

LEADERSHIP ACADEMY

OBJECTIVE: Provide tools and a knowledge-based foundation to motivate and empower those who desire to serve in a local leadership position.

SELECTION PROCESS: The Leadership Development Committee will invite each applicant to an **informational interview on either October 21 or 22**, to confirm mutual expectations. Following the informational interviews, the Leadership Development Committee will make a recommendation to the Board of Directors, who makes the final determination regarding participants and announces the following year's class no later than December 31.

QUALIFICATIONS: In reviewing applications, the Leadership Development Committee weighs and considers:

- Broker Recommendation Letter (must accompany the application)
- Minimum two (2) years as a REALTOR® member in good standing
- Interest in serving in a volunteer leadership role
- Availability of time to participate fully in the program
- Potential for leadership demonstrated through involvement in community groups and the REALTOR® association

CLASS SIZE: To allow meaningful networking and learning, the Board of Directors will consider the overall make-up of the class and seek to select a worthy and diverse group of participants. To maximize the experience for all participants, the class size is projected to be fifteen (15) participants.

INSTRUCTIONS: Complete each section fully. Limit answers to available space. Participants will be selected based upon the information included in this application.

WHAT TO EXPECT: Scan the QR code for the 2025 Curriculum Overview



Submit Applications by OCTOBER 15 to: jessica@gcar.net

NOTE: A statement of support from the applicant's Managing Broker must accompany the application.



LEADERSHIP ACADEMY

APPLICANT'S INFORMATION

Applicant Name: _____

Cell: _____ Email: _____

Licensed Since: _____ Member Since: _____

Professional Designations Earned: _____

Leadership positions held, special honors and awards received: _____

Current Firm Name: _____ Current Broker: _____

Position: _____ Position Start Date (month/year): _____

List your career/occupation(s) prior to current: _____

Describe a career achievement that you are most proud of: _____

Tell us more. What are you passionate about outside of real estate (i.e., hobbies, leisure): _____

REALTOR® ASSOCIATION INVOLVEMENT

List your recent involvement with Greater Chattanooga REALTORS® (i.e., participation in events & committees):

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REALTOR® ASSOCIATION INVOLVEMENT (cont'd)

List your involvement with other Associations/Organizations (i.e., State, National, Chapters, Councils): _____

Of all your Association/Organization involvement listed above, which one was most enjoyable and why?

Of the classes you've taken through Greater Chattanooga REALTORS®, which one did you find most beneficial and why? _____

COMMUNITY INVOLVEMENT: Tell us more about your participation outside of real estate (i.e., community, civic, political, governmental, religious, athletic). _____

Describe a time when you served in a leadership role in one of the above? _____

What is the most rewarding accomplishment you have achieved? _____

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GREATER
CHATTANOOGA
REALTORS®

YOUR OPINION COUNTS: What do you feel is the most significant challenge facing the real estate profession and/or Greater Chattanooga REALTORS®? _____

Why do you want to be considered for the Greater Chattanooga REALTORS® Leadership Academy? _____

What are your leadership aspirations and how do you expect the Greater Chattanooga REALTORS® Leadership Academy to help you achieve them? _____

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COMMITMENT

- If selected, I understand, I am responsible for the tuition payment of \$175, to be paid prior to January 15th, which covers all classes, speakers, materials, and activities. I agree to pay my own travel expenses incurred as a participant in the Leadership Academy.
- I understand that punctual attendance at all sessions/functions* is required for satisfactory completion of the program. Any absences will be evaluated on a case-by-case basis and may include make-up work. If a participant misses more than two (2) sessions the participant will be asked to withdraw and reapply when able to make the commitment. There is no tuition refund for unattended sessions/functions.
- If selected, I will devote the time and resources necessary to complete the program.
- Attached is a statement from my Managing Broker in support of my application.

_____ Name of Applicant	_____ Signature of Applicant
_____ Name of Managing Broker	_____ Signature of Managing Broker

Date Submitted _____

- * Participants will be expected to complete/participate in the following:
- Kickoff Meet & Greet
 - 9 Sessions (3-4 hours each), including any prerequisite reading or assignments. Topics include: DISC profile, Communication & Leadership Skills, REALTOR® Party, Getting to Know the Association, Diversity, Executing Your Leadership Vision, REALTORS® in the Community, Volunteering w/ our Community Partners (Habitat and Snack Packs), & a Team Building Activity
 - TN REALTORS® Day on the Hill (February 12 , 2025) transportation provided
 - NAR's Commitment to Excellence (C2EX) Certification
 - NAR's Fairhaven Certification (online fair housing simulation)
 - One committee meeting, of your choosing
 - Informational Exit Interview
 - Graduation Celebration