

Local Market Update – October 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



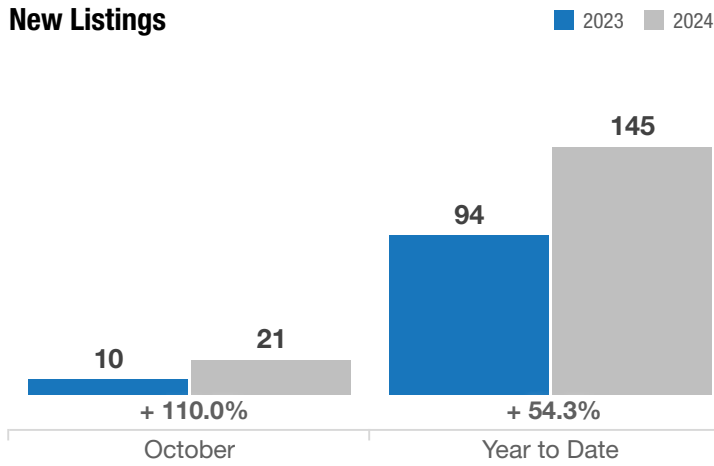
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Apison

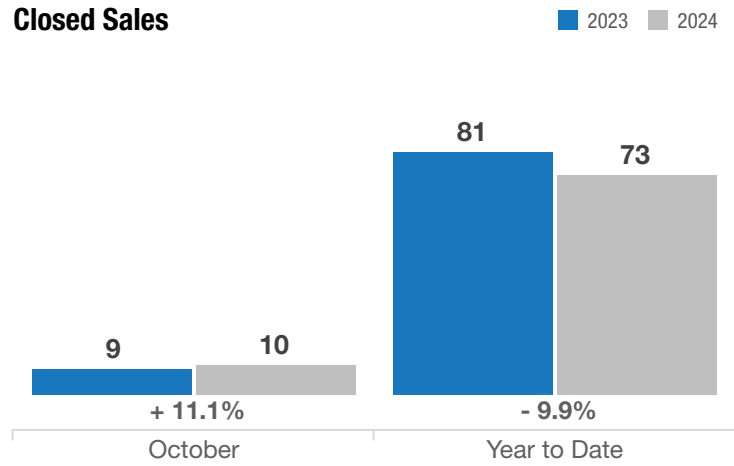
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	10	21	+ 110.0%	94	145	+ 54.3%
Closed Sales	9	10	+ 11.1%	81	73	- 9.9%
Median Sales Price	\$634,459	\$671,250	+ 5.8%	\$560,000	\$560,000	0.0%
Pct. of Orig. Price Received	95.0%	92.8%	- 2.3%	98.7%	96.3%	- 2.4%
Days on Market Until Sale	46	115	+ 150.0%	74	69	- 6.8%
Inventory of Homes for Sale	30	51	+ 70.0%	—	—	—
Months Supply of Inventory	4.0	6.4	+ 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

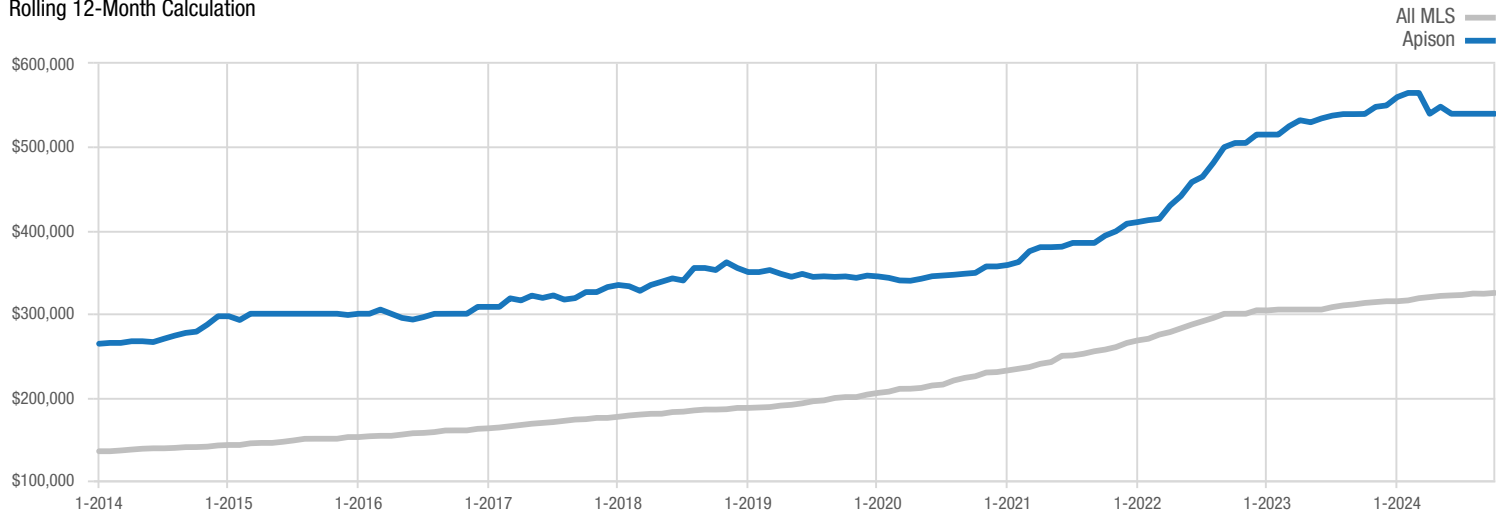


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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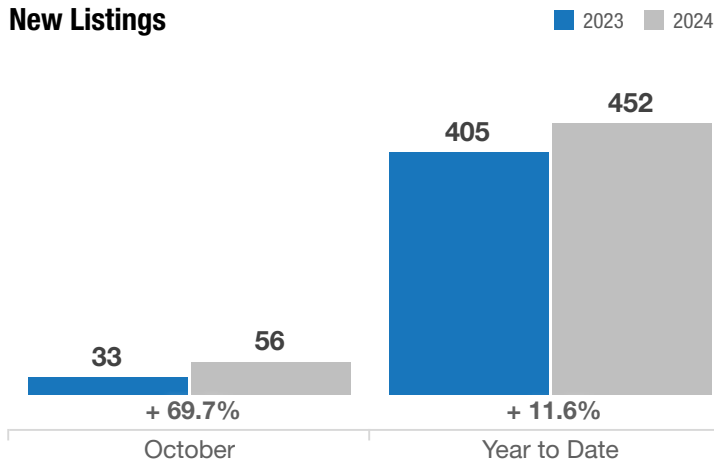
Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

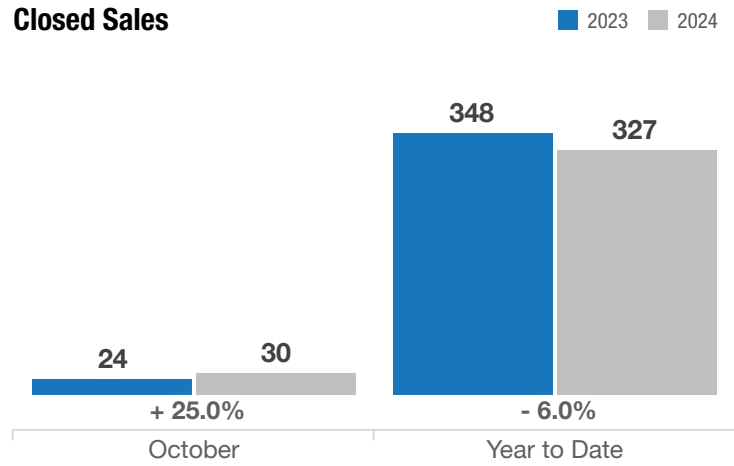
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	33	56	+ 69.7%	405	452	+ 11.6%
Closed Sales	24	30	+ 25.0%	348	327	- 6.0%
Median Sales Price	\$355,000	\$334,500	- 5.8%	\$350,000	\$375,000	+ 7.1%
Pct. of Orig. Price Received	98.2%	96.6%	- 1.6%	98.1%	97.7%	- 0.4%
Days on Market Until Sale	62	32	- 48.4%	37	41	+ 10.8%
Inventory of Homes for Sale	61	86	+ 41.0%	—	—	—
Months Supply of Inventory	1.8	2.6	+ 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

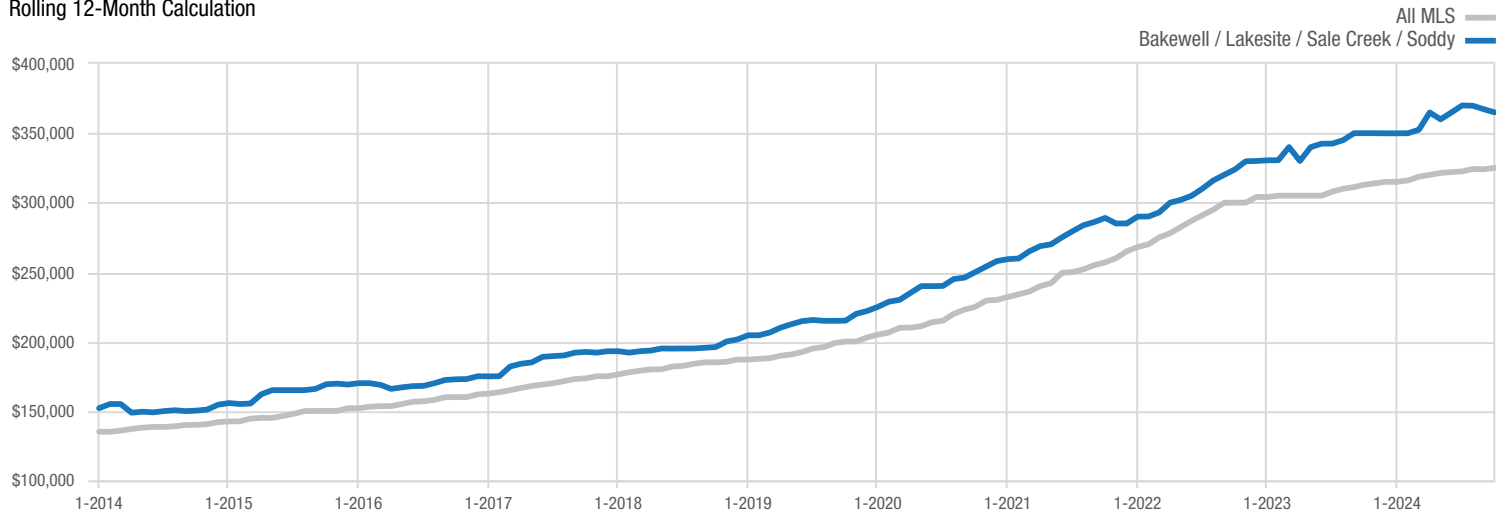


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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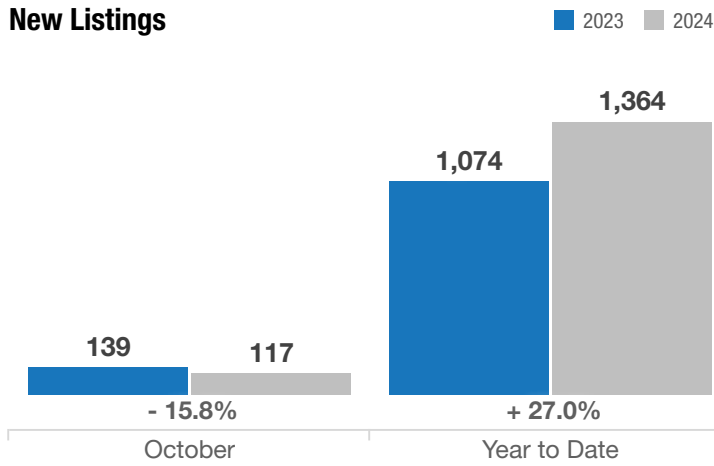
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Bradley County

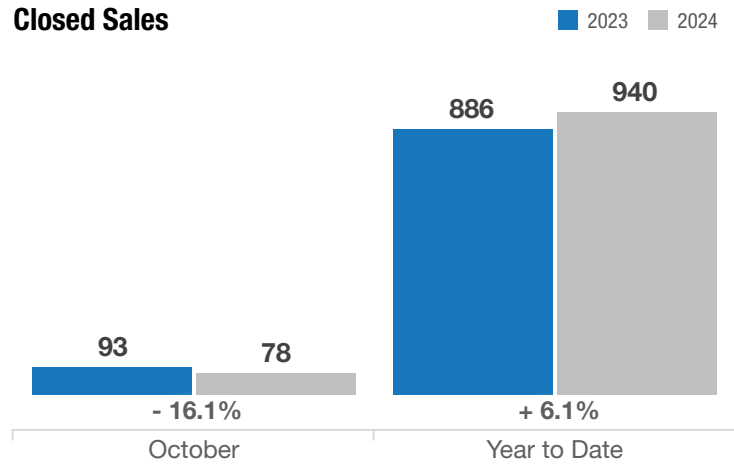
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	139	117	- 15.8%	1,074	1,364	+ 27.0%
Closed Sales	93	78	- 16.1%	886	940	+ 6.1%
Median Sales Price	\$306,118	\$337,450	+ 10.2%	\$310,000	\$325,000	+ 4.8%
Pct. of Orig. Price Received	97.3%	96.1%	- 1.2%	96.5%	96.6%	+ 0.1%
Days on Market Until Sale	34	45	+ 32.4%	44	44	0.0%
Inventory of Homes for Sale	191	306	+ 60.2%	—	—	—
Months Supply of Inventory	2.2	3.2	+ 45.5%	—	—	—

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New Listings

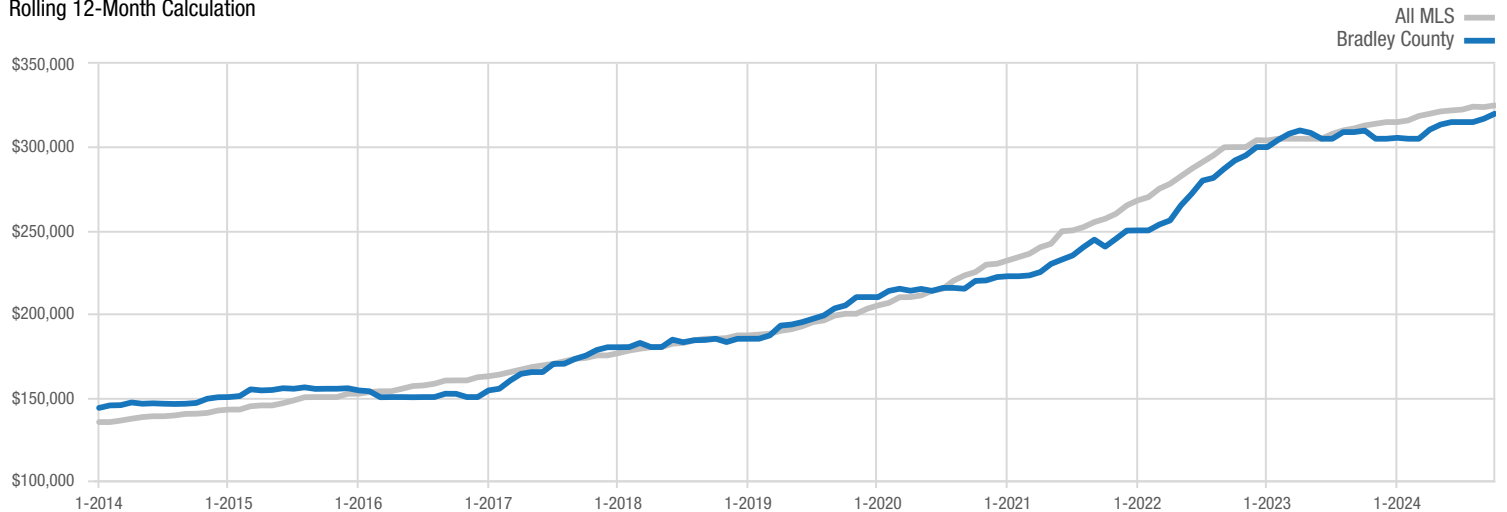


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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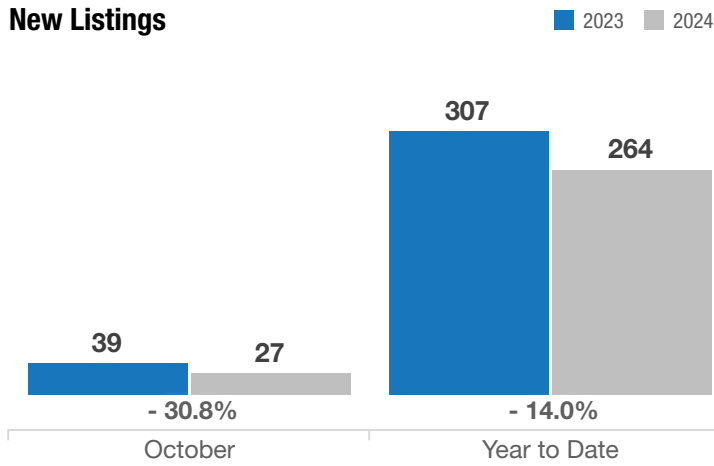
Brainerd

Includes the Ridgeside Community

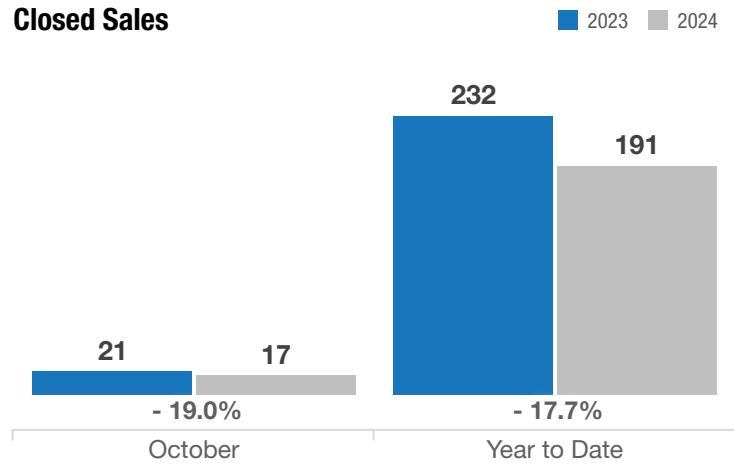
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	39	27	- 30.8%	307	264	- 14.0%
Closed Sales	21	17	- 19.0%	232	191	- 17.7%
Median Sales Price	\$240,000	\$218,500	- 9.0%	\$240,000	\$250,000	+ 4.2%
Pct. of Orig. Price Received	97.5%	94.3%	- 3.3%	97.9%	96.9%	- 1.0%
Days on Market Until Sale	23	28	+ 21.7%	23	31	+ 34.8%
Inventory of Homes for Sale	42	64	+ 52.4%	—	—	—
Months Supply of Inventory	1.8	3.5	+ 94.4%	—	—	—

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New Listings

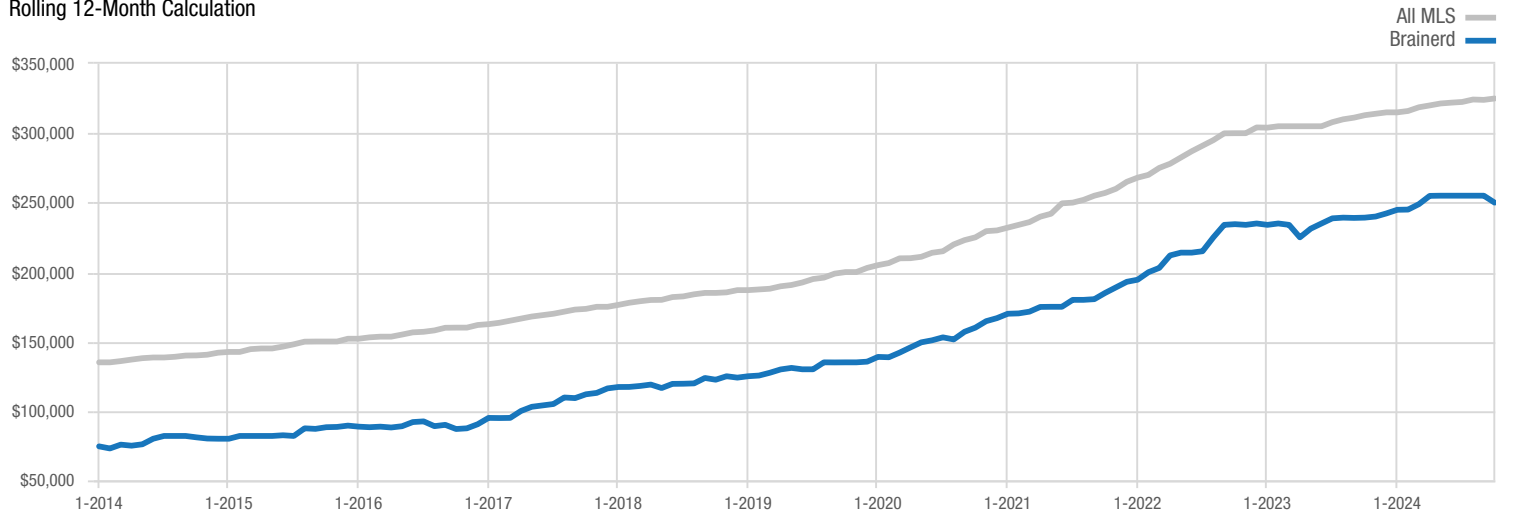


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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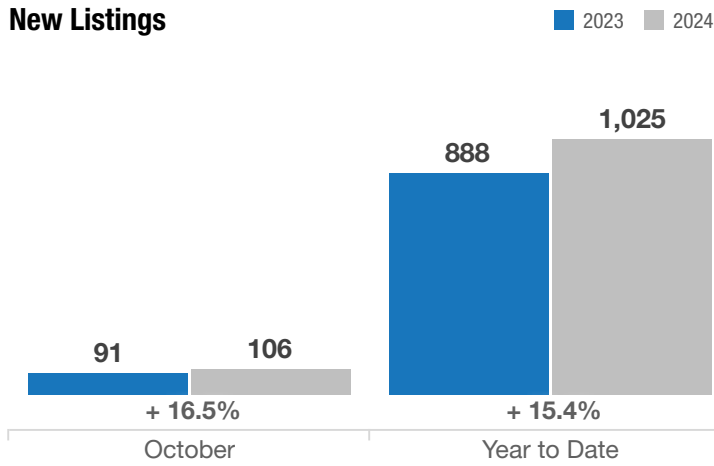
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Catoosa County

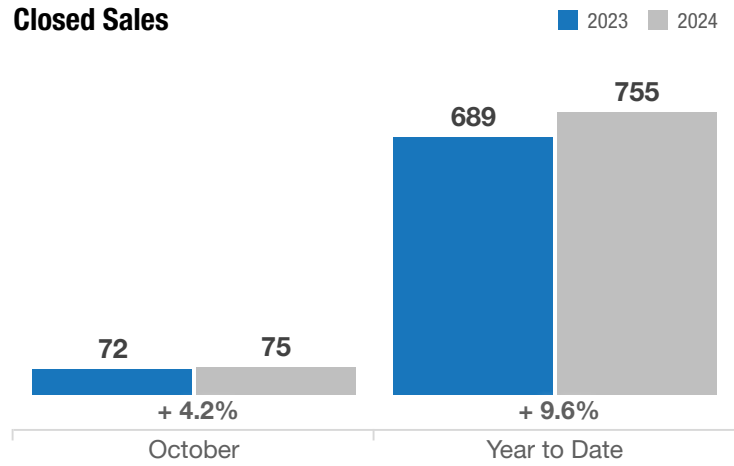
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	91	106	+ 16.5%	888	1,025	+ 15.4%
Closed Sales	72	75	+ 4.2%	689	755	+ 9.6%
Median Sales Price	\$284,000	\$319,900	+ 12.6%	\$285,000	\$298,000	+ 4.6%
Pct. of Orig. Price Received	97.4%	95.6%	- 1.8%	97.2%	96.7%	- 0.5%
Days on Market Until Sale	42	46	+ 9.5%	40	43	+ 7.5%
Inventory of Homes for Sale	180	224	+ 24.4%	—	—	—
Months Supply of Inventory	2.7	3.0	+ 11.1%	—	—	—

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New Listings

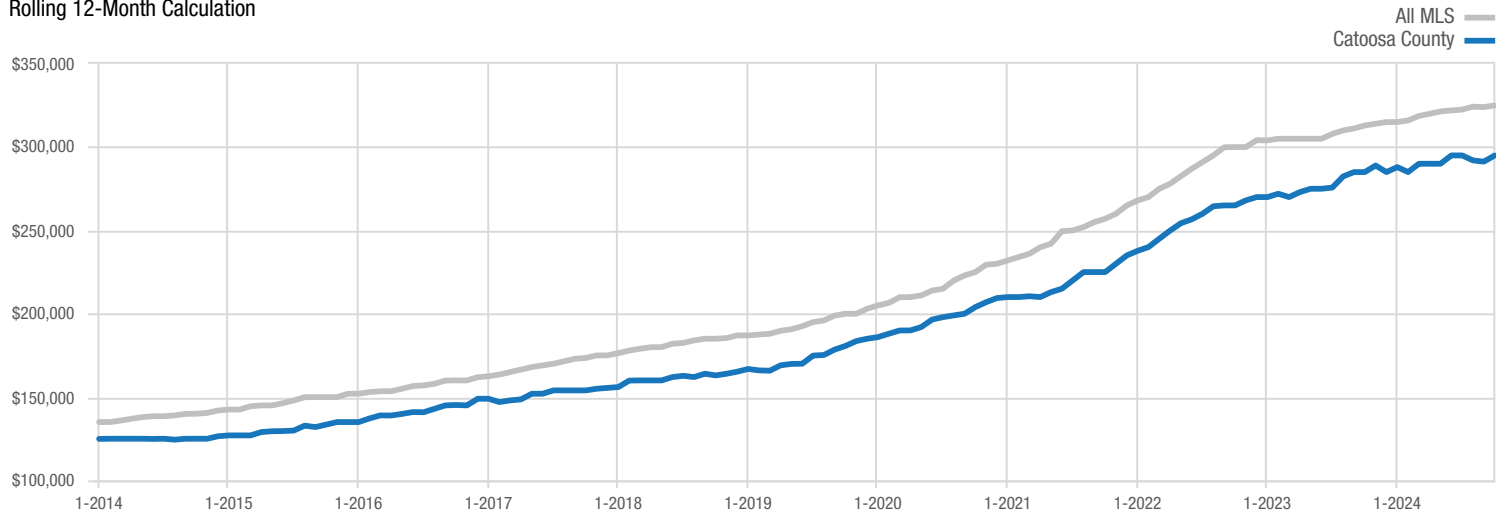


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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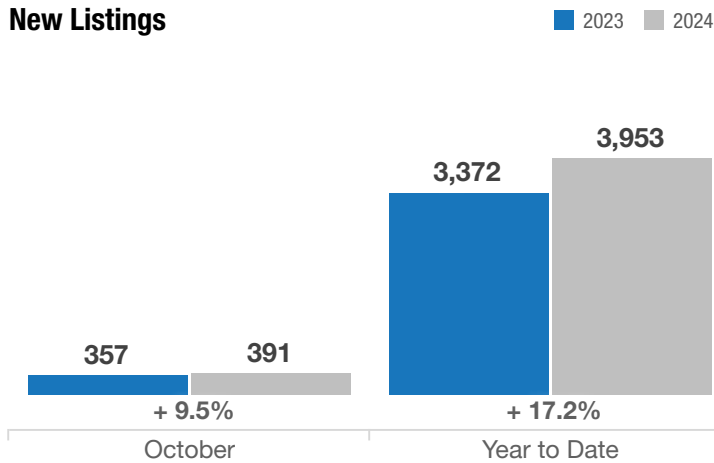
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Chattanooga

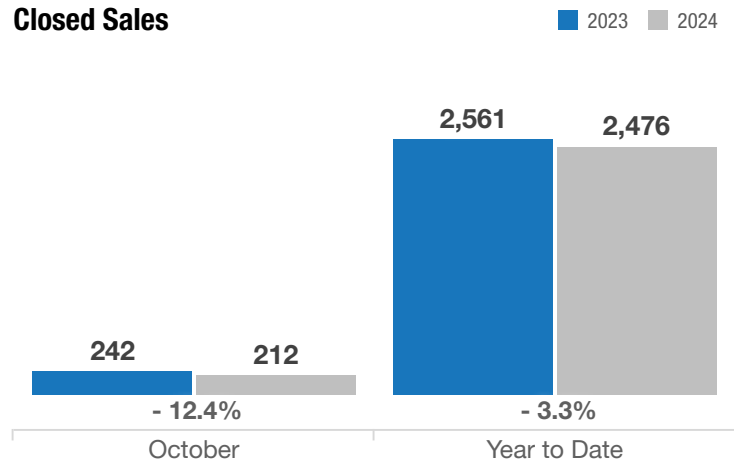
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	357	391	+ 9.5%	3,372	3,953	+ 17.2%
Closed Sales	242	212	- 12.4%	2,561	2,476	- 3.3%
Median Sales Price	\$318,500	\$346,500	+ 8.8%	\$320,000	\$329,900	+ 3.1%
Pct. of Orig. Price Received	95.9%	95.1%	- 0.8%	97.3%	96.4%	- 0.9%
Days on Market Until Sale	29	35	+ 20.7%	31	36	+ 16.1%
Inventory of Homes for Sale	587	837	+ 42.6%	—	—	—
Months Supply of Inventory	2.4	3.4	+ 41.7%	—	—	—

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New Listings

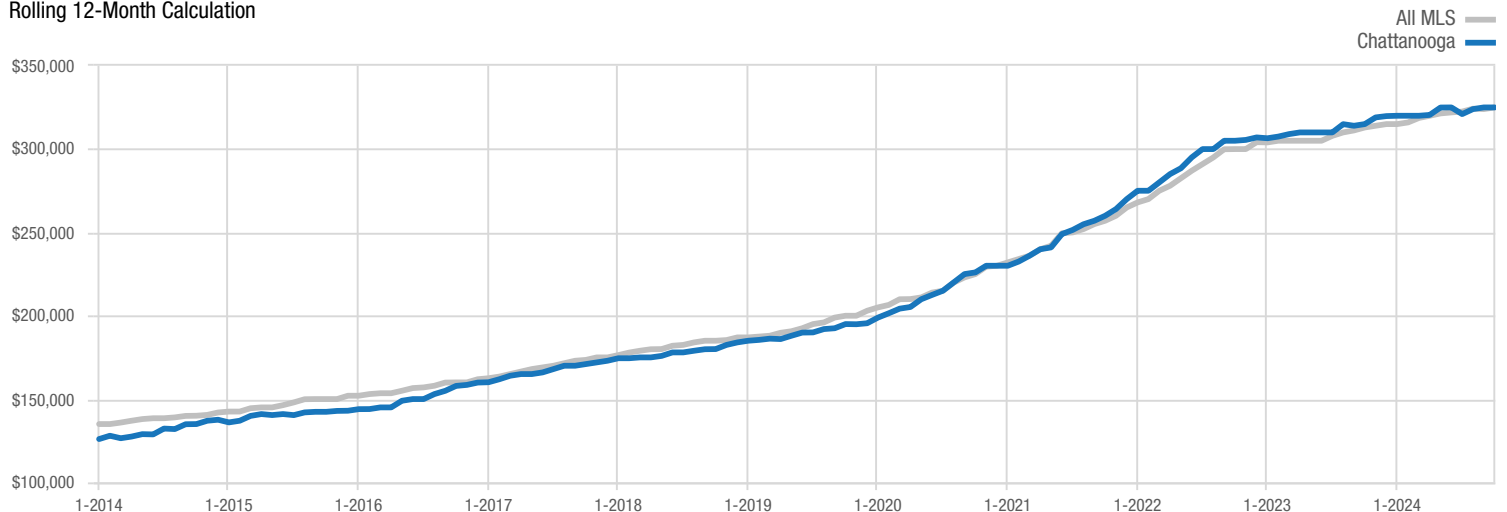


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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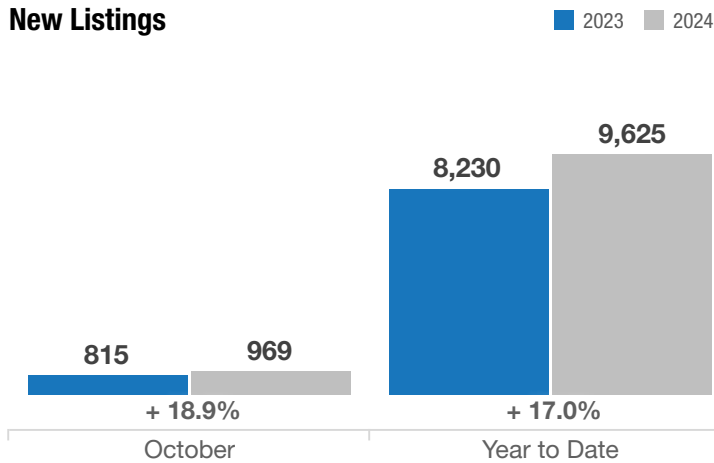
Chattanooga MSA

Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

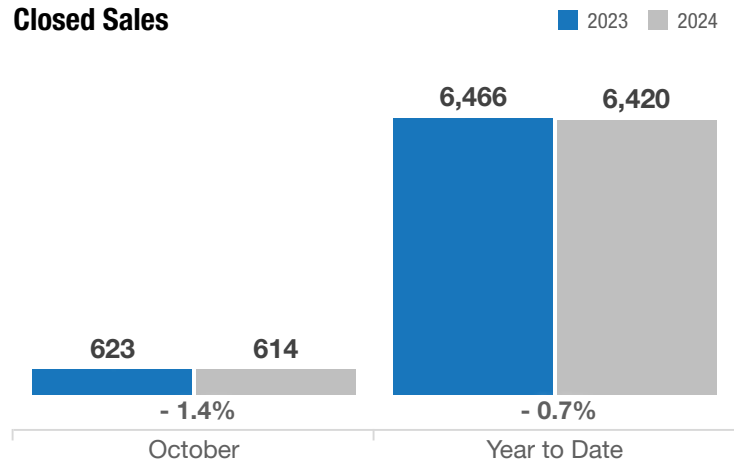
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	815	969	+ 18.9%	8,230	9,625	+ 17.0%
Closed Sales	623	614	- 1.4%	6,466	6,420	- 0.7%
Median Sales Price	\$325,000	\$365,000	+ 12.3%	\$330,000	\$342,000	+ 3.6%
Pct. of Orig. Price Received	96.4%	95.3%	- 1.1%	97.2%	96.5%	- 0.7%
Days on Market Until Sale	36	46	+ 27.8%	36	42	+ 16.7%
Inventory of Homes for Sale	1,497	2,170	+ 45.0%	—	—	—
Months Supply of Inventory	2.4	3.4	+ 41.7%	—	—	—

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New Listings

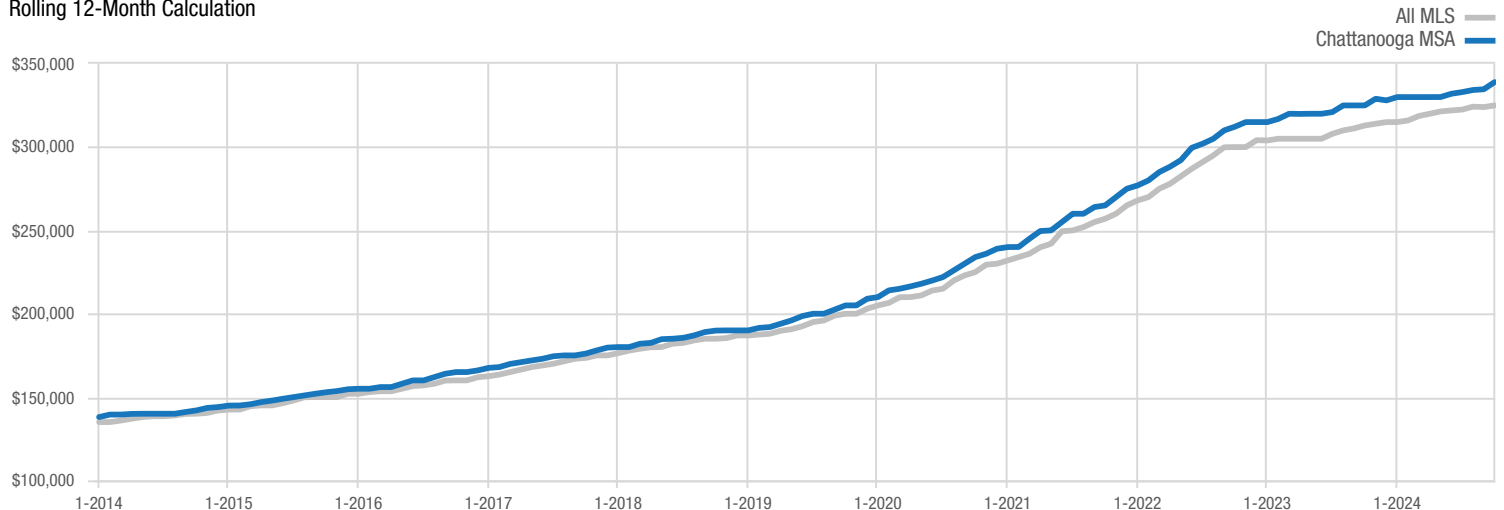


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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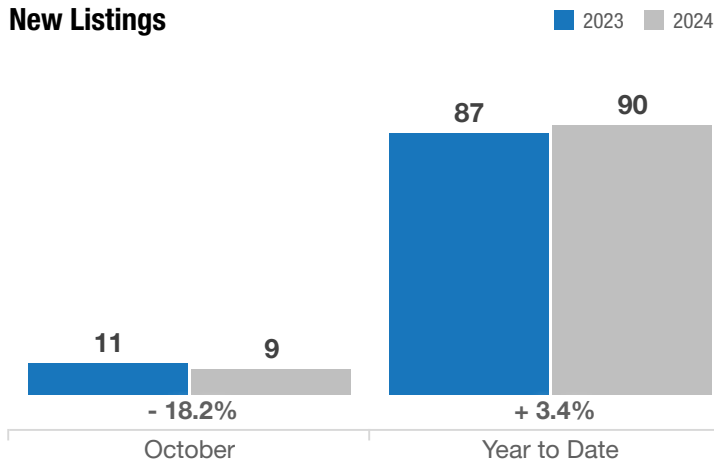
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Chattooga County

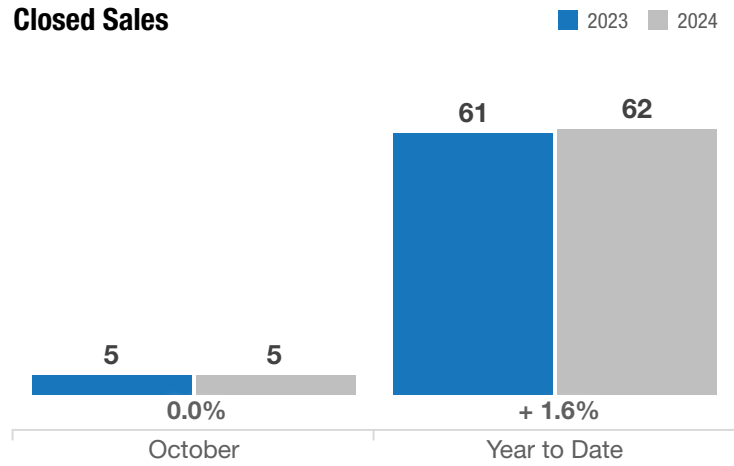
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	11	9	- 18.2%	87	90	+ 3.4%
Closed Sales	5	5	0.0%	61	62	+ 1.6%
Median Sales Price	\$117,000	\$245,000	+ 109.4%	\$190,000	\$213,450	+ 12.3%
Pct. of Orig. Price Received	95.3%	88.1%	- 7.6%	95.7%	94.3%	- 1.5%
Days on Market Until Sale	38	95	+ 150.0%	35	36	+ 2.9%
Inventory of Homes for Sale	17	27	+ 58.8%	—	—	—
Months Supply of Inventory	2.6	4.1	+ 57.7%	—	—	—

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New Listings

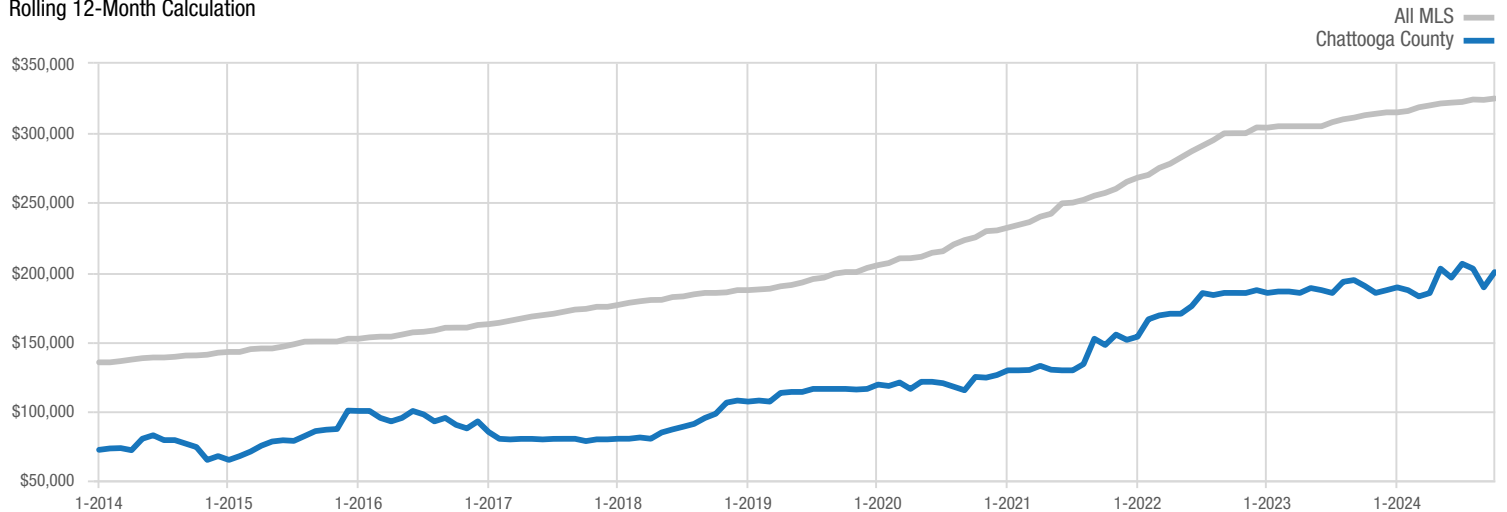


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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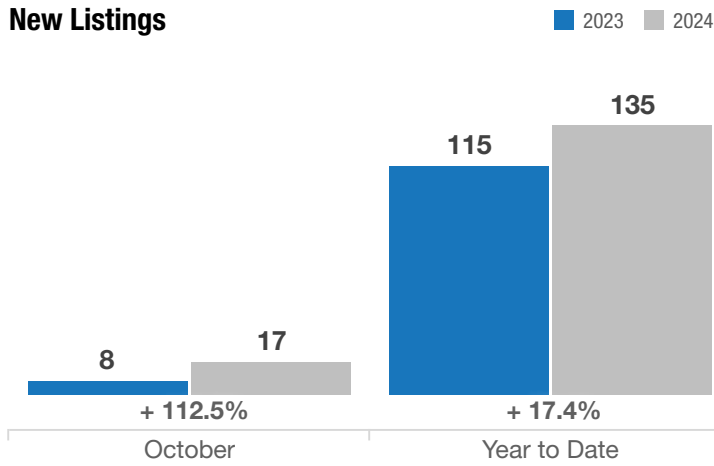
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Collegedale

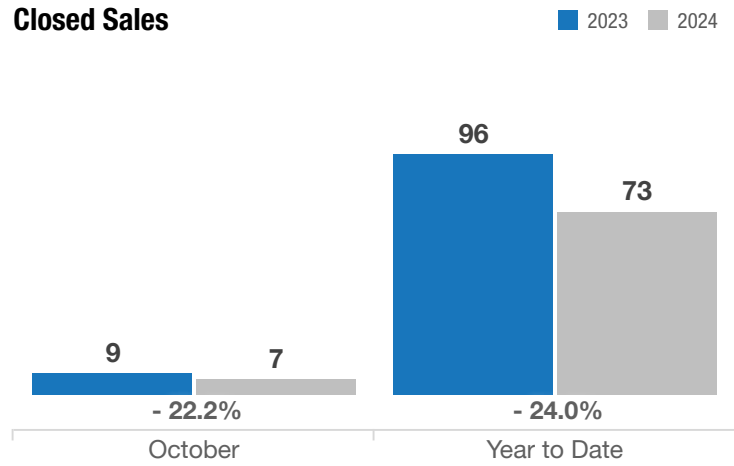
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	8	17	+ 112.5%	115	135	+ 17.4%
Closed Sales	9	7	- 22.2%	96	73	- 24.0%
Median Sales Price	\$359,000	\$485,000	+ 35.1%	\$455,000	\$485,000	+ 6.6%
Pct. of Orig. Price Received	97.4%	98.0%	+ 0.6%	97.7%	98.3%	+ 0.6%
Days on Market Until Sale	24	76	+ 216.7%	77	55	- 28.6%
Inventory of Homes for Sale	33	41	+ 24.2%	—	—	—
Months Supply of Inventory	3.4	5.7	+ 67.6%	—	—	—

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New Listings

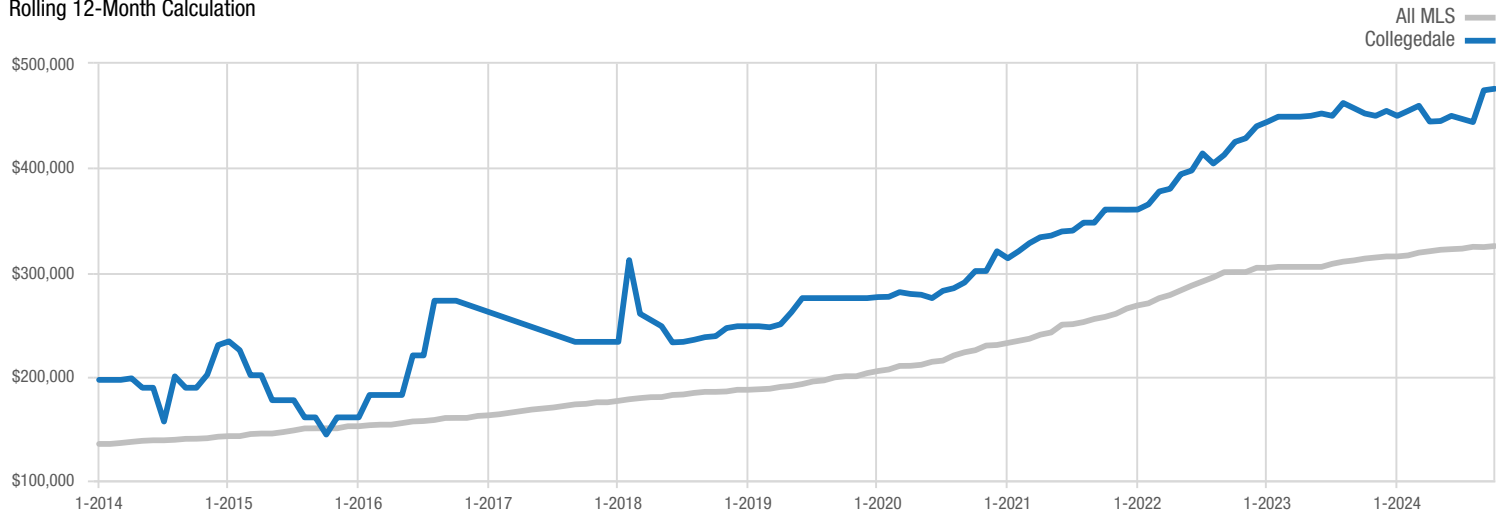


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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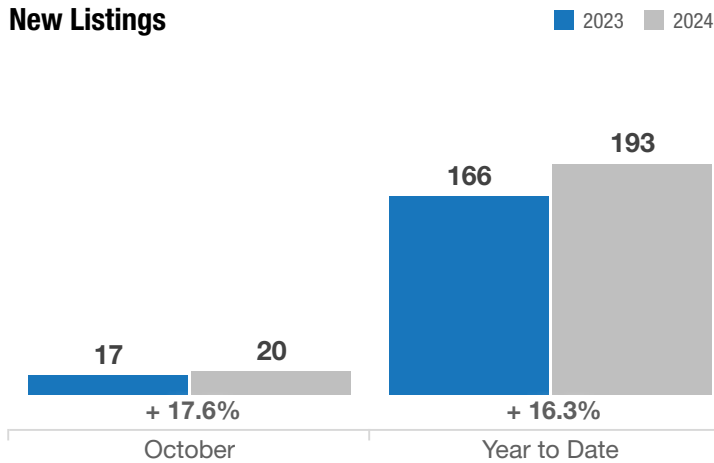
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Dade County

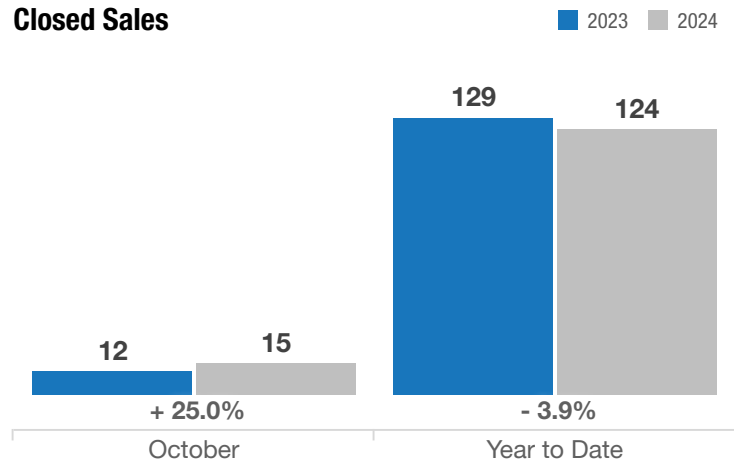
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	17	20	+ 17.6%	166	193	+ 16.3%
Closed Sales	12	15	+ 25.0%	129	124	- 3.9%
Median Sales Price	\$300,000	\$340,000	+ 13.3%	\$251,000	\$280,000	+ 11.6%
Pct. of Orig. Price Received	95.8%	90.6%	- 5.4%	94.8%	93.8%	- 1.1%
Days on Market Until Sale	64	53	- 17.2%	45	55	+ 22.2%
Inventory of Homes for Sale	34	60	+ 76.5%	—	—	—
Months Supply of Inventory	2.8	5.0	+ 78.6%	—	—	—

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New Listings

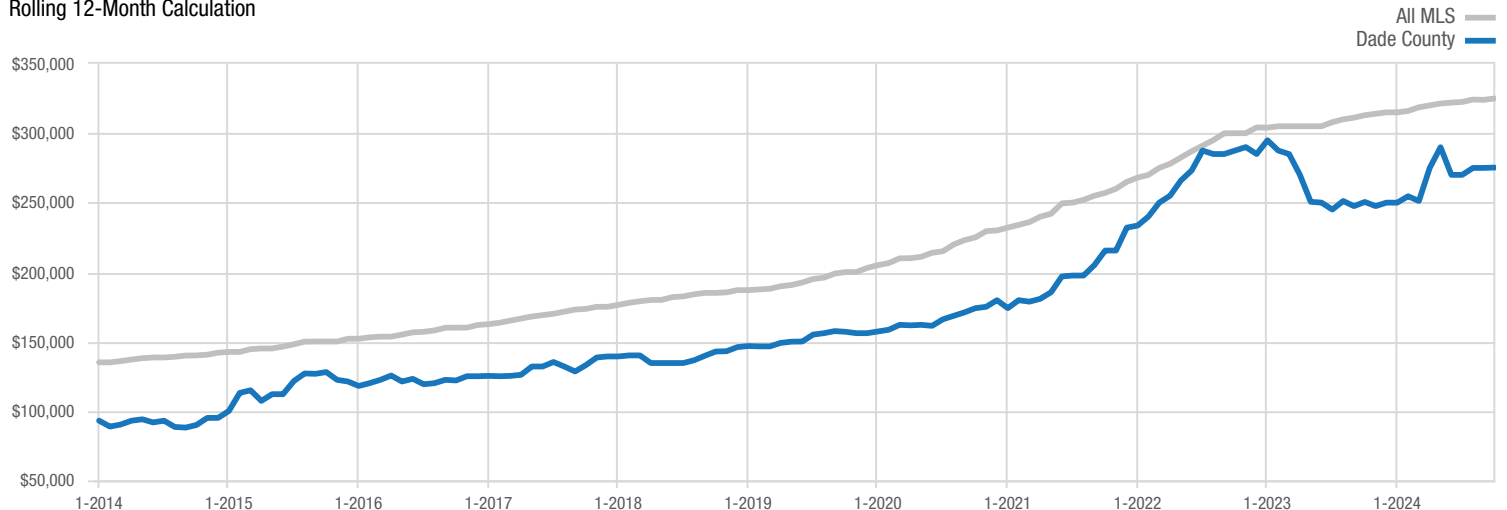


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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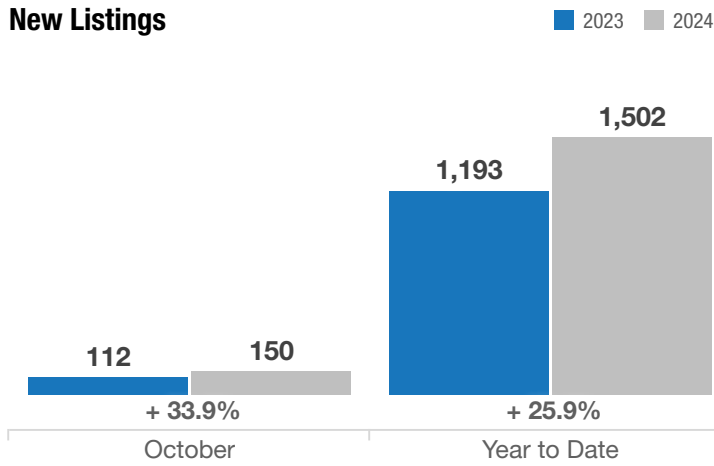
Downtown Chattanooga

ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

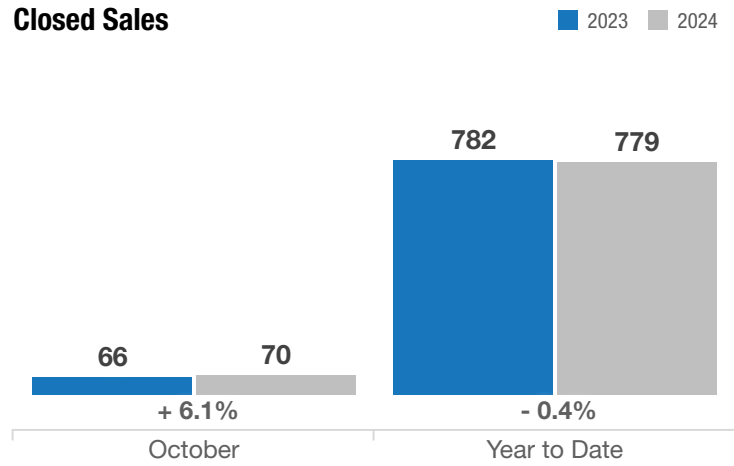
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	112	150	+ 33.9%	1,193	1,502	+ 25.9%
Closed Sales	66	70	+ 6.1%	782	779	- 0.4%
Median Sales Price	\$387,250	\$370,000	- 4.5%	\$350,000	\$350,000	0.0%
Pct. of Orig. Price Received	95.0%	92.9%	- 2.2%	96.2%	94.6%	- 1.7%
Days on Market Until Sale	32	44	+ 37.5%	36	45	+ 25.0%
Inventory of Homes for Sale	256	347	+ 35.5%	—	—	—
Months Supply of Inventory	3.4	4.5	+ 32.4%	—	—	—

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New Listings

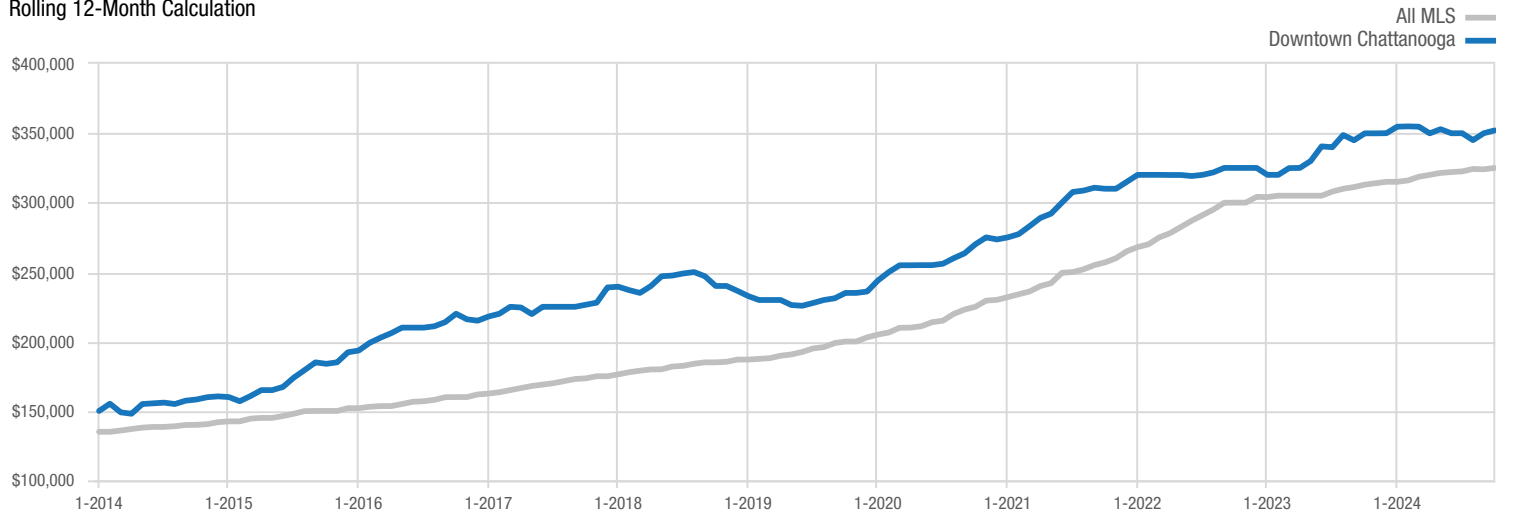


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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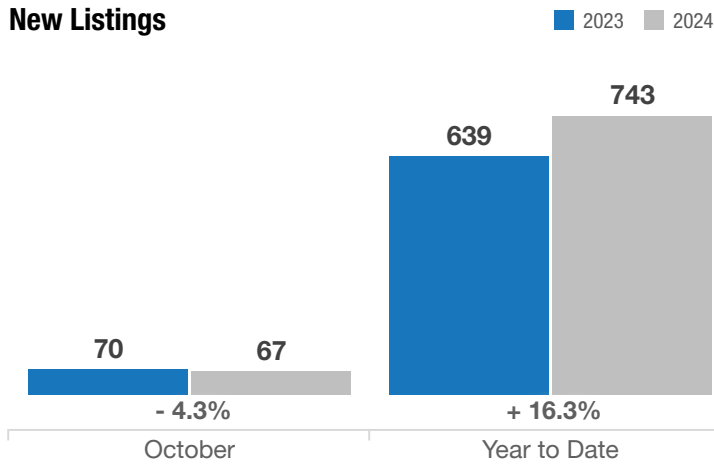
East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

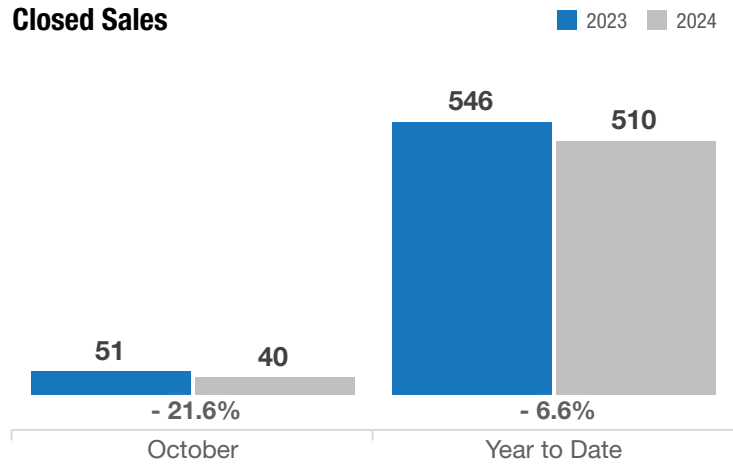
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	70	67	- 4.3%	639	743	+ 16.3%
Closed Sales	51	40	- 21.6%	546	510	- 6.6%
Median Sales Price	\$360,000	\$370,520	+ 2.9%	\$358,000	\$376,000	+ 5.0%
Pct. of Orig. Price Received	98.3%	96.5%	- 1.8%	98.0%	97.1%	- 0.9%
Days on Market Until Sale	25	33	+ 32.0%	36	38	+ 5.6%
Inventory of Homes for Sale	106	140	+ 32.1%	—	—	—
Months Supply of Inventory	2.1	2.8	+ 33.3%	—	—	—

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New Listings

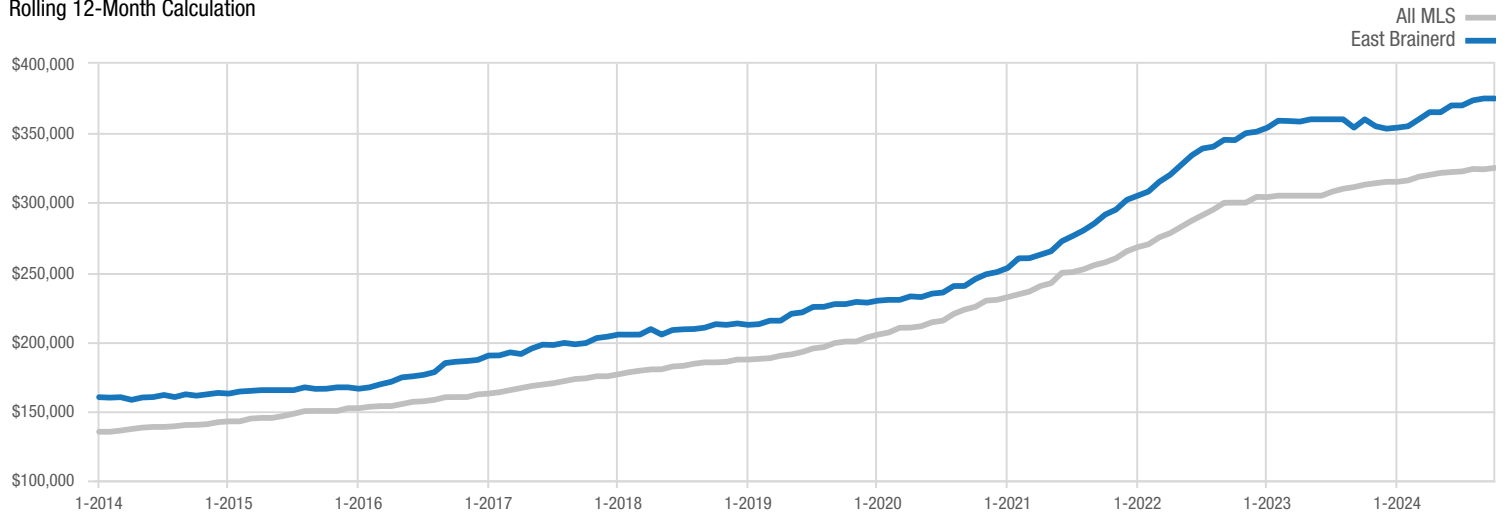


Closed Sales



Median Sales Price - All MLS

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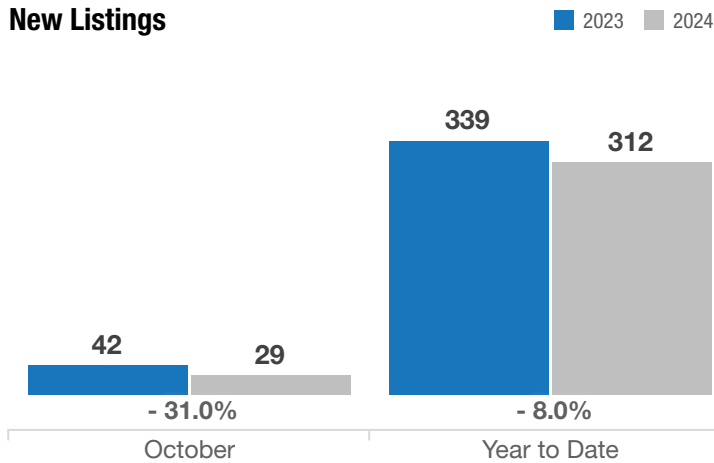
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East Ridge

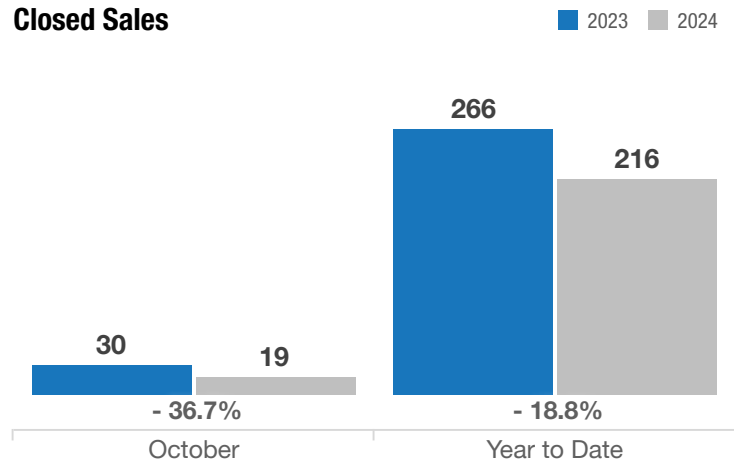
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	42	29	- 31.0%	339	312	- 8.0%
Closed Sales	30	19	- 36.7%	266	216	- 18.8%
Median Sales Price	\$248,500	\$272,500	+ 9.7%	\$265,000	\$269,000	+ 1.5%
Pct. of Orig. Price Received	94.7%	94.4%	- 0.3%	97.4%	96.8%	- 0.6%
Days on Market Until Sale	29	30	+ 3.4%	25	28	+ 12.0%
Inventory of Homes for Sale	51	62	+ 21.6%	—	—	—
Months Supply of Inventory	1.9	2.9	+ 52.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

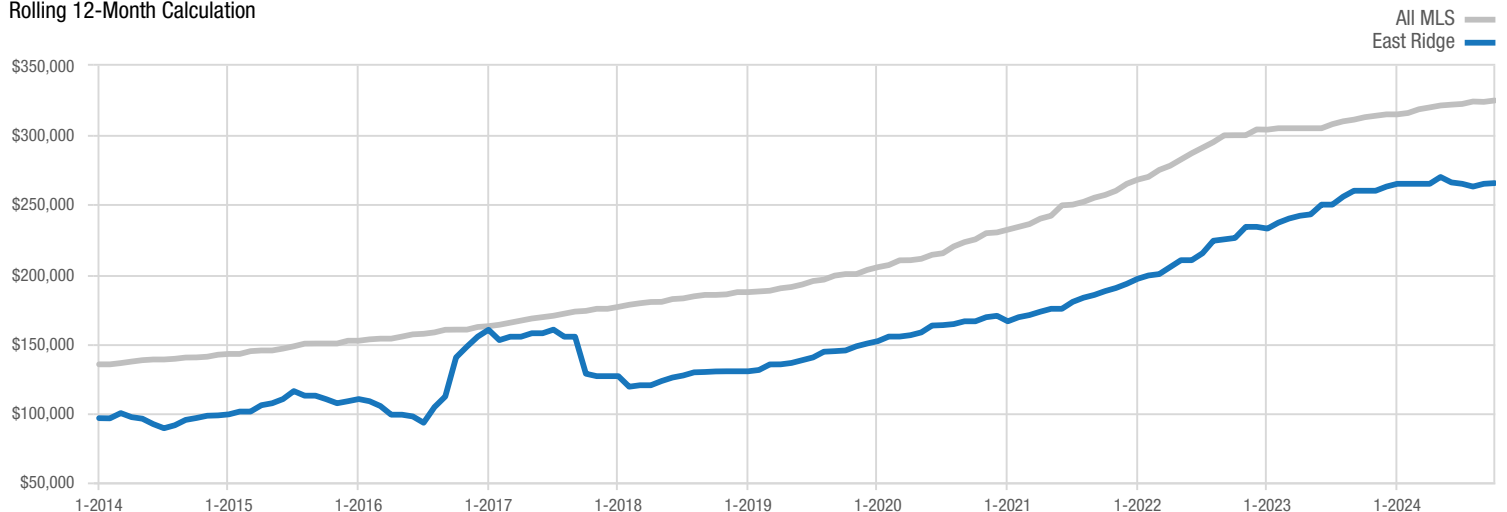


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – October 2024

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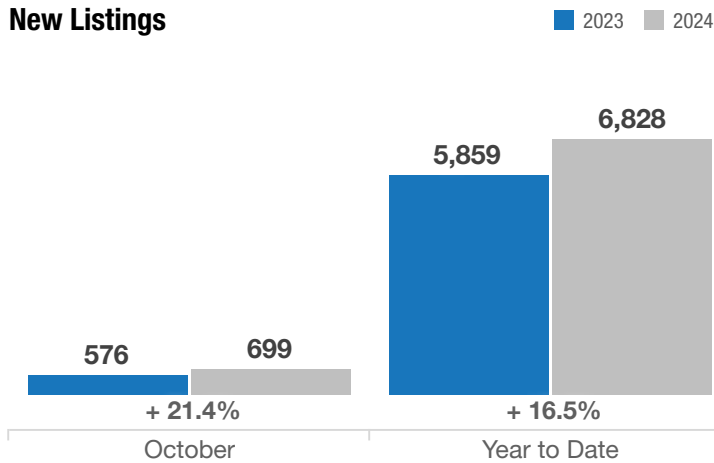
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Hamilton County

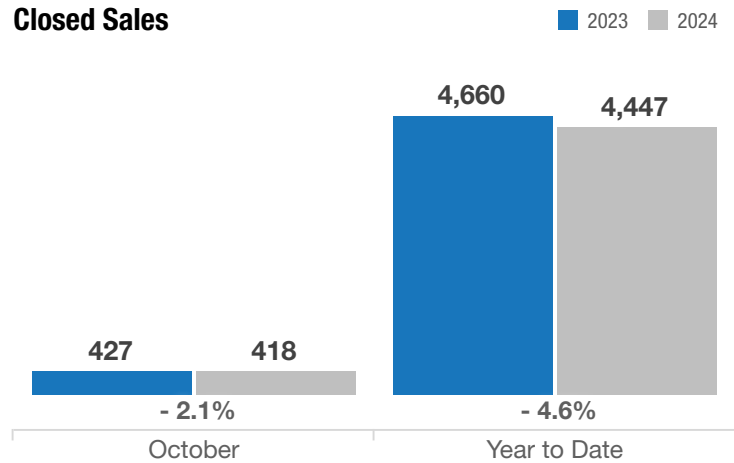
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	576	699	+ 21.4%	5,859	6,828	+ 16.5%
Closed Sales	427	418	- 2.1%	4,660	4,447	- 4.6%
Median Sales Price	\$350,000	\$395,318	+ 12.9%	\$355,000	\$375,000	+ 5.6%
Pct. of Orig. Price Received	96.5%	95.7%	- 0.8%	97.6%	96.9%	- 0.7%
Days on Market Until Sale	32	44	+ 37.5%	34	40	+ 17.6%
Inventory of Homes for Sale	1,023	1,487	+ 45.4%	—	—	—
Months Supply of Inventory	2.3	3.4	+ 47.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

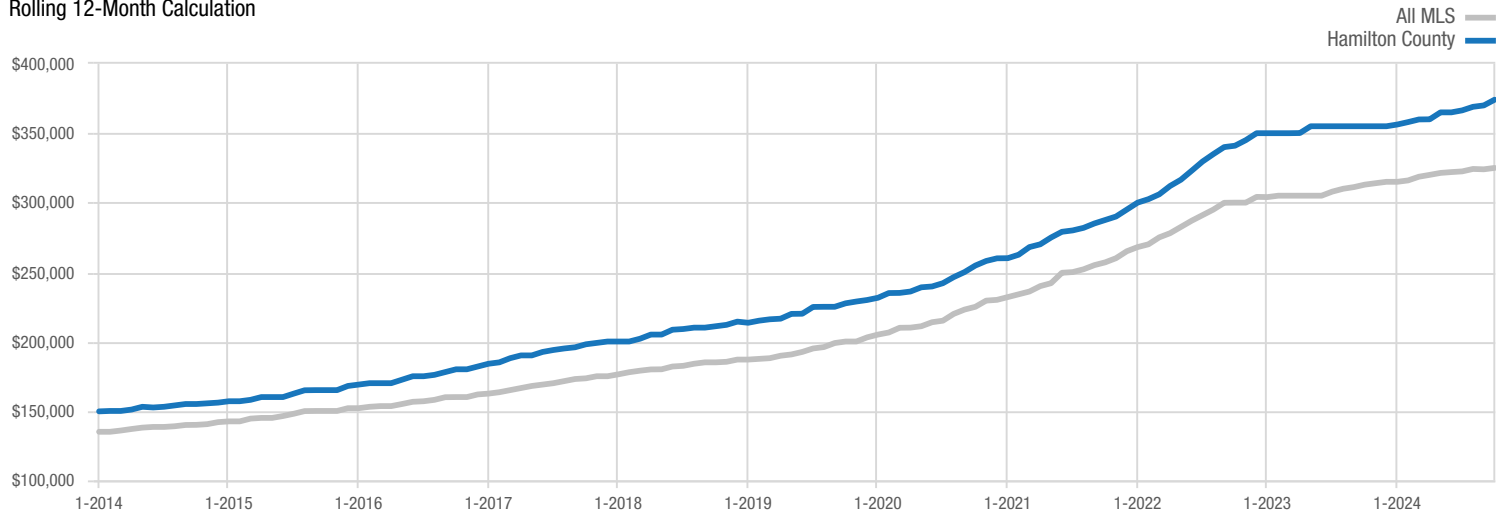


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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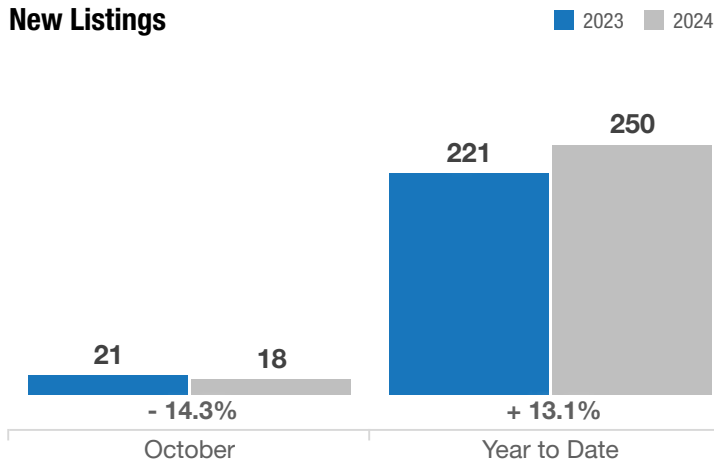
Harrison / Georgetown

ZIP Codes: 37341 and 37308

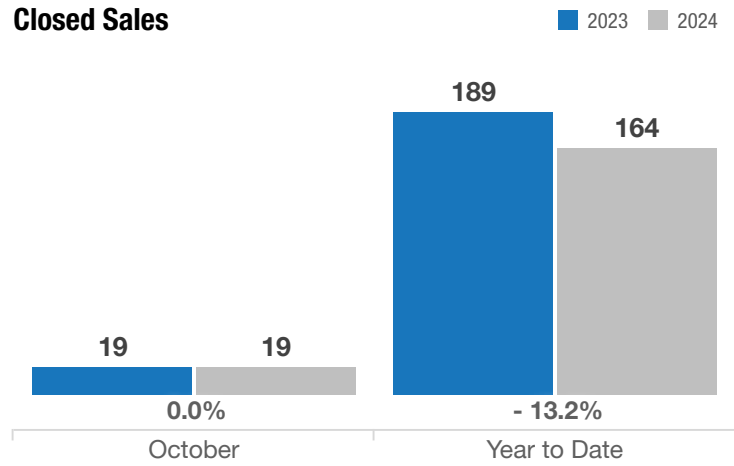
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	21	18	- 14.3%	221	250	+ 13.1%
Closed Sales	19	19	0.0%	189	164	- 13.2%
Median Sales Price	\$319,000	\$390,000	+ 22.3%	\$352,400	\$358,000	+ 1.6%
Pct. of Orig. Price Received	98.3%	92.9%	- 5.5%	97.4%	96.0%	- 1.4%
Days on Market Until Sale	16	83	+ 418.8%	50	48	- 4.0%
Inventory of Homes for Sale	33	62	+ 87.9%	—	—	—
Months Supply of Inventory	1.8	3.9	+ 116.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

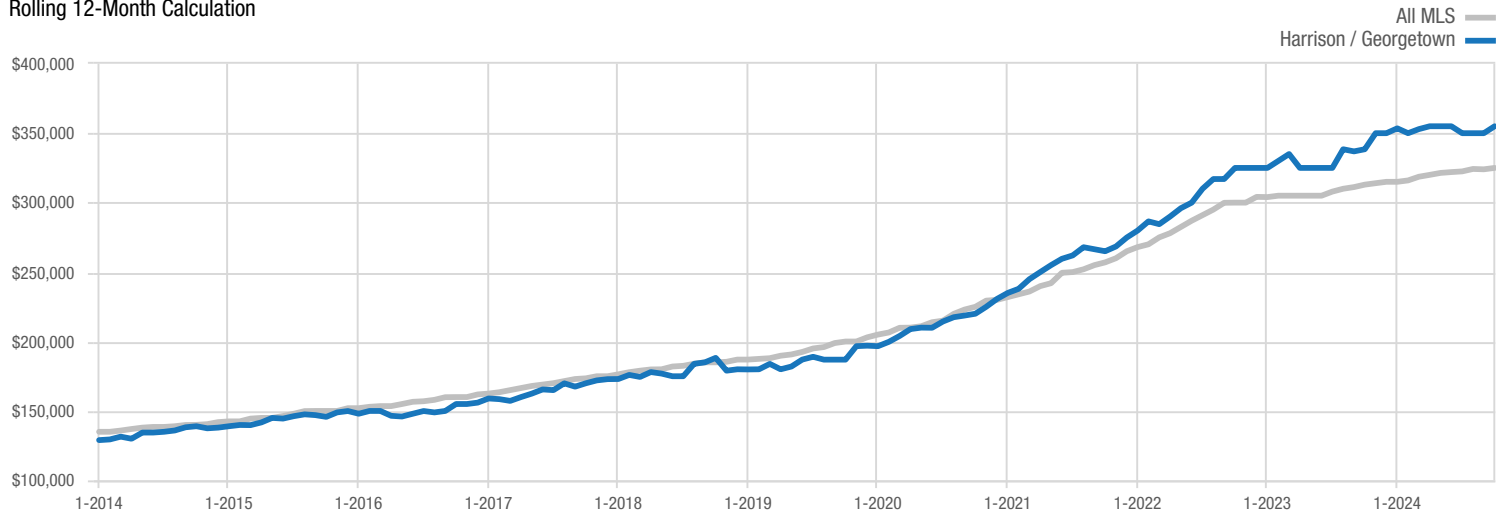


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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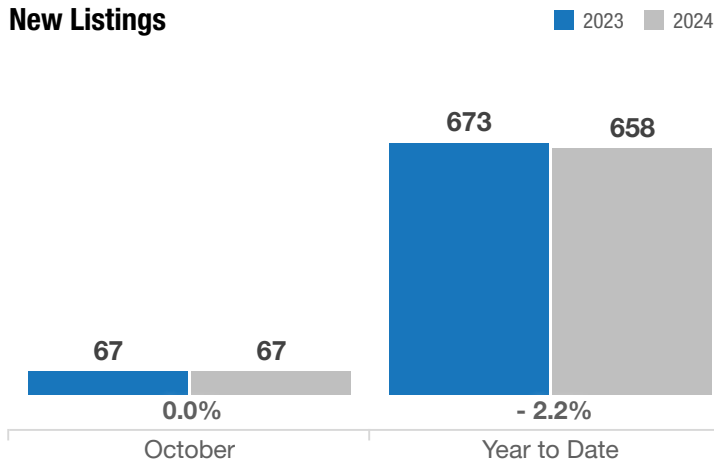
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Hixson

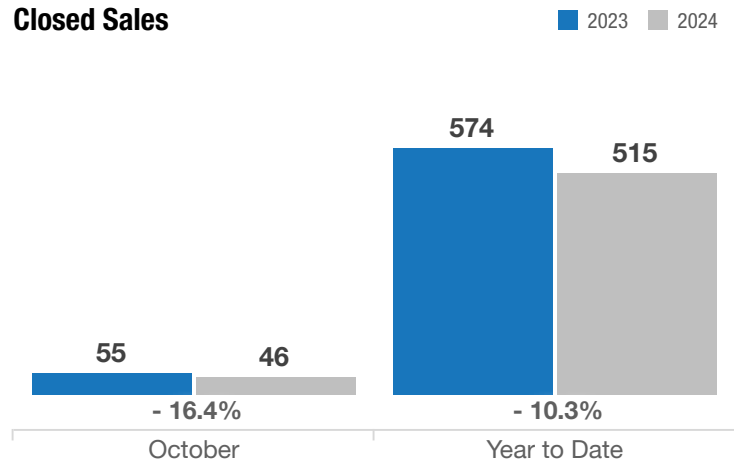
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	67	67	0.0%	673	658	- 2.2%
Closed Sales	55	46	- 16.4%	574	515	- 10.3%
Median Sales Price	\$320,000	\$400,000	+ 25.0%	\$350,000	\$372,000	+ 6.3%
Pct. of Orig. Price Received	97.0%	97.0%	0.0%	98.4%	97.9%	- 0.5%
Days on Market Until Sale	32	45	+ 40.6%	27	34	+ 25.9%
Inventory of Homes for Sale	97	118	+ 21.6%	—	—	—
Months Supply of Inventory	1.8	2.3	+ 27.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

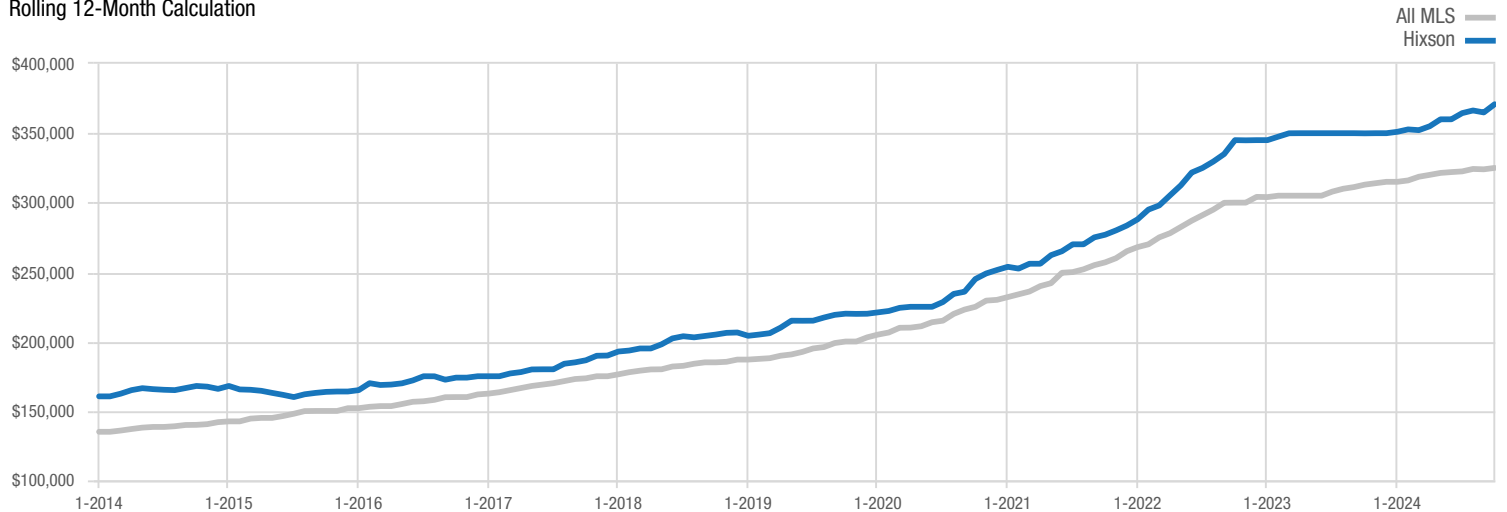


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – October 2024

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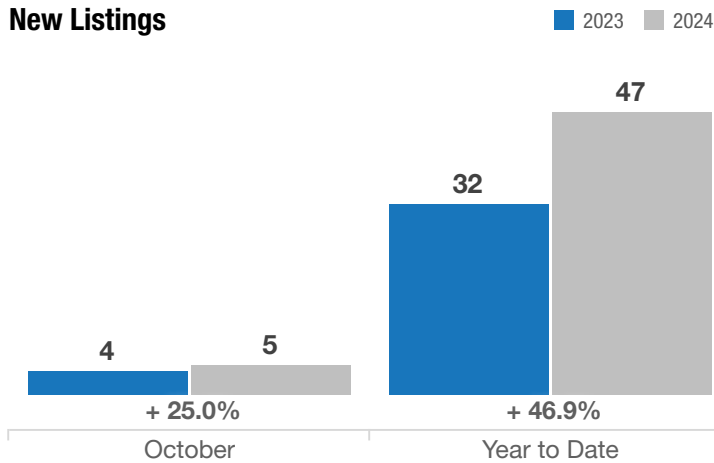
Lookout Mountain

Hamilton County Only

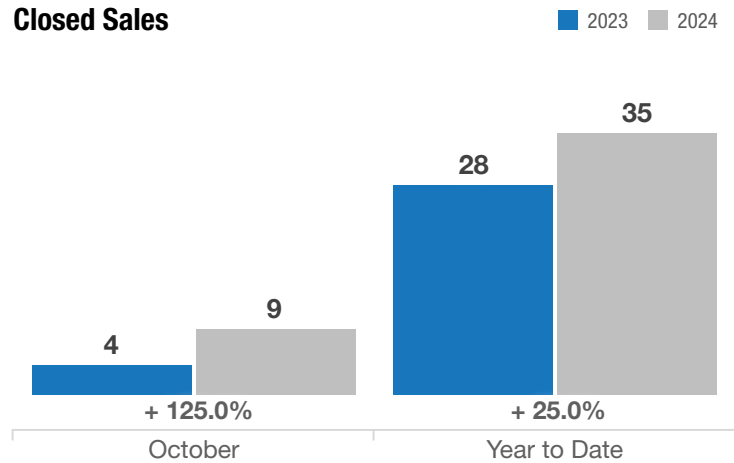
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	4	5	+ 25.0%	32	47	+ 46.9%
Closed Sales	4	9	+ 125.0%	28	35	+ 25.0%
Median Sales Price	\$930,000	\$754,000	- 18.9%	\$875,000	\$925,000	+ 5.7%
Pct. of Orig. Price Received	96.8%	98.7%	+ 2.0%	95.7%	97.0%	+ 1.4%
Days on Market Until Sale	19	8	- 57.9%	33	13	- 60.6%
Inventory of Homes for Sale	6	8	+ 33.3%	—	—	—
Months Supply of Inventory	2.1	2.2	+ 4.8%	—	—	—

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New Listings

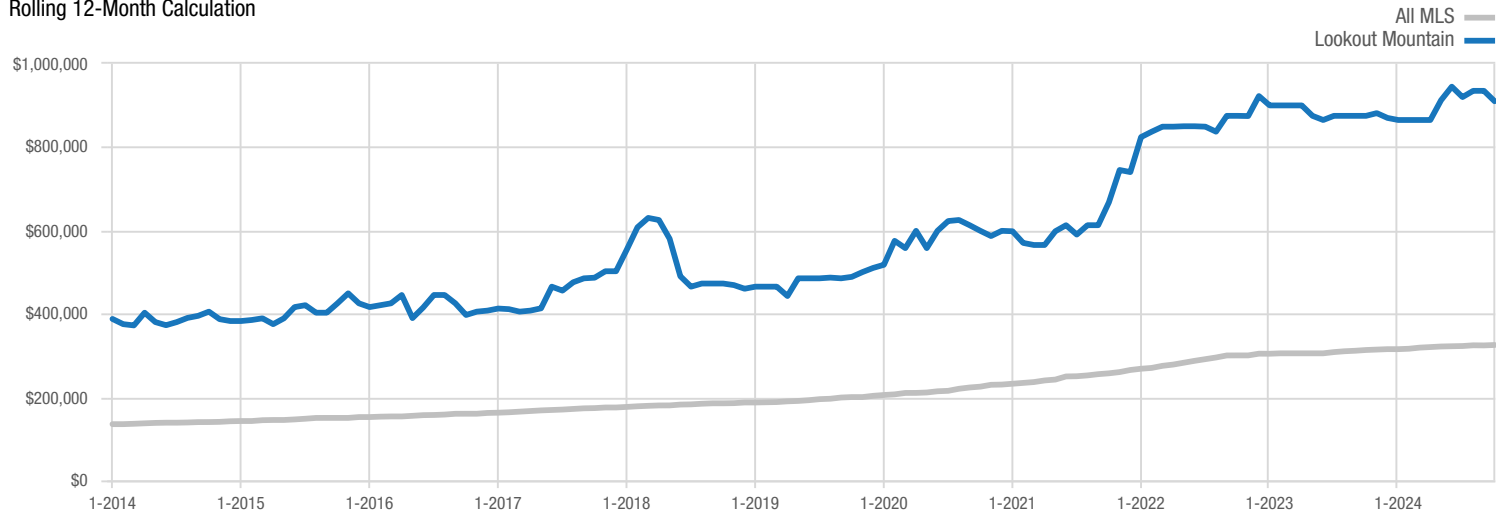


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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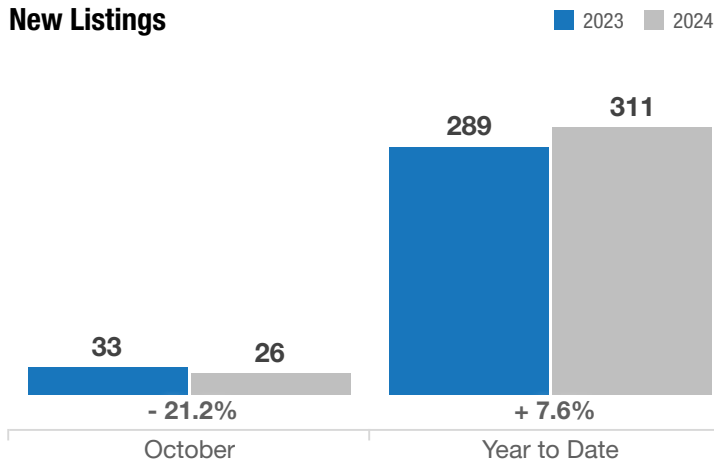
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Marion County

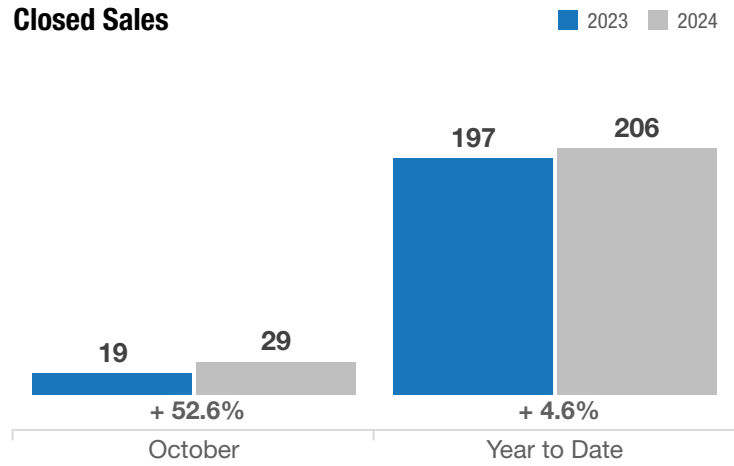
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	33	26	- 21.2%	289	311	+ 7.6%
Closed Sales	19	29	+ 52.6%	197	206	+ 4.6%
Median Sales Price	\$282,500	\$270,000	- 4.4%	\$262,000	\$278,250	+ 6.2%
Pct. of Orig. Price Received	98.1%	91.6%	- 6.6%	93.4%	93.4%	0.0%
Days on Market Until Sale	39	82	+ 110.3%	54	54	0.0%
Inventory of Homes for Sale	68	86	+ 26.5%	—	—	—
Months Supply of Inventory	3.4	4.4	+ 29.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

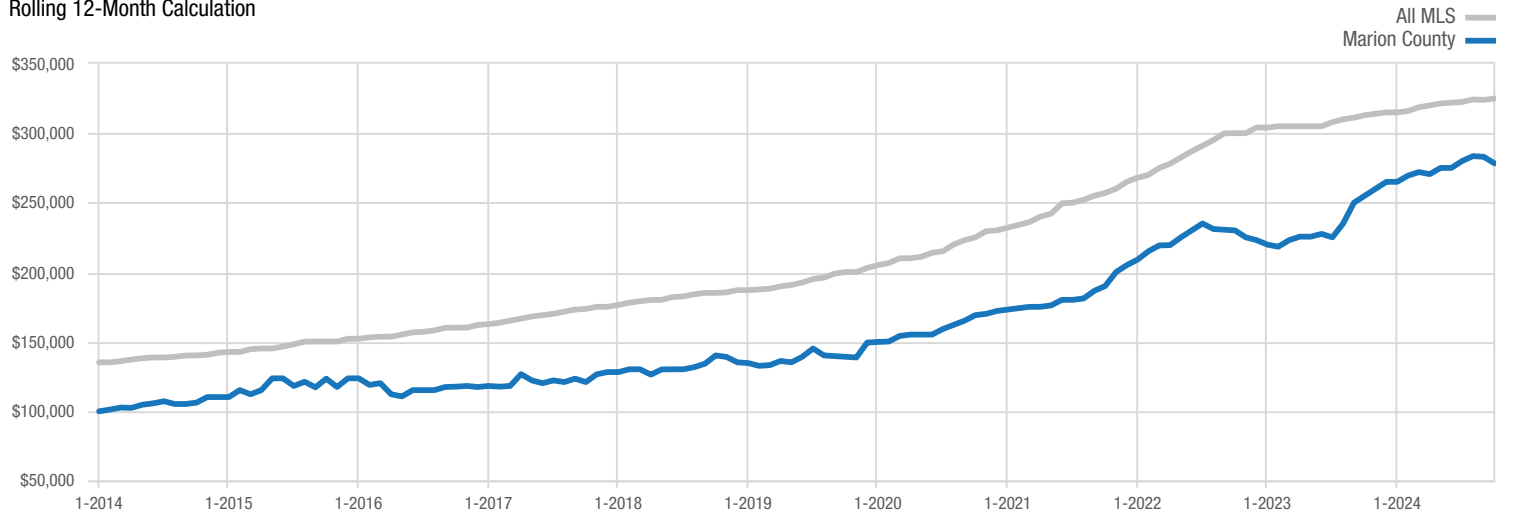


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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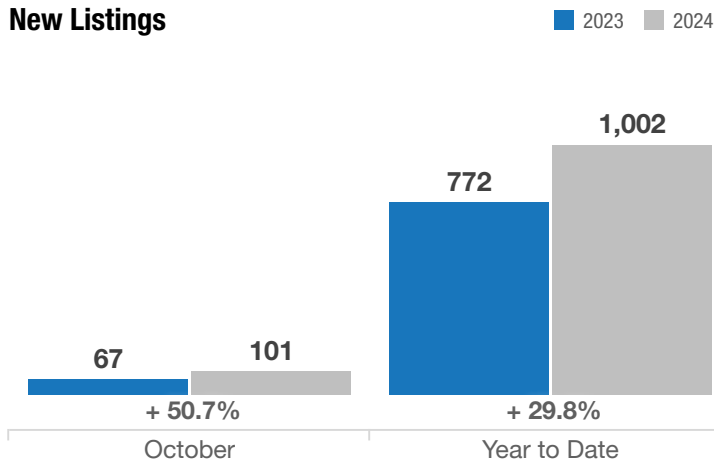
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Ooltewah

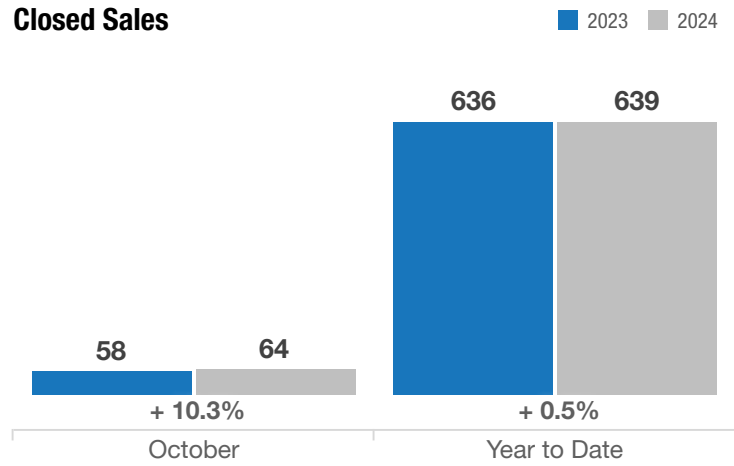
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	67	101	+ 50.7%	772	1,002	+ 29.8%
Closed Sales	58	64	+ 10.3%	636	639	+ 0.5%
Median Sales Price	\$467,000	\$459,250	- 1.7%	\$445,443	\$467,175	+ 4.9%
Pct. of Orig. Price Received	97.7%	97.0%	- 0.7%	98.2%	97.8%	- 0.4%
Days on Market Until Sale	35	56	+ 60.0%	41	52	+ 26.8%
Inventory of Homes for Sale	170	255	+ 50.0%	—	—	—
Months Supply of Inventory	2.9	3.8	+ 31.0%	—	—	—

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New Listings

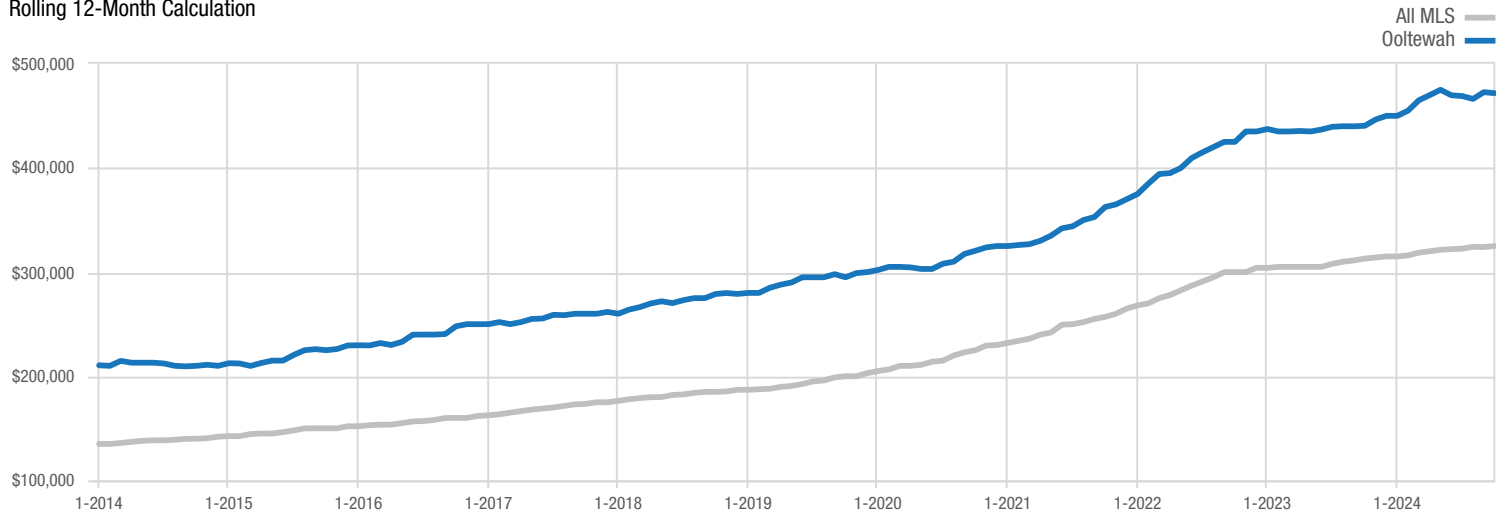


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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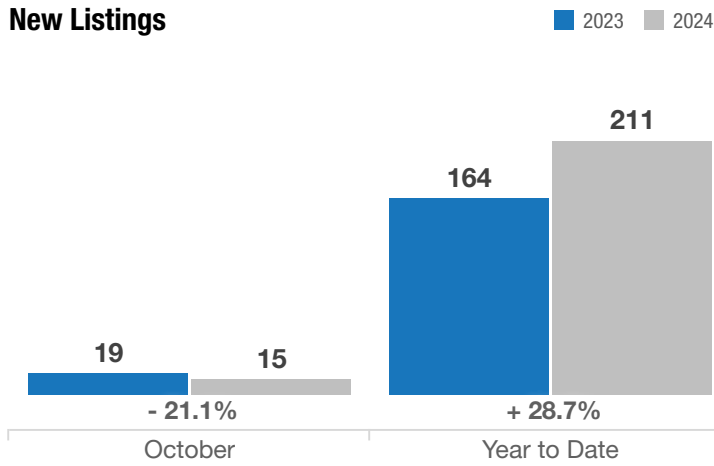
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Red Bank

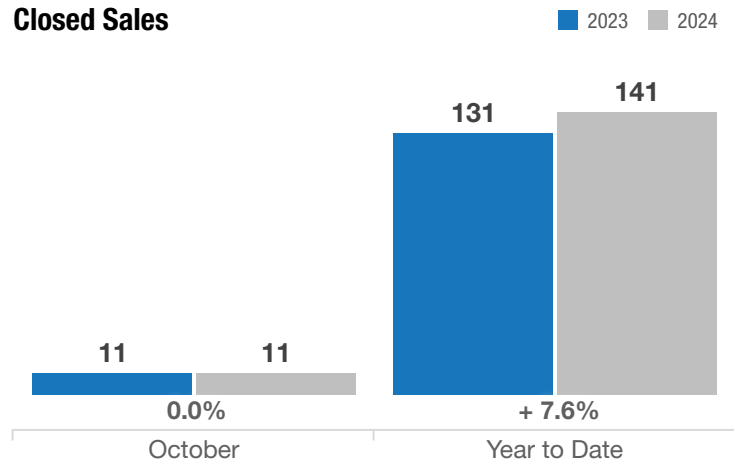
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	19	15	- 21.1%	164	211	+ 28.7%
Closed Sales	11	11	0.0%	131	141	+ 7.6%
Median Sales Price	\$403,000	\$420,000	+ 4.2%	\$301,000	\$337,000	+ 12.0%
Pct. of Orig. Price Received	94.0%	94.2%	+ 0.2%	98.8%	96.5%	- 2.3%
Days on Market Until Sale	48	44	- 8.3%	26	31	+ 19.2%
Inventory of Homes for Sale	23	30	+ 30.4%	—	—	—
Months Supply of Inventory	1.8	2.2	+ 22.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

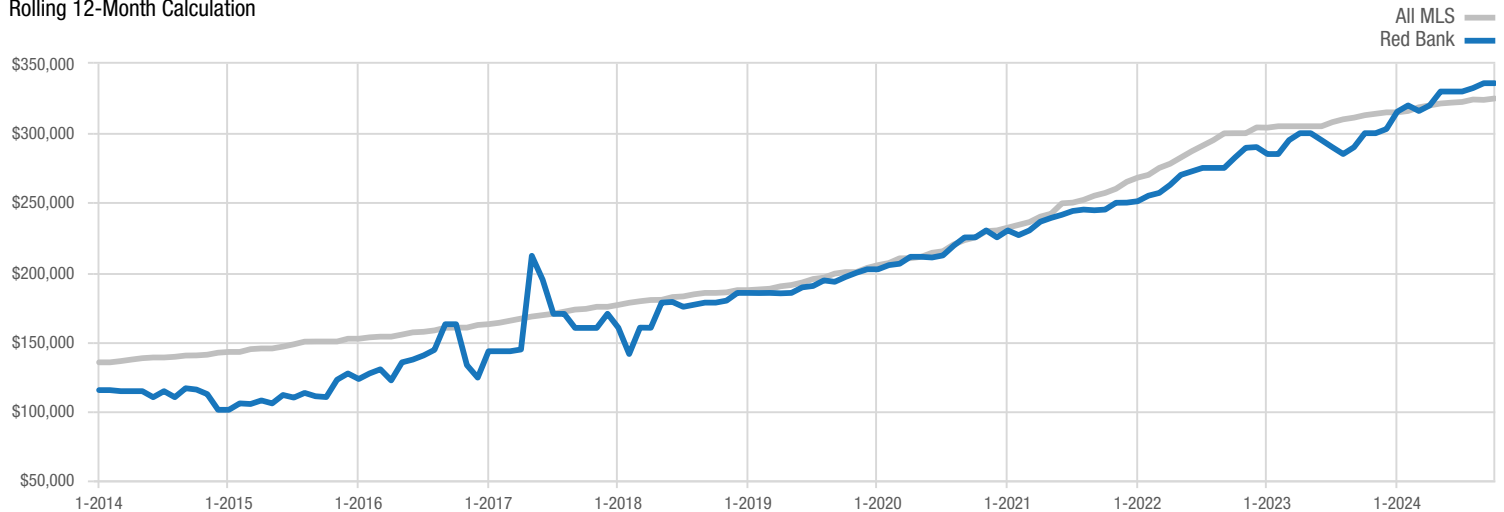


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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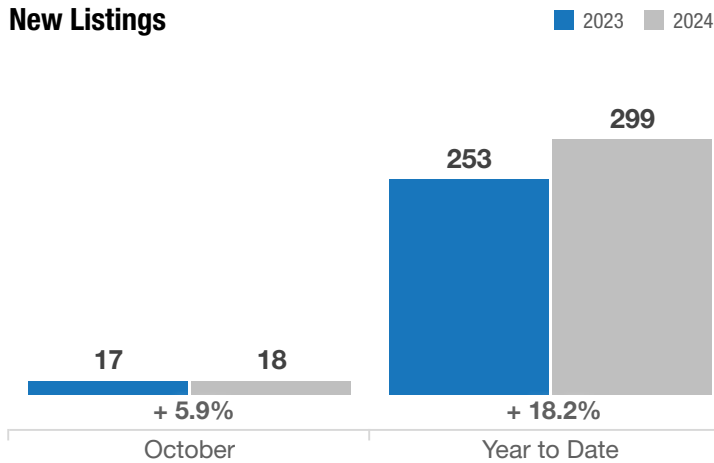
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Rhea County

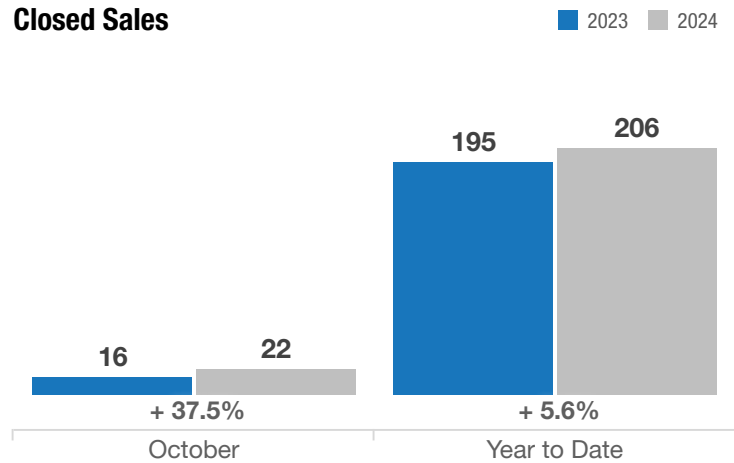
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	17	18	+ 5.9%	253	299	+ 18.2%
Closed Sales	16	22	+ 37.5%	195	206	+ 5.6%
Median Sales Price	\$337,450	\$289,450	- 14.2%	\$283,000	\$296,500	+ 4.8%
Pct. of Orig. Price Received	92.6%	95.4%	+ 3.0%	96.7%	95.4%	- 1.3%
Days on Market Until Sale	32	56	+ 75.0%	41	50	+ 22.0%
Inventory of Homes for Sale	58	73	+ 25.9%	—	—	—
Months Supply of Inventory	3.1	3.6	+ 16.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

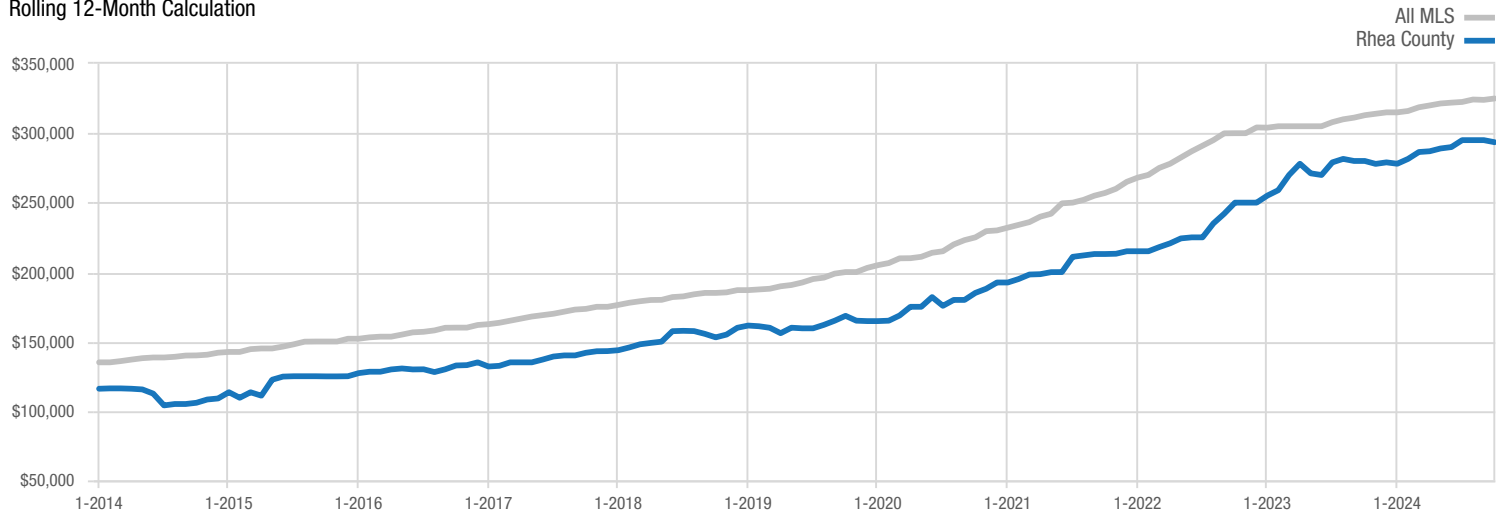


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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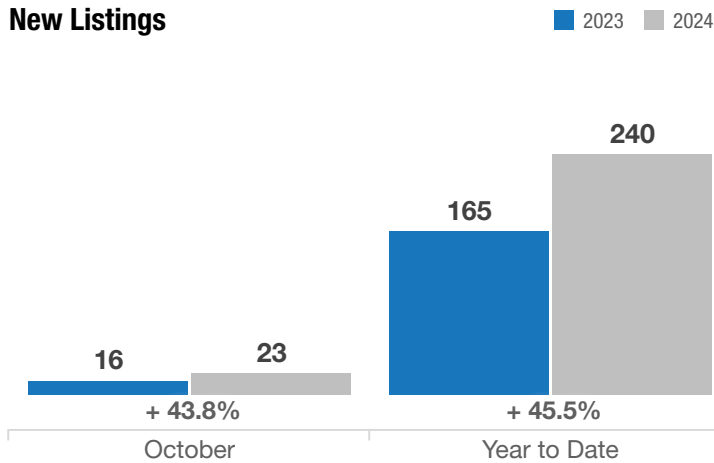
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Sequatchie County

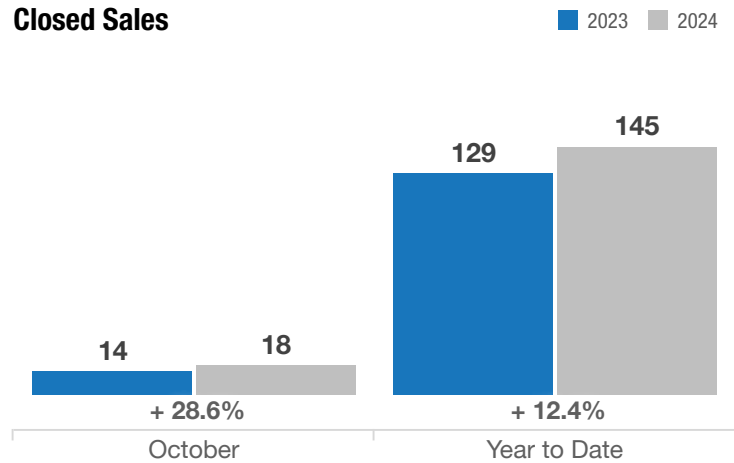
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	16	23	+ 43.8%	165	240	+ 45.5%
Closed Sales	14	18	+ 28.6%	129	145	+ 12.4%
Median Sales Price	\$224,250	\$389,759	+ 73.8%	\$291,650	\$293,580	+ 0.7%
Pct. of Orig. Price Received	96.5%	92.0%	- 4.7%	94.3%	93.7%	- 0.6%
Days on Market Until Sale	32	64	+ 100.0%	47	50	+ 6.4%
Inventory of Homes for Sale	41	73	+ 78.0%	—	—	—
Months Supply of Inventory	3.1	5.4	+ 74.2%	—	—	—

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New Listings

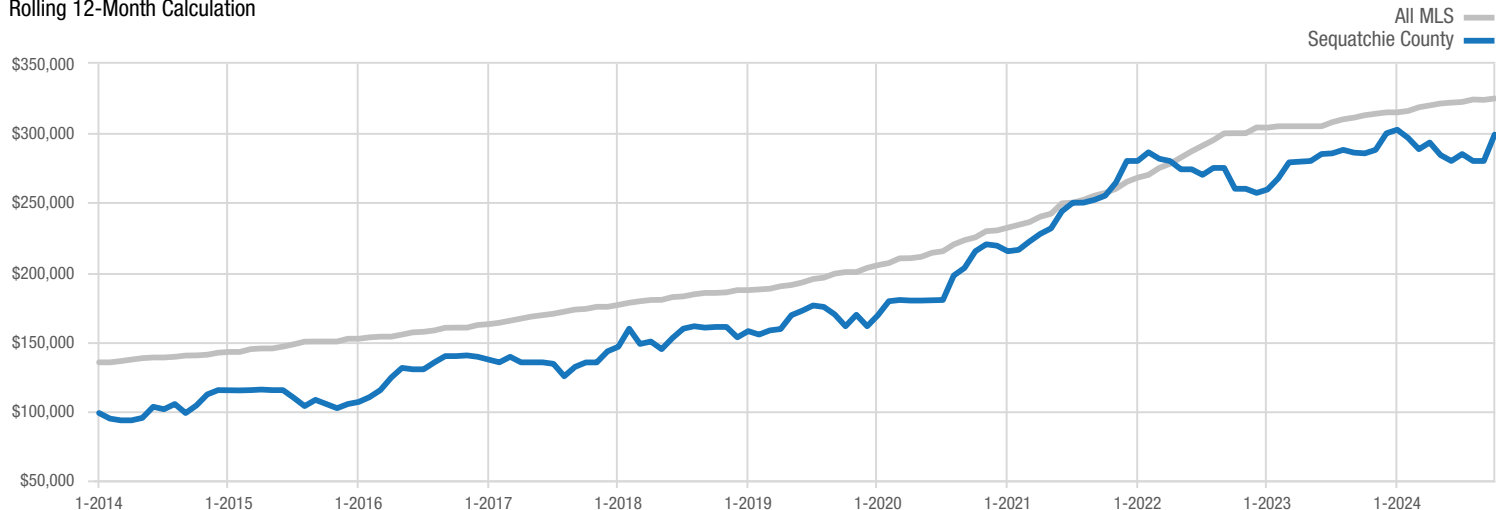


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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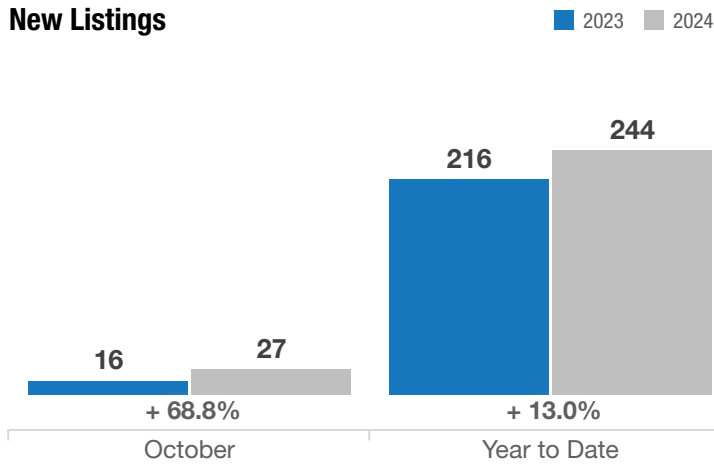
Signal Mountain

Hamilton County Only

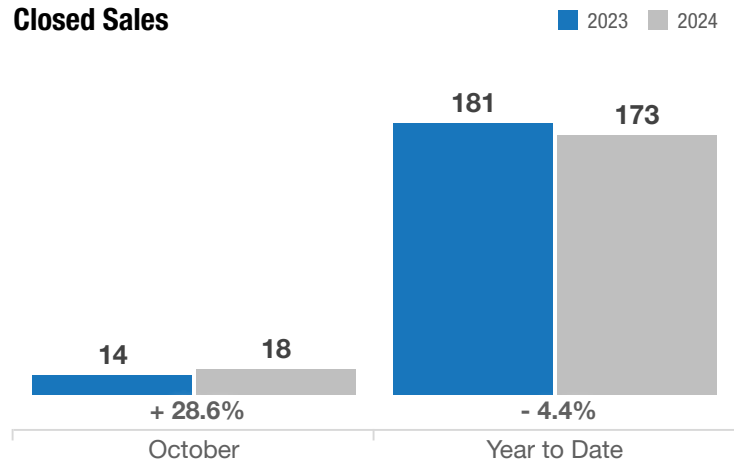
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	16	27	+ 68.8%	216	244	+ 13.0%
Closed Sales	14	18	+ 28.6%	181	173	- 4.4%
Median Sales Price	\$720,000	\$735,000	+ 2.1%	\$650,000	\$695,900	+ 7.1%
Pct. of Orig. Price Received	96.3%	96.9%	+ 0.6%	96.9%	98.3%	+ 1.4%
Days on Market Until Sale	30	37	+ 23.3%	28	33	+ 17.9%
Inventory of Homes for Sale	29	53	+ 82.8%	—	—	—
Months Supply of Inventory	1.6	3.3	+ 106.3%	—	—	—

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New Listings

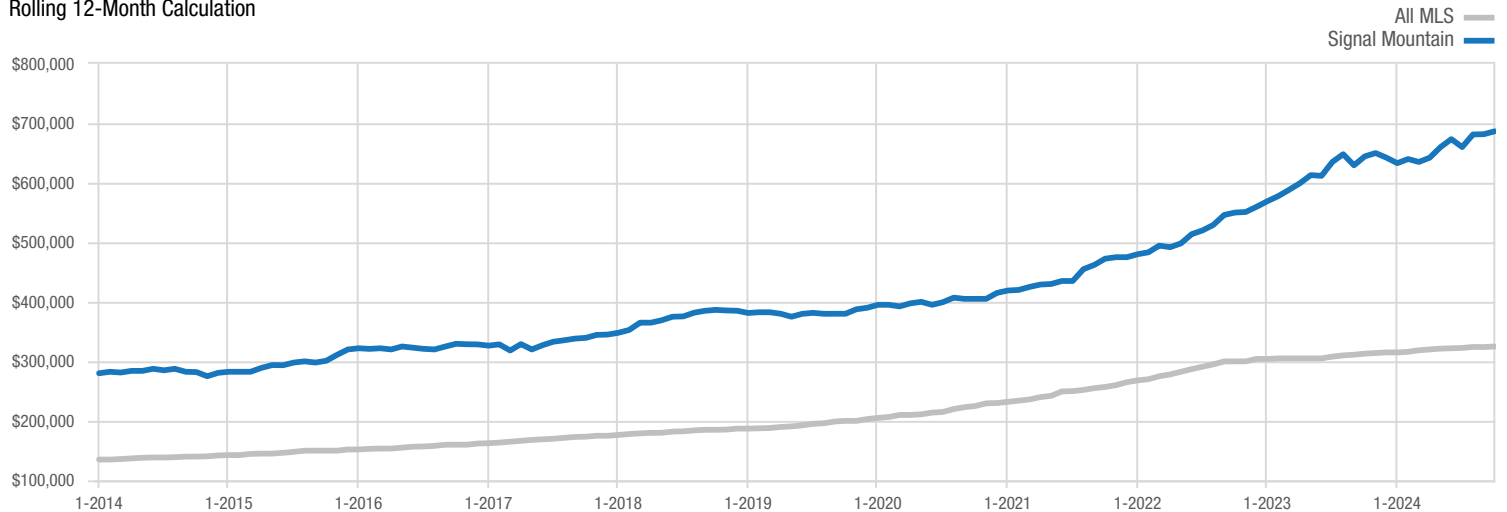


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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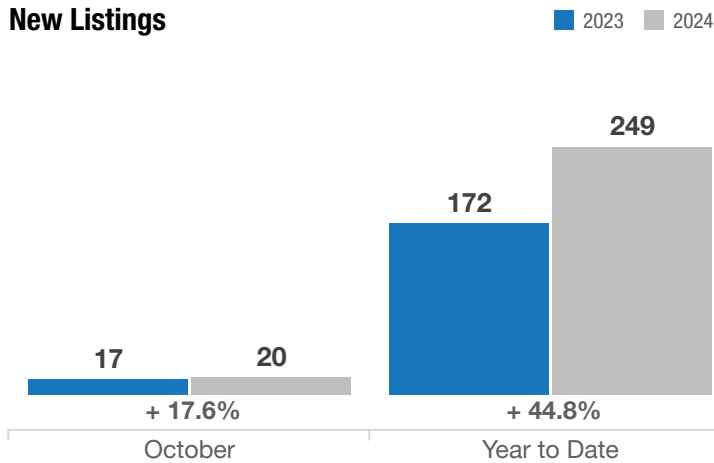
St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

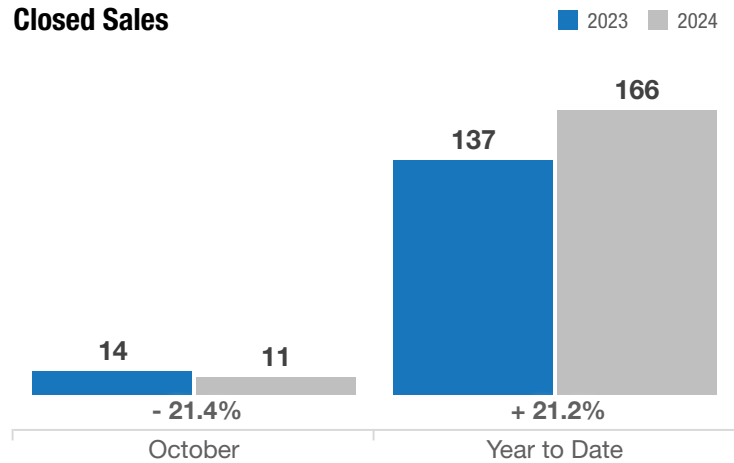
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	17	20	+ 17.6%	172	249	+ 44.8%
Closed Sales	14	11	- 21.4%	137	166	+ 21.2%
Median Sales Price	\$248,250	\$187,000	- 24.7%	\$230,000	\$227,756	- 1.0%
Pct. of Orig. Price Received	95.6%	101.6%	+ 6.3%	95.5%	97.1%	+ 1.7%
Days on Market Until Sale	18	21	+ 16.7%	29	27	- 6.9%
Inventory of Homes for Sale	27	51	+ 88.9%	—	—	—
Months Supply of Inventory	2.1	3.1	+ 47.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

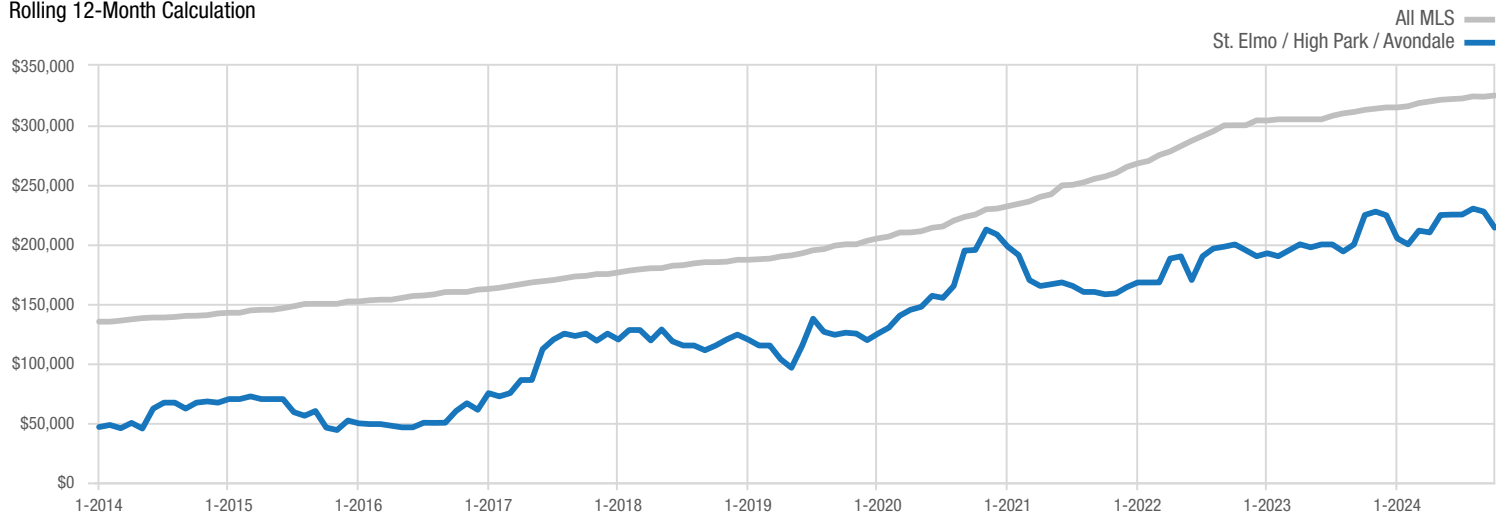


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – October 2024

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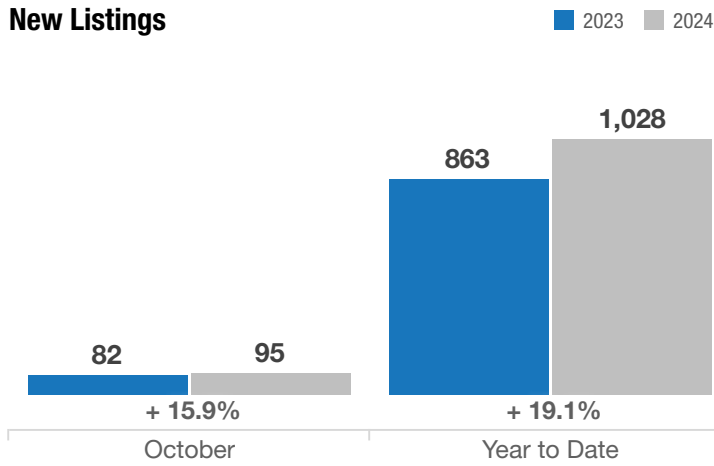
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Walker County

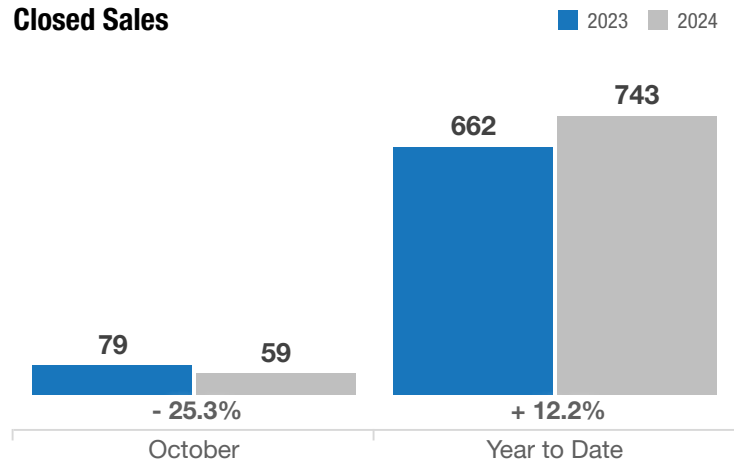
Key Metrics	October			Year to Date		
	2023	2024	% Change	Thru 10-2023	Thru 10-2024	% Change
New Listings	82	95	+ 15.9%	863	1,028	+ 19.1%
Closed Sales	79	59	- 25.3%	662	743	+ 12.2%
Median Sales Price	\$250,000	\$247,500	- 1.0%	\$230,000	\$250,000	+ 8.7%
Pct. of Orig. Price Received	94.2%	95.7%	+ 1.6%	96.1%	95.5%	- 0.6%
Days on Market Until Sale	46	35	- 23.9%	37	43	+ 16.2%
Inventory of Homes for Sale	151	240	+ 58.9%	—	—	—
Months Supply of Inventory	2.3	3.3	+ 43.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

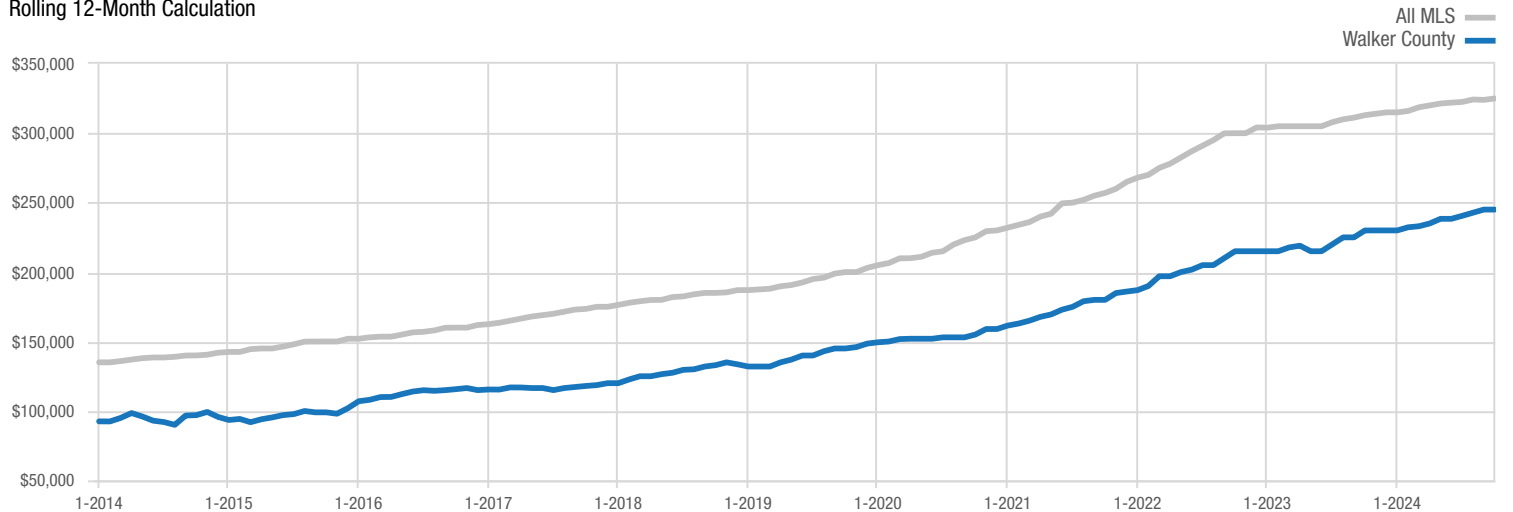


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.