

Local Market Update – December 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



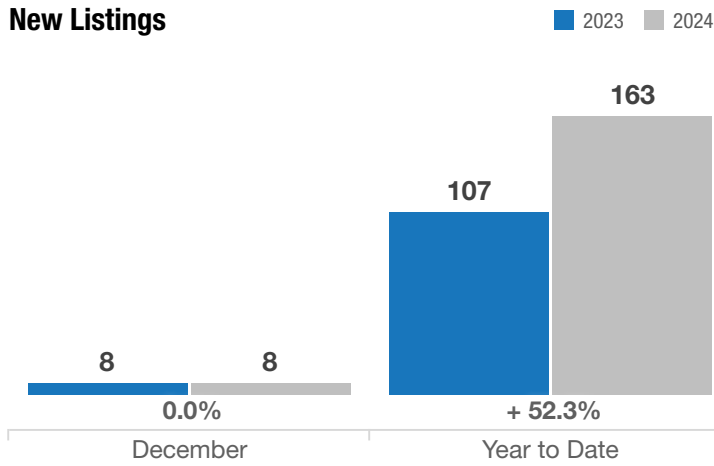
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Apison

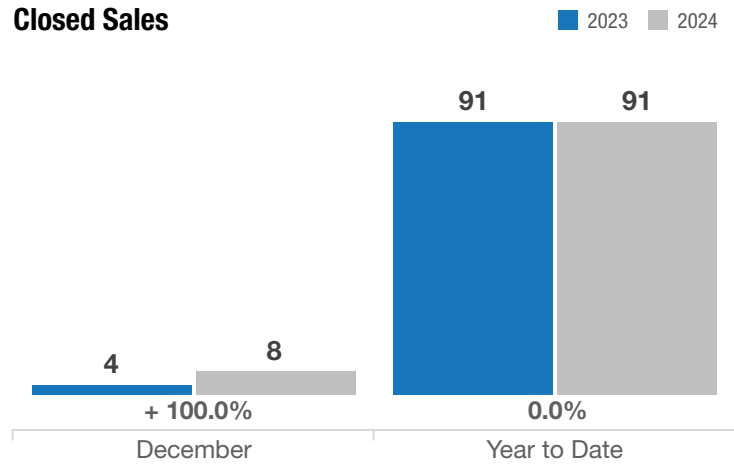
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	8	8	0.0%	107	163	+ 52.3%
Closed Sales	4	8	+ 100.0%	91	91	0.0%
Median Sales Price	\$452,500	\$592,000	+ 30.8%	\$550,000	\$566,900	+ 3.1%
Pct. of Orig. Price Received	98.5%	98.5%	0.0%	98.6%	96.5%	- 2.1%
Days on Market Until Sale	17	45	+ 164.7%	68	62	- 8.8%
Inventory of Homes for Sale	33	53	+ 60.6%	—	—	—
Months Supply of Inventory	4.6	6.6	+ 43.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

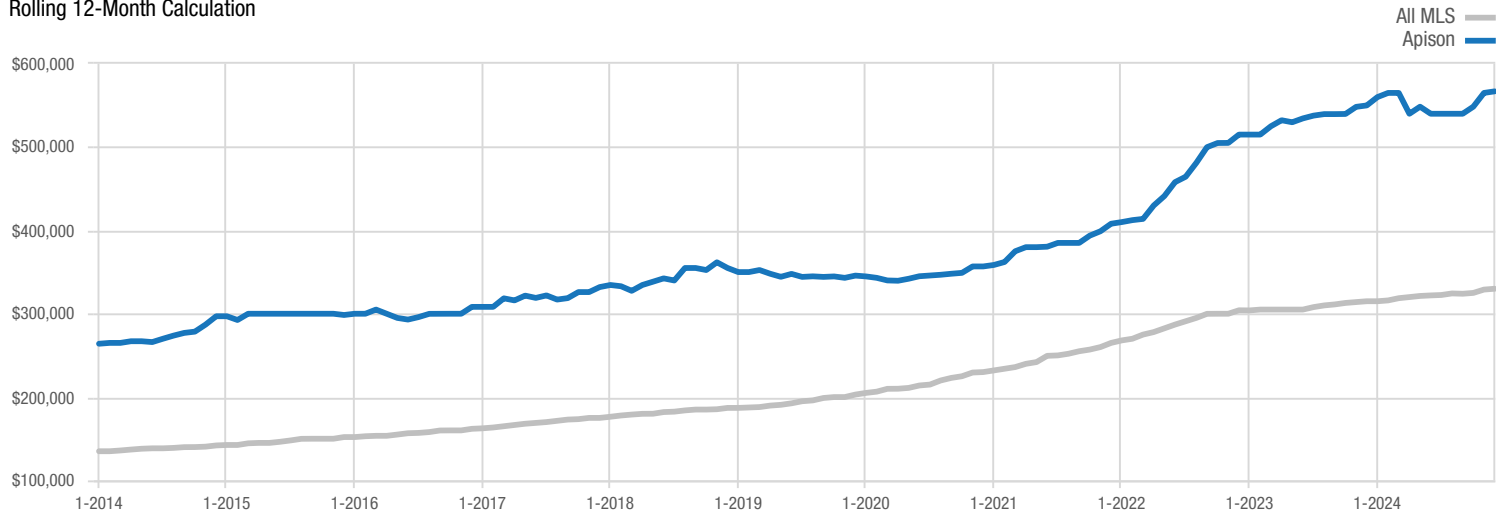


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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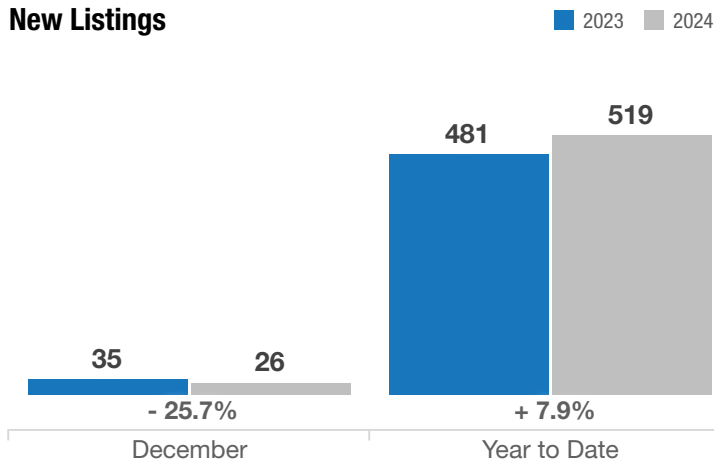
Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

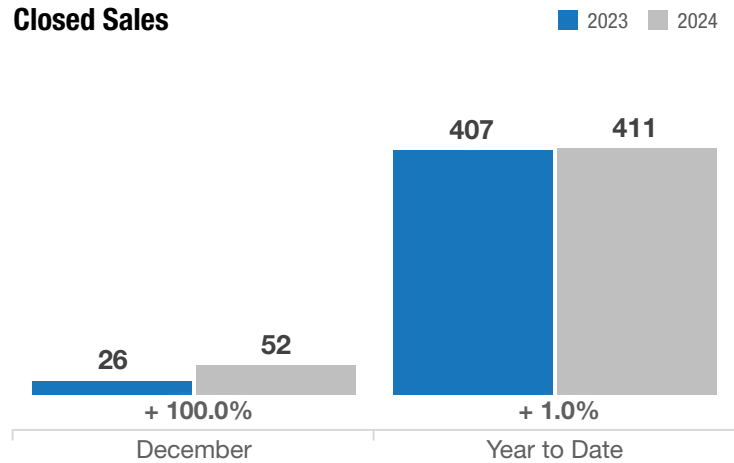
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	35	26	- 25.7%	481	519	+ 7.9%
Closed Sales	26	52	+ 100.0%	407	411	+ 1.0%
Median Sales Price	\$307,500	\$417,400	+ 35.7%	\$349,900	\$378,500	+ 8.2%
Pct. of Orig. Price Received	96.2%	97.1%	+ 0.9%	98.1%	97.5%	- 0.6%
Days on Market Until Sale	27	45	+ 66.7%	36	42	+ 16.7%
Inventory of Homes for Sale	66	72	+ 9.1%	—	—	—
Months Supply of Inventory	1.9	2.2	+ 15.8%	—	—	—

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New Listings

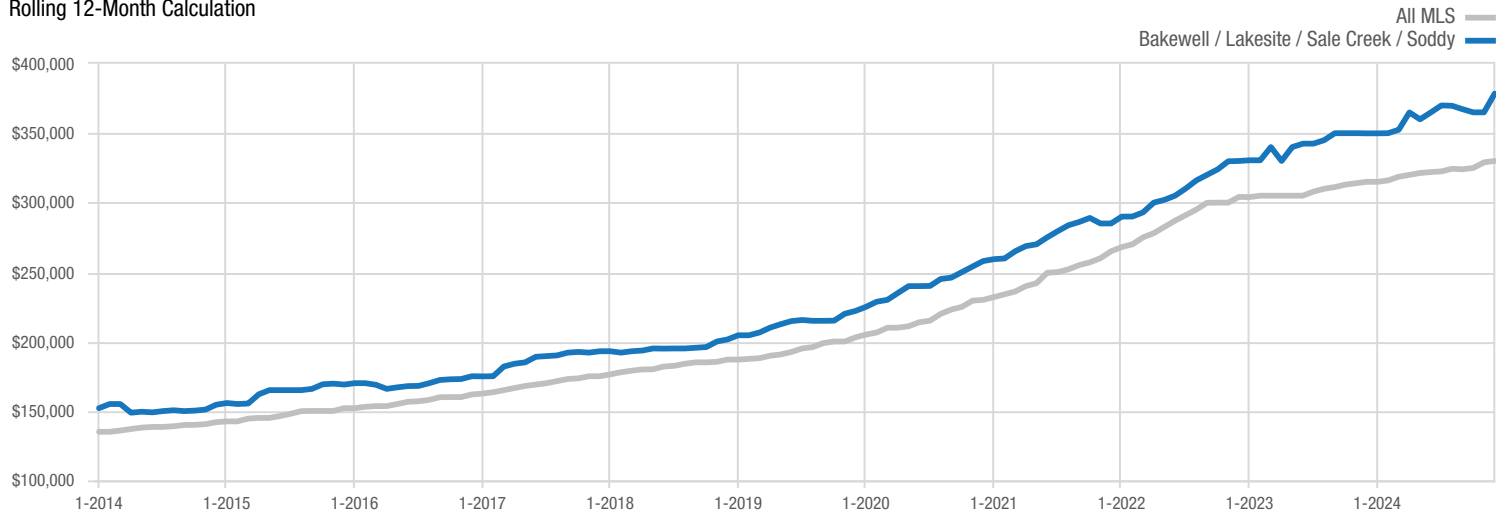


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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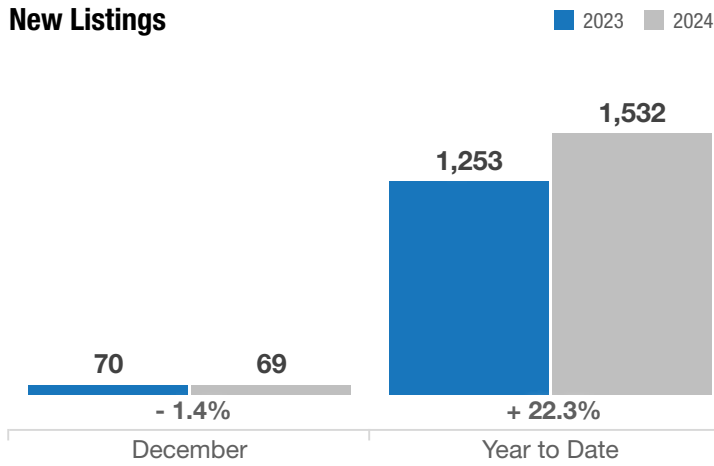
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Bradley County

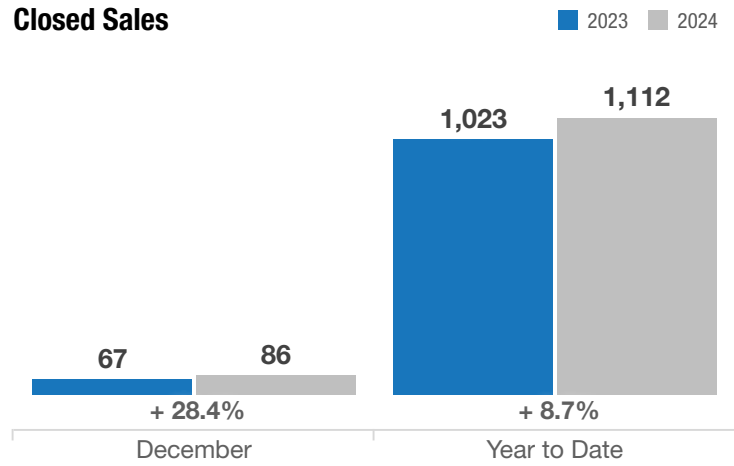
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	70	69	- 1.4%	1,253	1,532	+ 22.3%
Closed Sales	67	86	+ 28.4%	1,023	1,112	+ 8.7%
Median Sales Price	\$285,000	\$329,995	+ 15.8%	\$305,000	\$325,000	+ 6.6%
Pct. of Orig. Price Received	96.1%	94.0%	- 2.2%	96.4%	96.3%	- 0.1%
Days on Market Until Sale	37	66	+ 78.4%	44	46	+ 4.5%
Inventory of Homes for Sale	211	252	+ 19.4%	—	—	—
Months Supply of Inventory	2.4	2.7	+ 12.5%	—	—	—

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New Listings

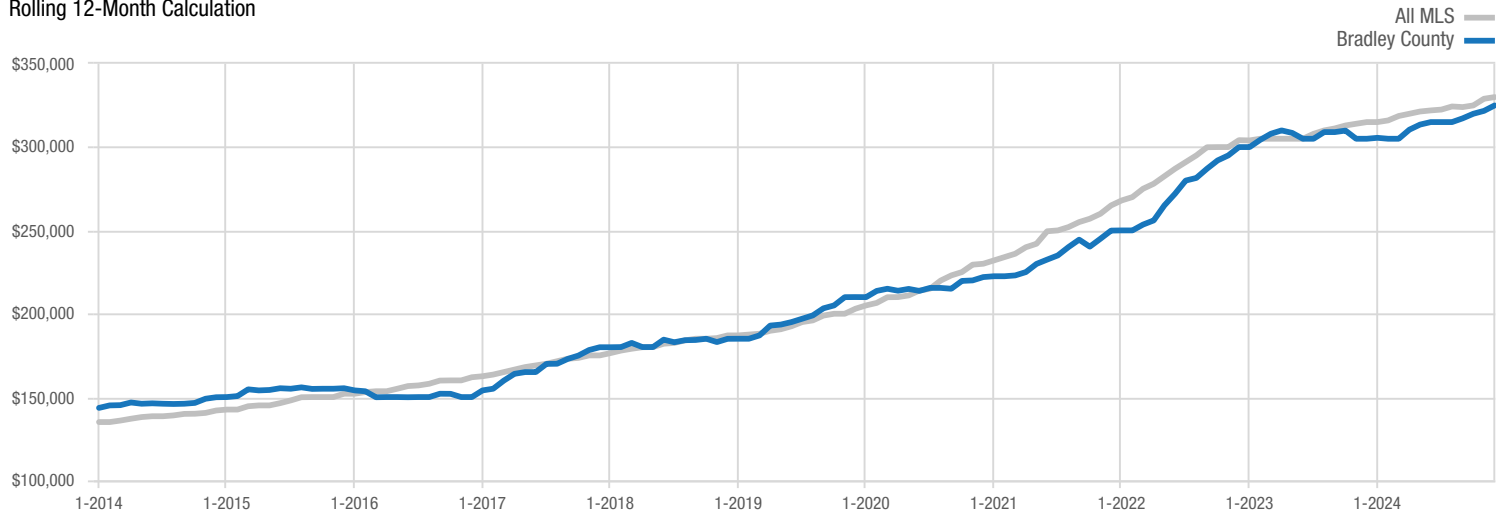


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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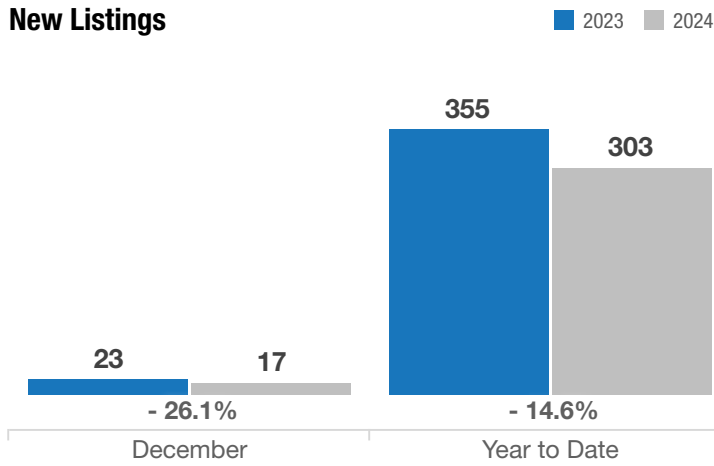
Brainerd

Includes the Ridgeside Community

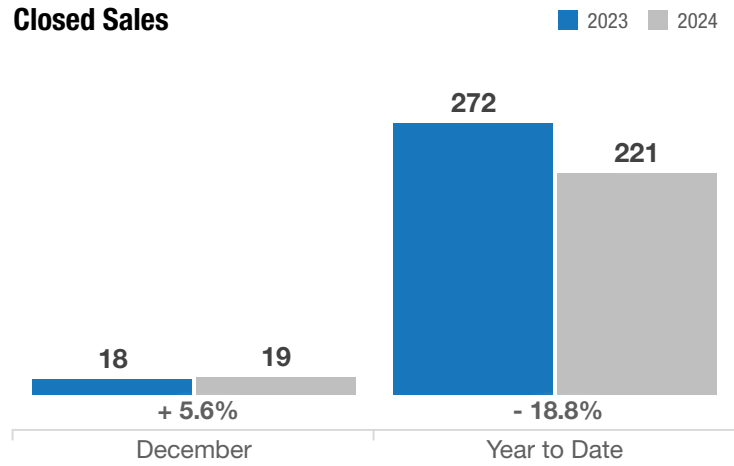
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	23	17	- 26.1%	355	303	- 14.6%
Closed Sales	18	19	+ 5.6%	272	221	- 18.8%
Median Sales Price	\$270,500	\$258,000	- 4.6%	\$242,250	\$250,000	+ 3.2%
Pct. of Orig. Price Received	99.5%	94.0%	- 5.5%	97.8%	96.4%	- 1.4%
Days on Market Until Sale	27	27	0.0%	24	30	+ 25.0%
Inventory of Homes for Sale	46	55	+ 19.6%	—	—	—
Months Supply of Inventory	2.0	3.1	+ 55.0%	—	—	—

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New Listings

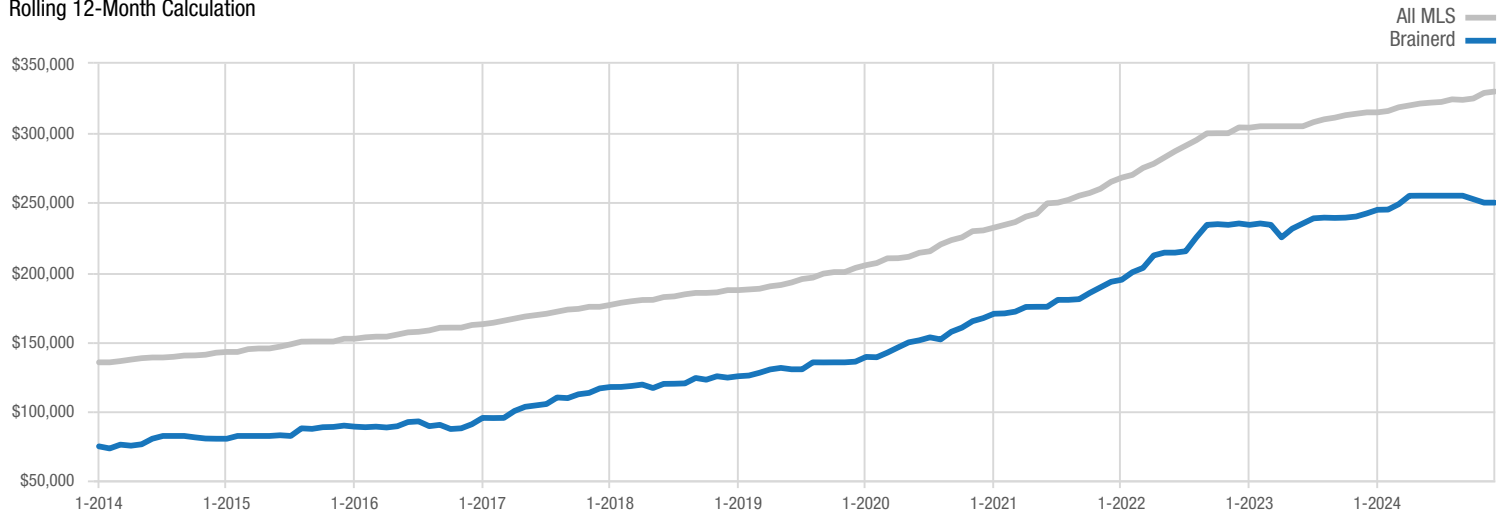


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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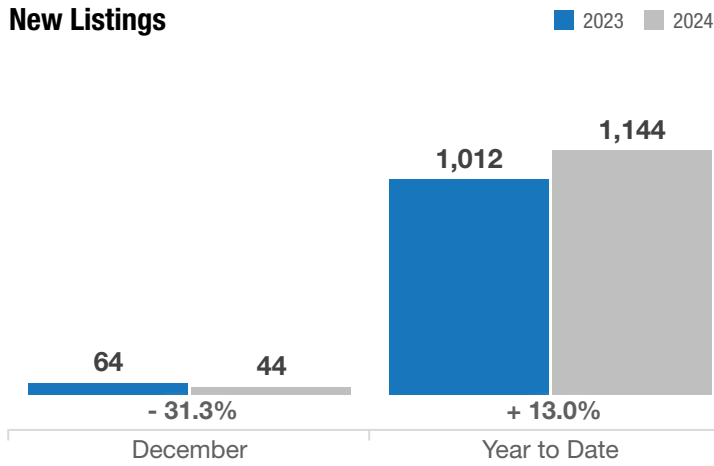


Catoosa County

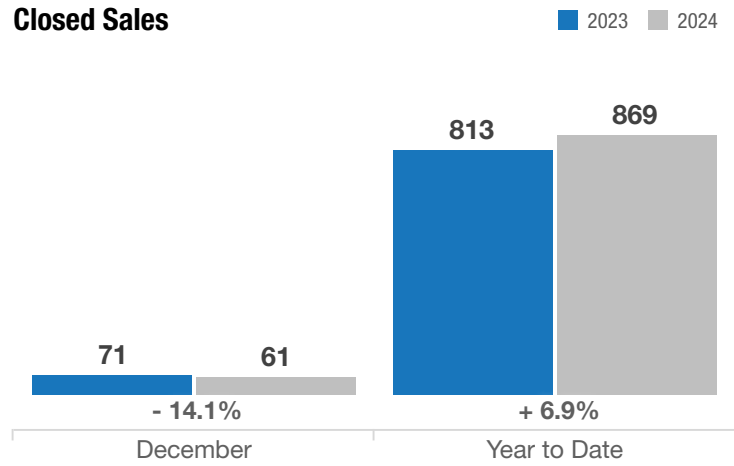
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	64	44	- 31.3%	1,012	1,144	+ 13.0%
Closed Sales	71	61	- 14.1%	813	869	+ 6.9%
Median Sales Price	\$267,000	\$300,000	+ 12.4%	\$285,000	\$298,500	+ 4.7%
Pct. of Orig. Price Received	95.4%	95.4%	0.0%	97.1%	96.4%	- 0.7%
Days on Market Until Sale	53	61	+ 15.1%	40	45	+ 12.5%
Inventory of Homes for Sale	159	205	+ 28.9%	—	—	—
Months Supply of Inventory	2.3	2.8	+ 21.7%	—	—	—

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New Listings

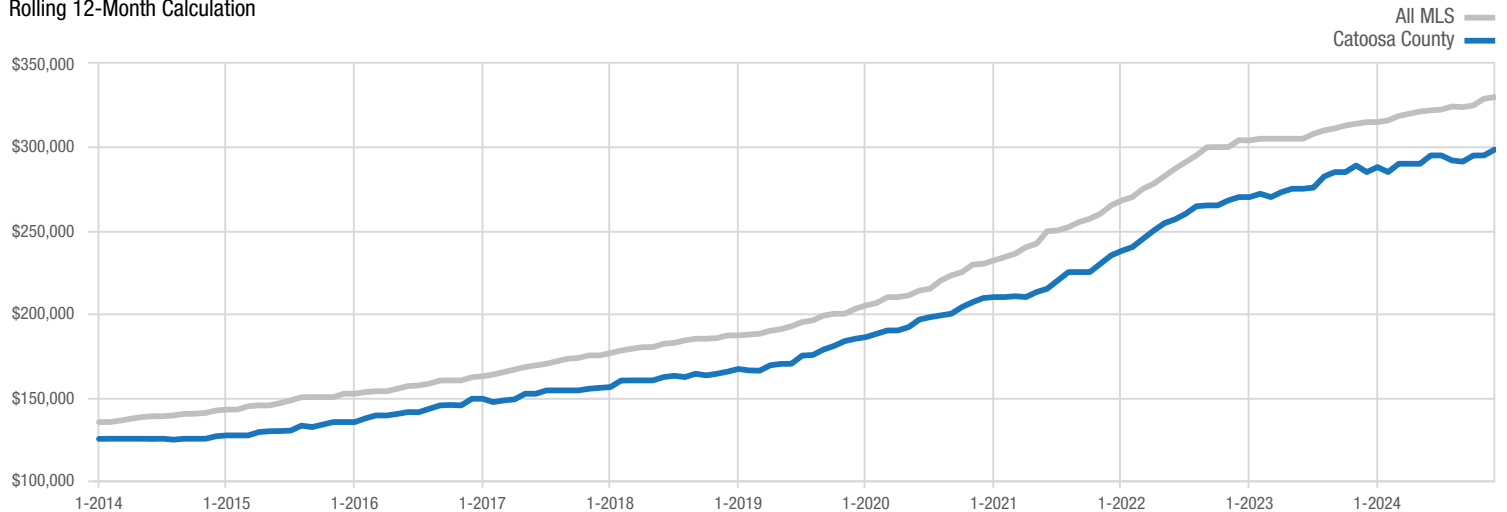


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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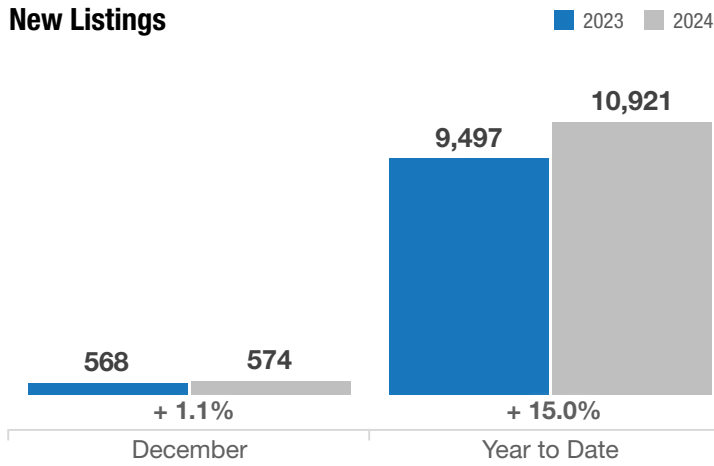
Chattanooga MSA

Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

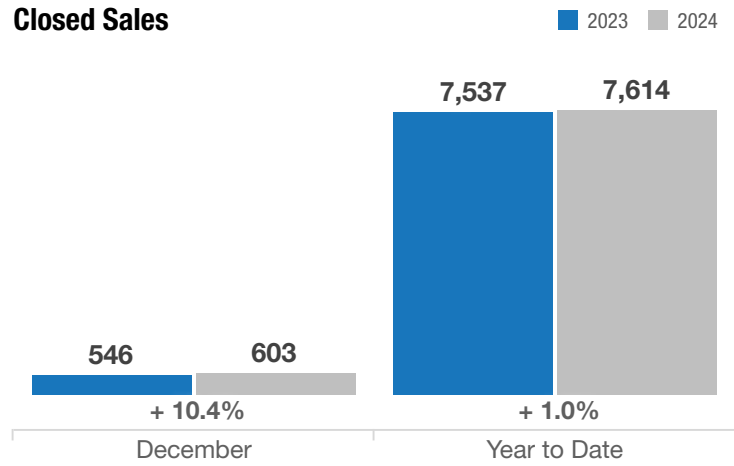
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	568	574	+ 1.1%	9,497	10,921	+ 15.0%
Closed Sales	546	603	+ 10.4%	7,537	7,614	+ 1.0%
Median Sales Price	\$315,000	\$352,288	+ 11.8%	\$328,025	\$345,000	+ 5.2%
Pct. of Orig. Price Received	96.1%	95.2%	- 0.9%	97.1%	96.3%	- 0.8%
Days on Market Until Sale	39	47	+ 20.5%	36	42	+ 16.7%
Inventory of Homes for Sale	1,434	1,876	+ 30.8%	—	—	—
Months Supply of Inventory	2.3	2.9	+ 26.1%	—	—	—

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New Listings

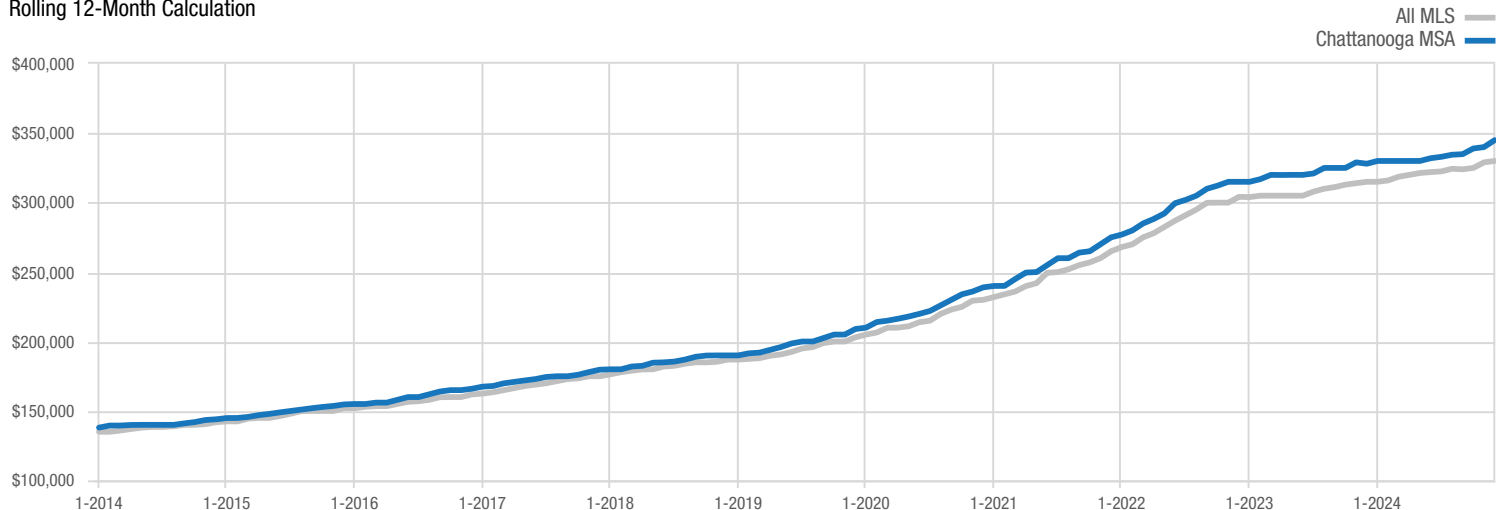


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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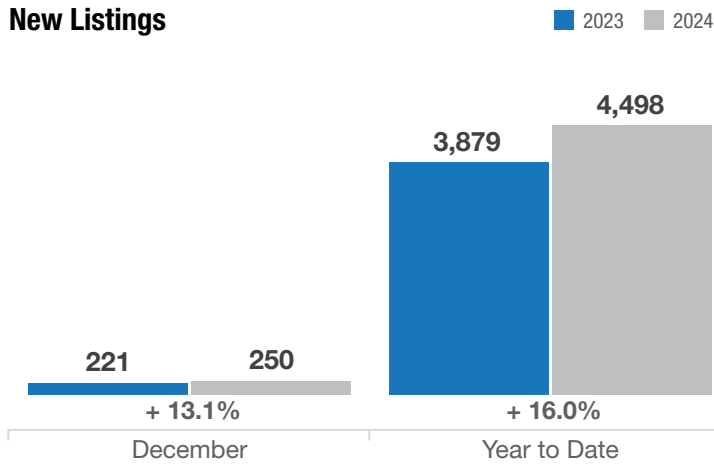
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Chattanooga

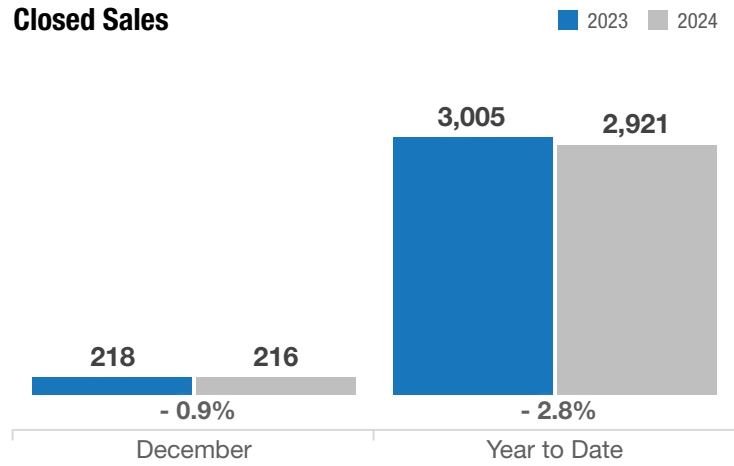
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	221	250	+ 13.1%	3,879	4,498	+ 16.0%
Closed Sales	218	216	- 0.9%	3,005	2,921	- 2.8%
Median Sales Price	\$315,000	\$317,500	+ 0.8%	\$319,800	\$329,950	+ 3.2%
Pct. of Orig. Price Received	96.4%	95.2%	- 1.2%	97.1%	96.2%	- 0.9%
Days on Market Until Sale	34	38	+ 11.8%	31	37	+ 19.4%
Inventory of Homes for Sale	564	716	+ 27.0%	—	—	—
Months Supply of Inventory	2.3	2.9	+ 26.1%	—	—	—

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New Listings

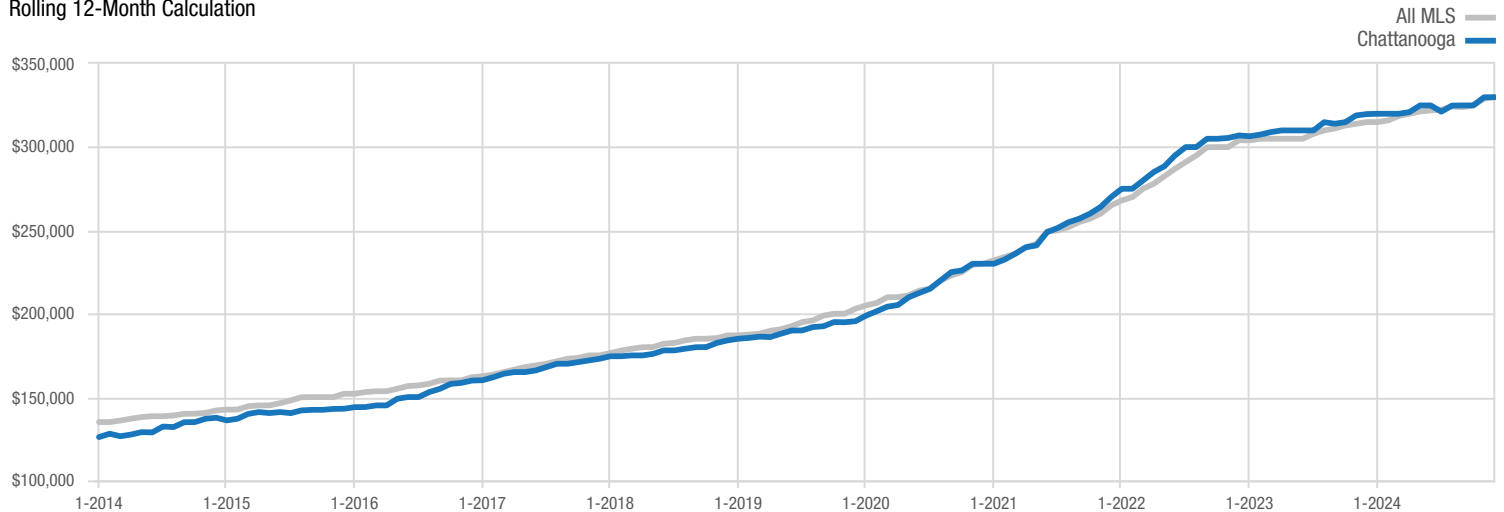


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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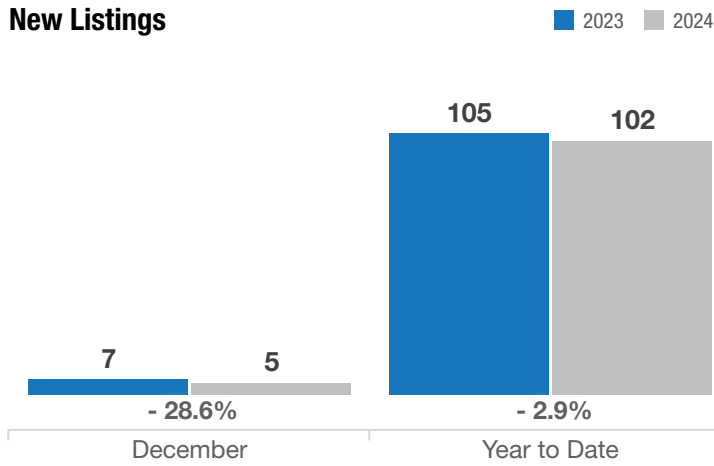
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Chattooga County

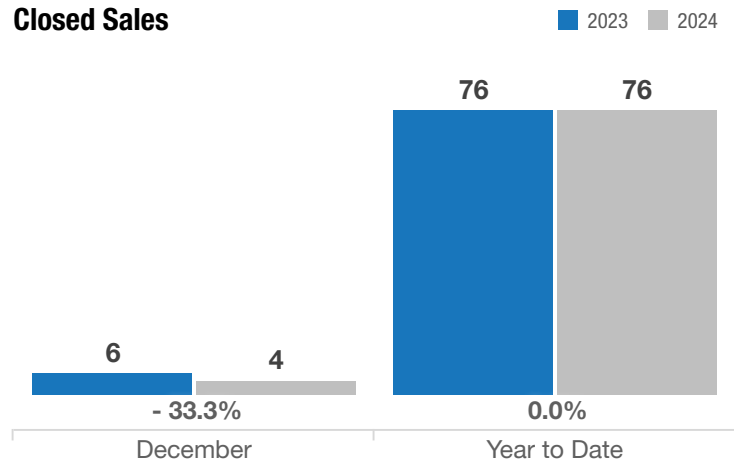
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	7	5	- 28.6%	105	102	- 2.9%
Closed Sales	6	4	- 33.3%	76	76	0.0%
Median Sales Price	\$289,950	\$255,000	- 12.1%	\$186,950	\$211,450	+ 13.1%
Pct. of Orig. Price Received	89.5%	95.7%	+ 6.9%	95.0%	93.4%	- 1.7%
Days on Market Until Sale	64	37	- 42.2%	38	40	+ 5.3%
Inventory of Homes for Sale	17	26	+ 52.9%	—	—	—
Months Supply of Inventory	2.7	4.1	+ 51.9%	—	—	—

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New Listings

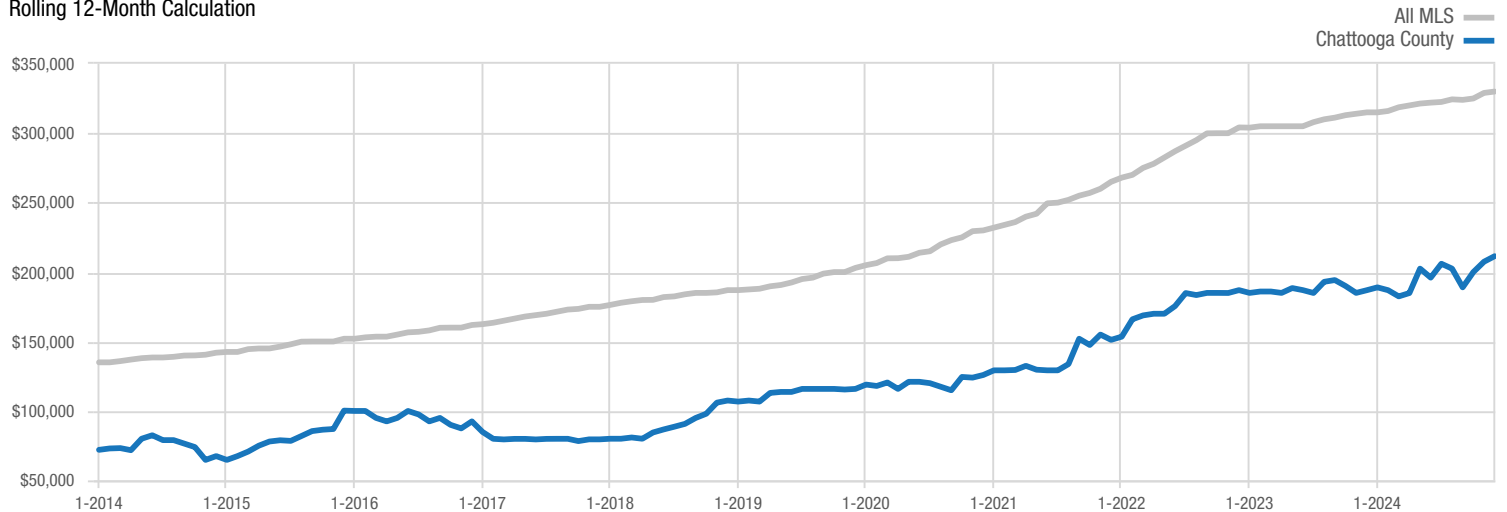


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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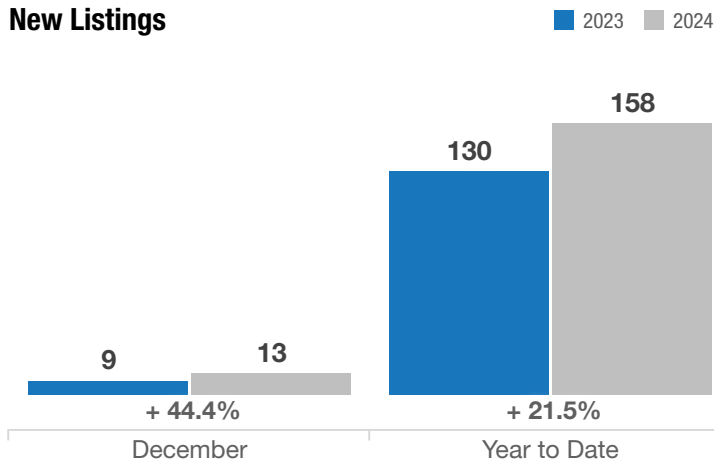
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Collegedale

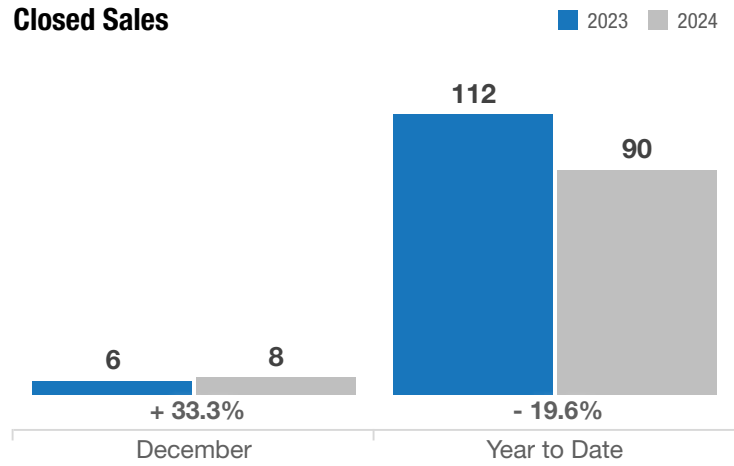
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	9	13	+ 44.4%	130	158	+ 21.5%
Closed Sales	6	8	+ 33.3%	112	90	- 19.6%
Median Sales Price	\$395,000	\$420,000	+ 6.3%	\$454,753	\$480,250	+ 5.6%
Pct. of Orig. Price Received	90.8%	97.4%	+ 7.3%	97.5%	98.2%	+ 0.7%
Days on Market Until Sale	124	17	- 86.3%	81	50	- 38.3%
Inventory of Homes for Sale	38	40	+ 5.3%	—	—	—
Months Supply of Inventory	4.4	5.0	+ 13.6%	—	—	—

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New Listings

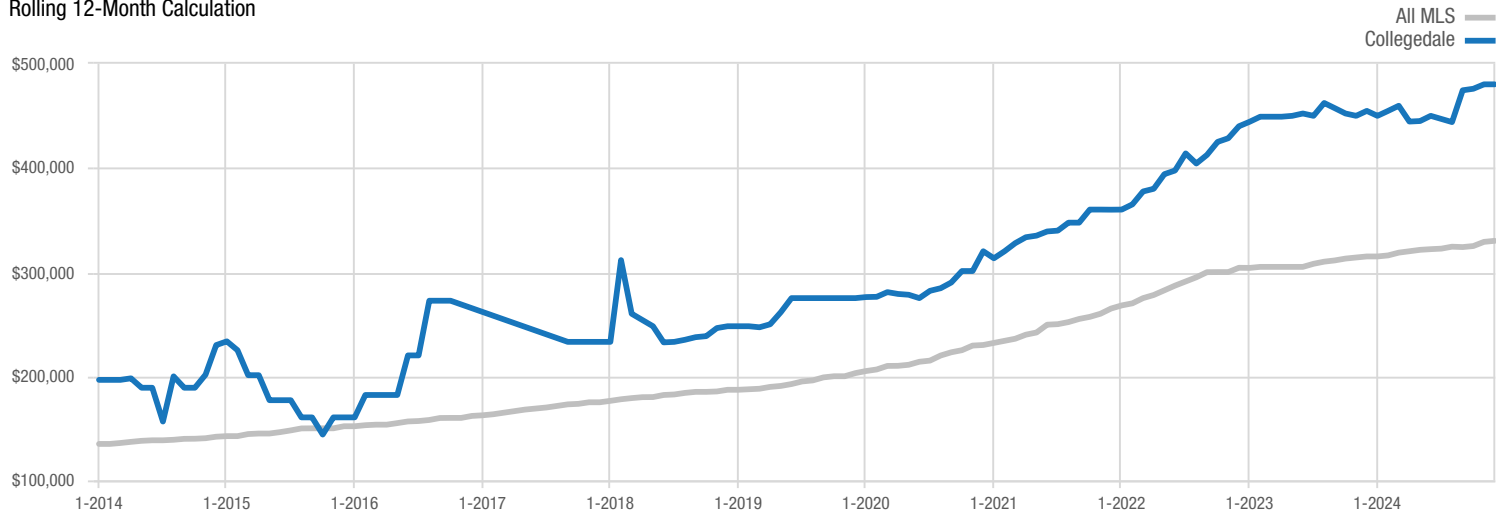


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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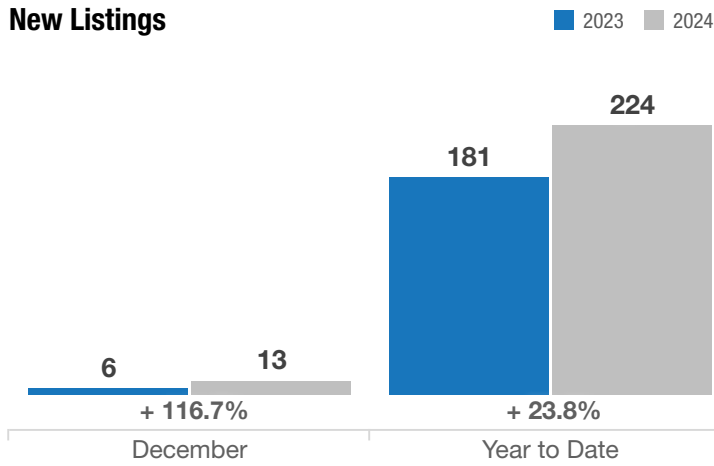
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Dade County

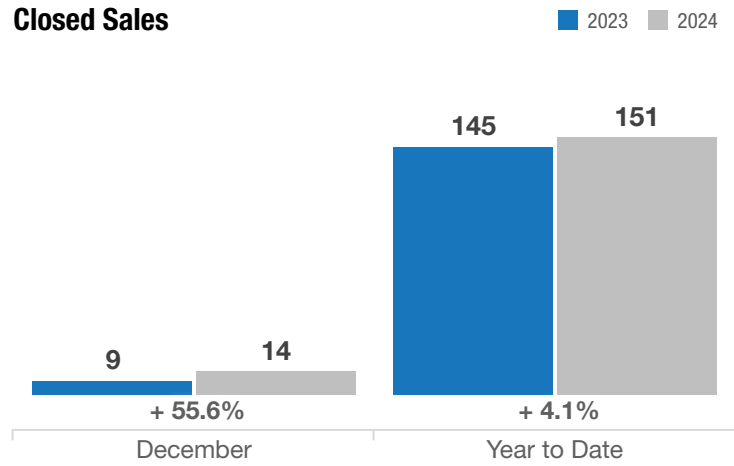
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	6	13	+ 116.7%	181	224	+ 23.8%
Closed Sales	9	14	+ 55.6%	145	151	+ 4.1%
Median Sales Price	\$250,000	\$291,000	+ 16.4%	\$250,000	\$290,000	+ 16.0%
Pct. of Orig. Price Received	94.3%	91.8%	- 2.7%	94.5%	93.8%	- 0.7%
Days on Market Until Sale	20	66	+ 230.0%	44	56	+ 27.3%
Inventory of Homes for Sale	31	43	+ 38.7%	—	—	—
Months Supply of Inventory	2.6	3.2	+ 23.1%	—	—	—

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New Listings

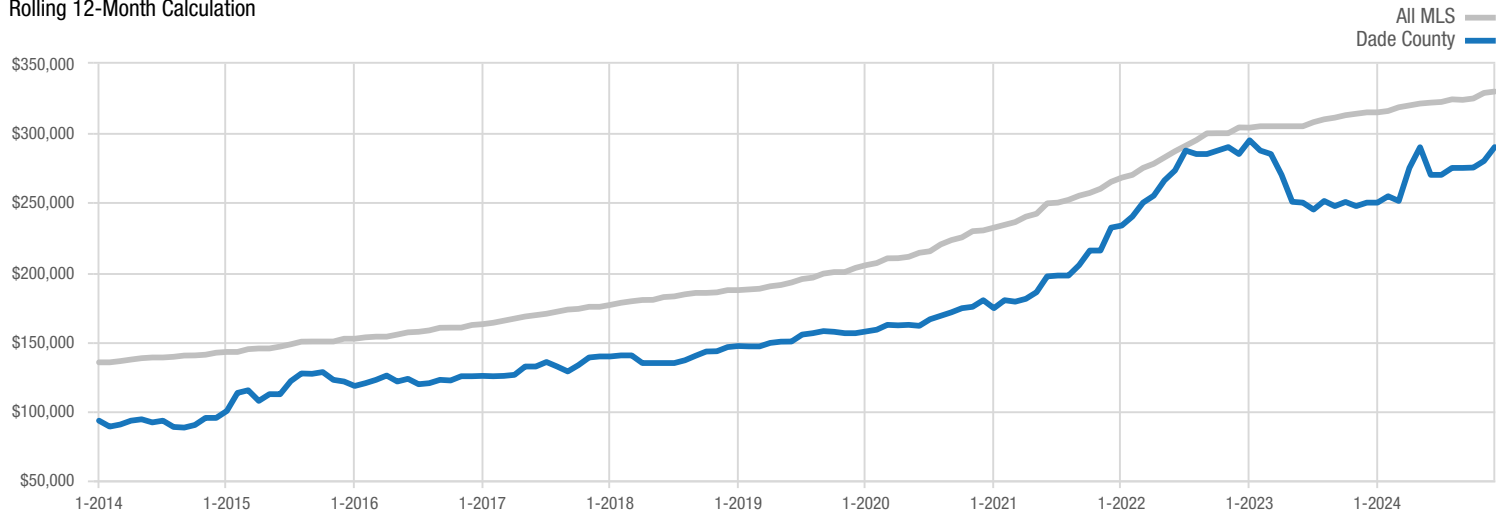


Closed Sales



Median Sales Price - All MLS

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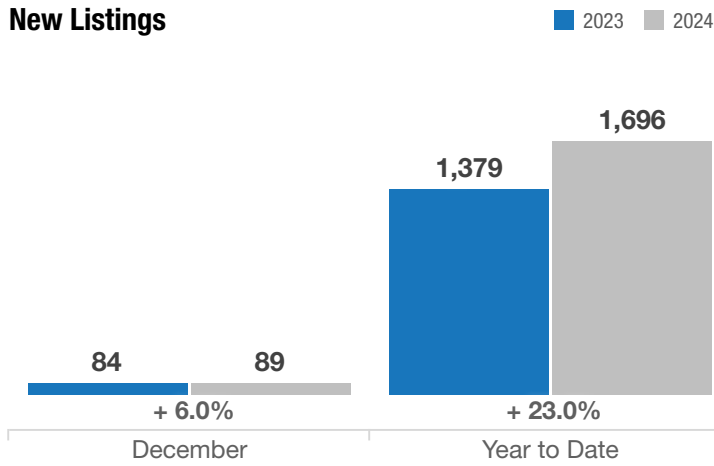
Downtown Chattanooga

ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

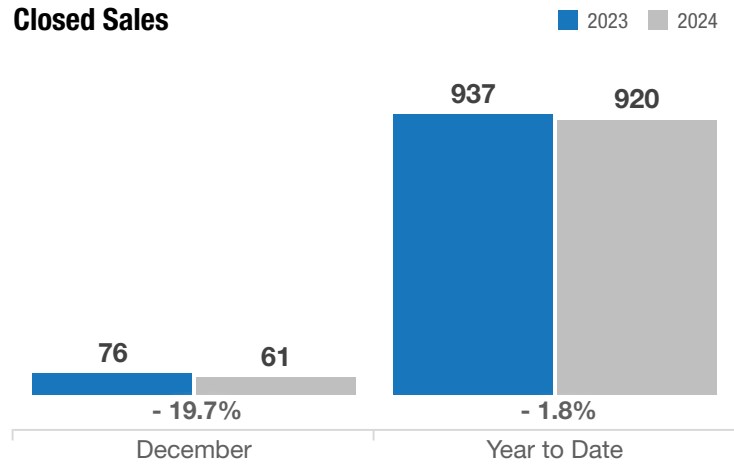
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	84	89	+ 6.0%	1,379	1,696	+ 23.0%
Closed Sales	76	61	- 19.7%	937	920	- 1.8%
Median Sales Price	\$393,450	\$358,390	- 8.9%	\$350,000	\$360,000	+ 2.9%
Pct. of Orig. Price Received	95.8%	94.1%	- 1.8%	96.0%	94.6%	- 1.5%
Days on Market Until Sale	34	48	+ 41.2%	36	45	+ 25.0%
Inventory of Homes for Sale	236	304	+ 28.8%	—	—	—
Months Supply of Inventory	3.2	3.9	+ 21.9%	—	—	—

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New Listings

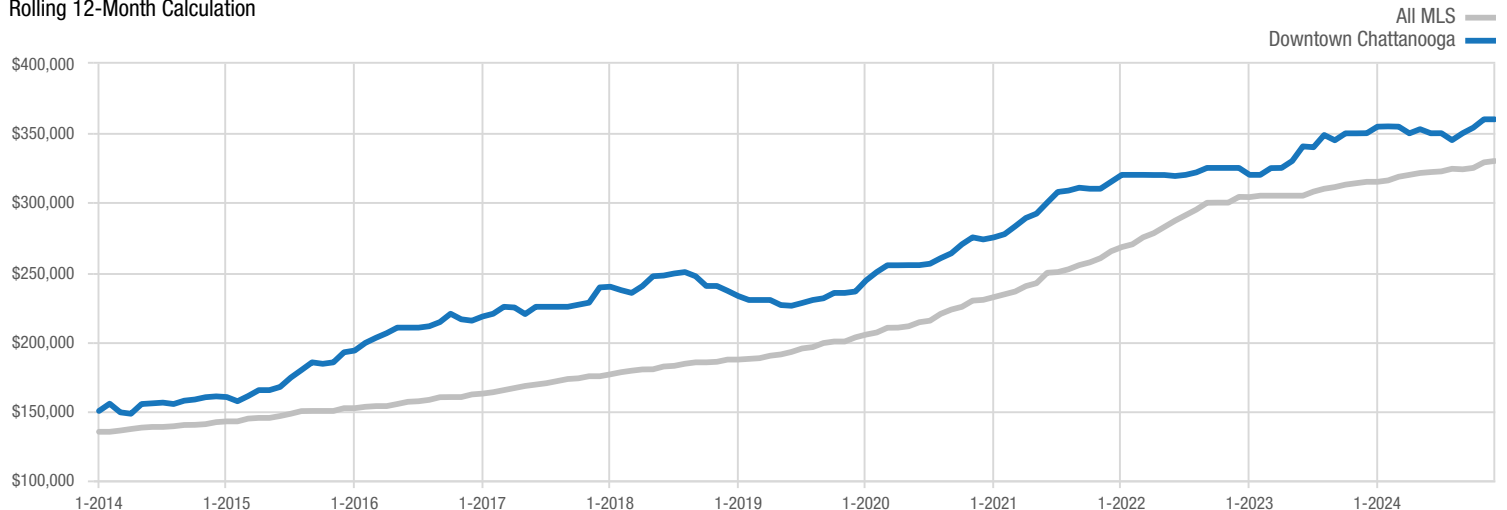


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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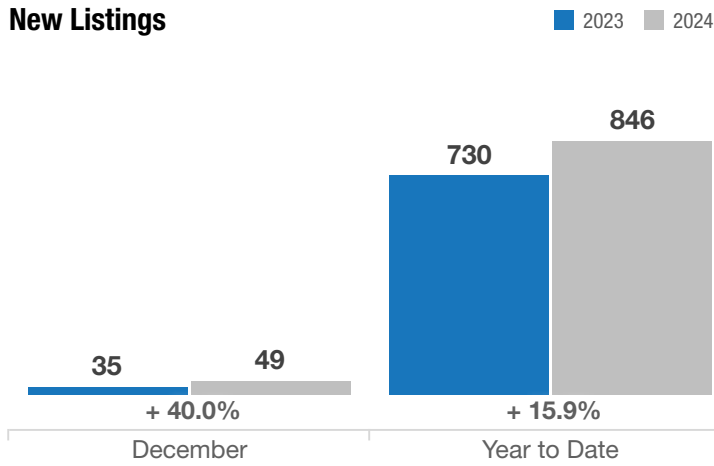
East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

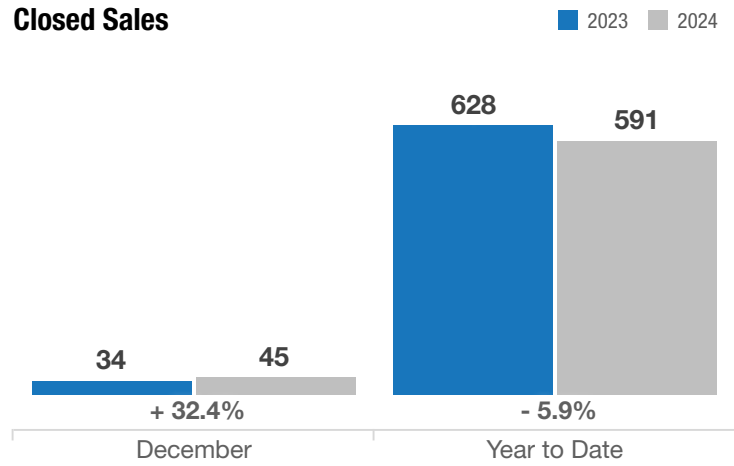
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	35	49	+ 40.0%	730	846	+ 15.9%
Closed Sales	34	45	+ 32.4%	628	591	- 5.9%
Median Sales Price	\$324,700	\$390,000	+ 20.1%	\$353,250	\$377,000	+ 6.7%
Pct. of Orig. Price Received	95.8%	95.4%	- 0.4%	97.7%	96.9%	- 0.8%
Days on Market Until Sale	39	45	+ 15.4%	36	39	+ 8.3%
Inventory of Homes for Sale	101	122	+ 20.8%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

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New Listings

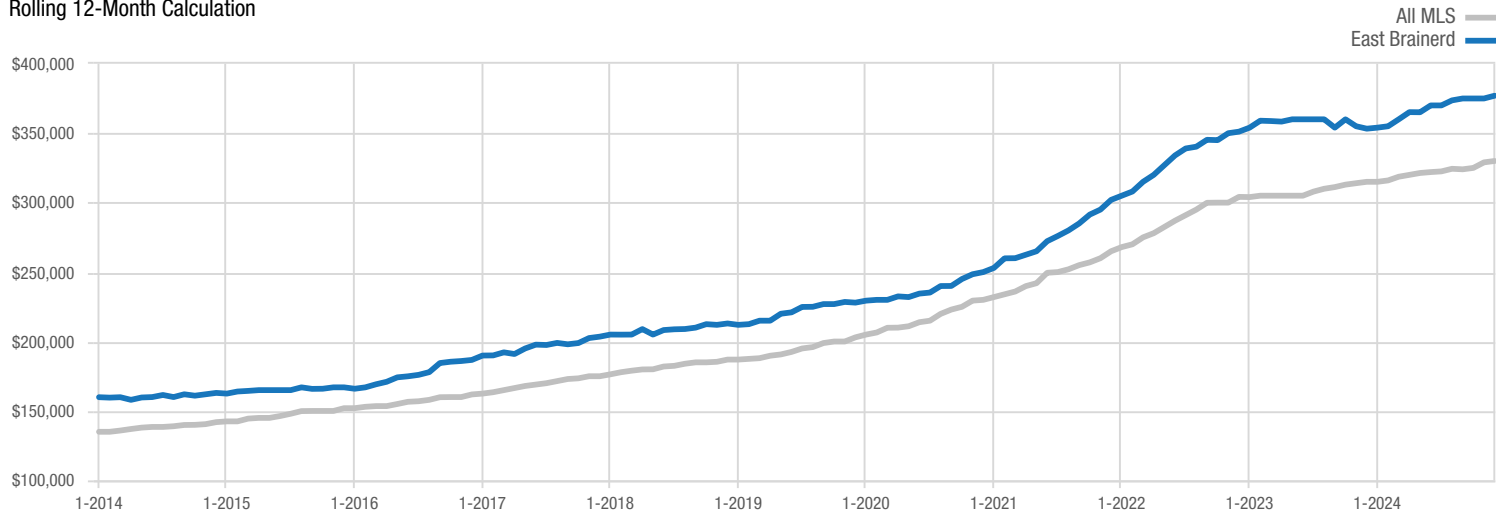


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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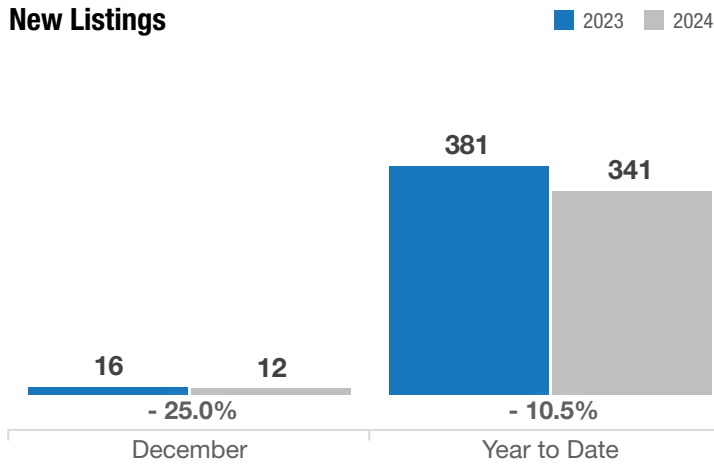
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East Ridge

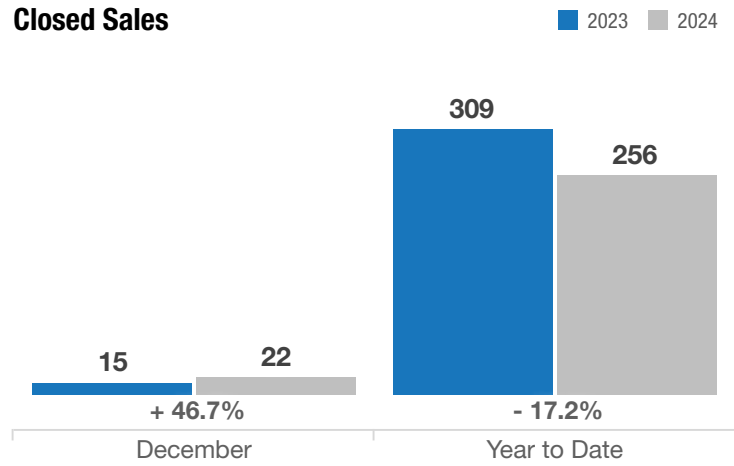
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	16	12	- 25.0%	381	341	- 10.5%
Closed Sales	15	22	+ 46.7%	309	256	- 17.2%
Median Sales Price	\$265,000	\$267,500	+ 0.9%	\$263,000	\$270,000	+ 2.7%
Pct. of Orig. Price Received	92.5%	95.0%	+ 2.7%	97.3%	96.5%	- 0.8%
Days on Market Until Sale	39	32	- 17.9%	25	29	+ 16.0%
Inventory of Homes for Sale	52	44	- 15.4%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

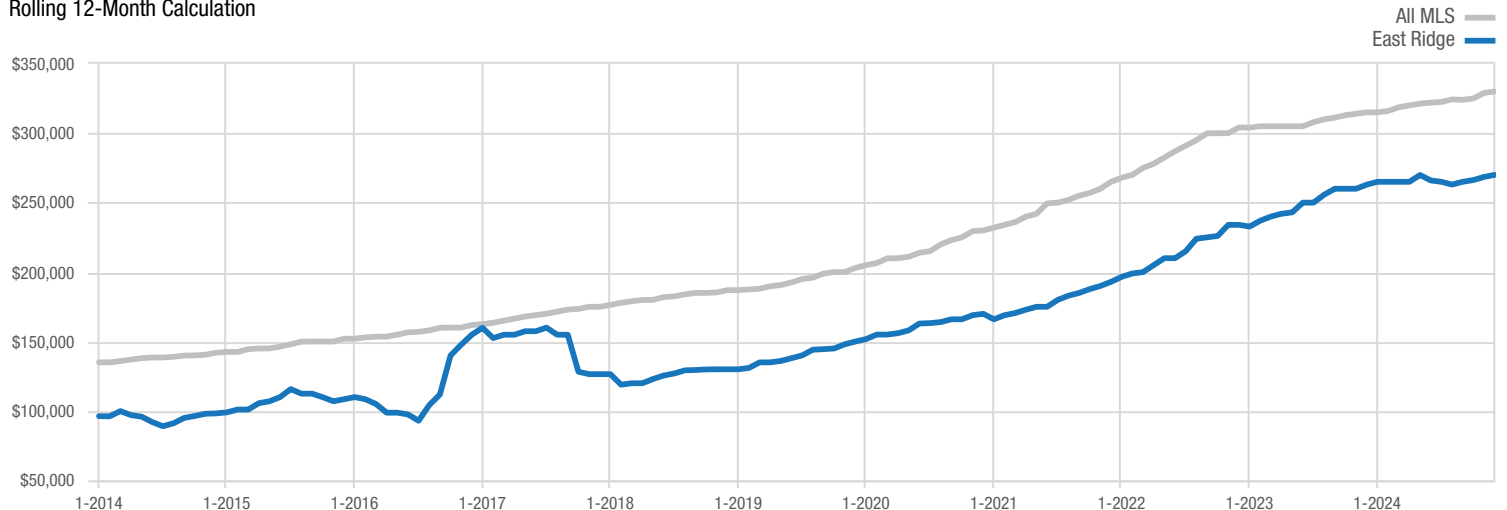


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – December 2024

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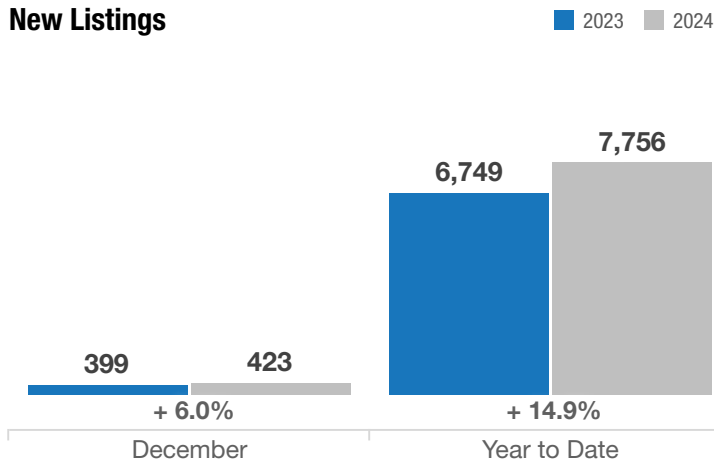
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Hamilton County

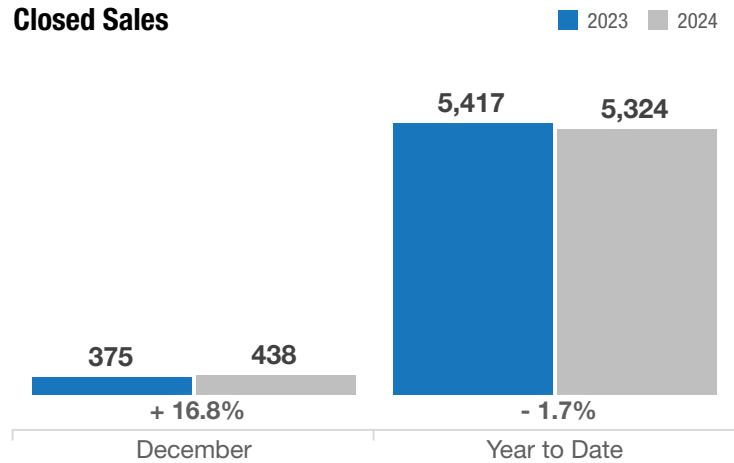
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	399	423	+ 6.0%	6,749	7,756	+ 14.9%
Closed Sales	375	438	+ 16.8%	5,417	5,324	- 1.7%
Median Sales Price	\$349,950	\$385,200	+ 10.1%	\$355,000	\$378,000	+ 6.5%
Pct. of Orig. Price Received	96.4%	95.9%	- 0.5%	97.5%	96.8%	- 0.7%
Days on Market Until Sale	37	41	+ 10.8%	35	40	+ 14.3%
Inventory of Homes for Sale	977	1,262	+ 29.2%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

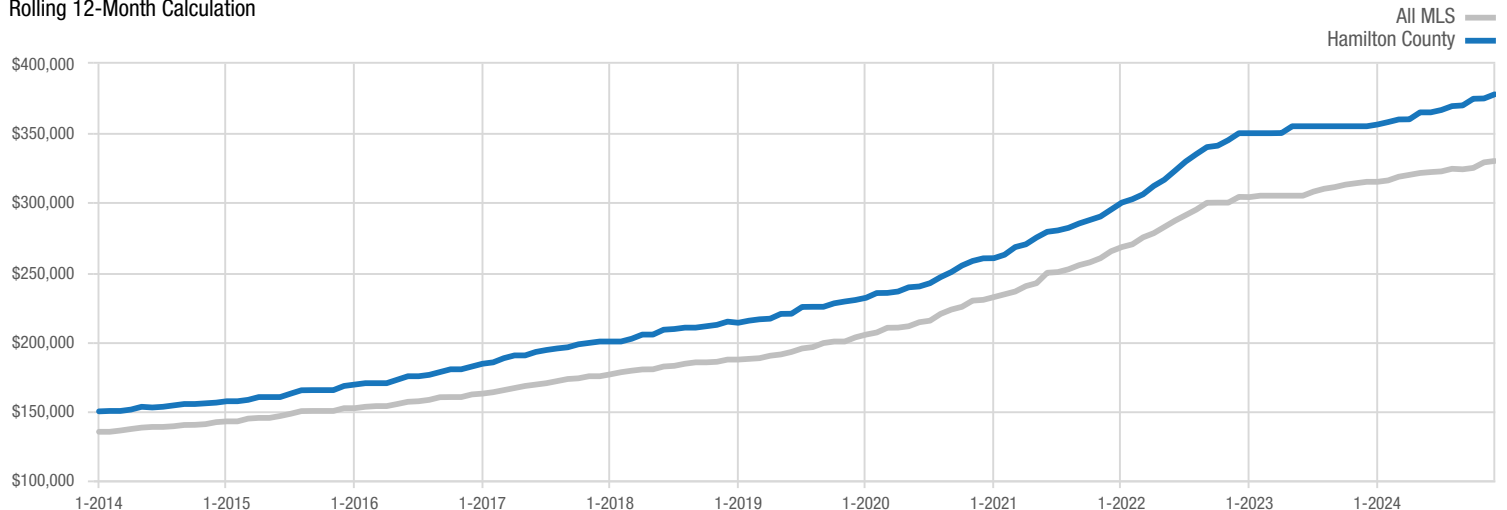


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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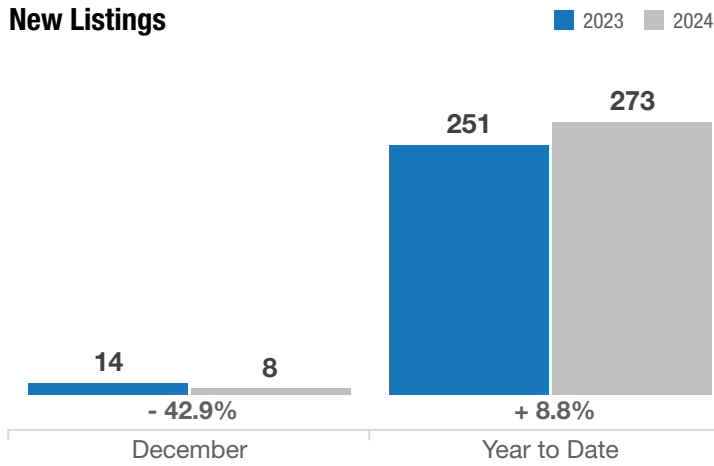
Harrison / Georgetown

ZIP Codes: 37341 and 37308

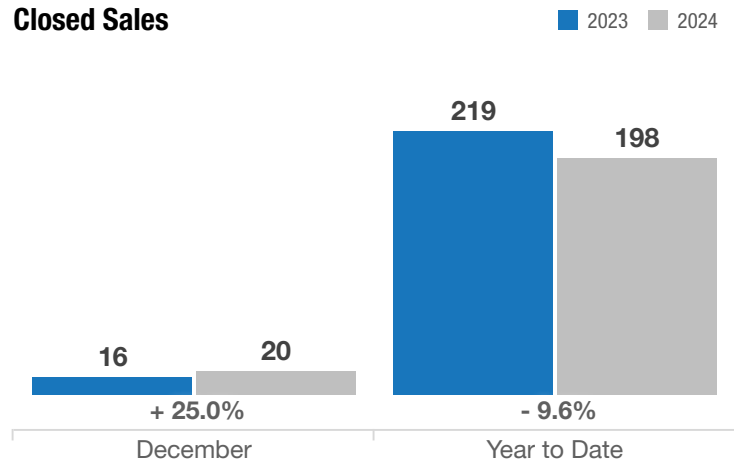
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	14	8	- 42.9%	251	273	+ 8.8%
Closed Sales	16	20	+ 25.0%	219	198	- 9.6%
Median Sales Price	\$332,000	\$360,000	+ 8.4%	\$350,000	\$358,950	+ 2.6%
Pct. of Orig. Price Received	97.4%	97.3%	- 0.1%	97.4%	96.1%	- 1.3%
Days on Market Until Sale	32	61	+ 90.6%	49	50	+ 2.0%
Inventory of Homes for Sale	32	43	+ 34.4%	—	—	—
Months Supply of Inventory	1.8	2.7	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

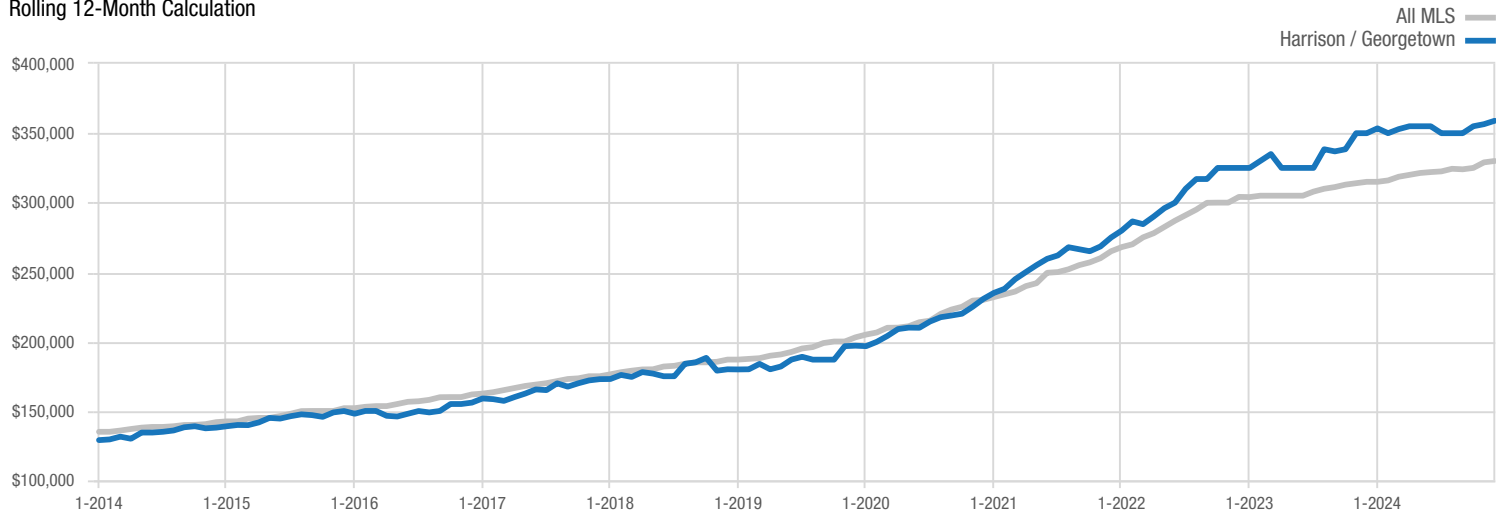


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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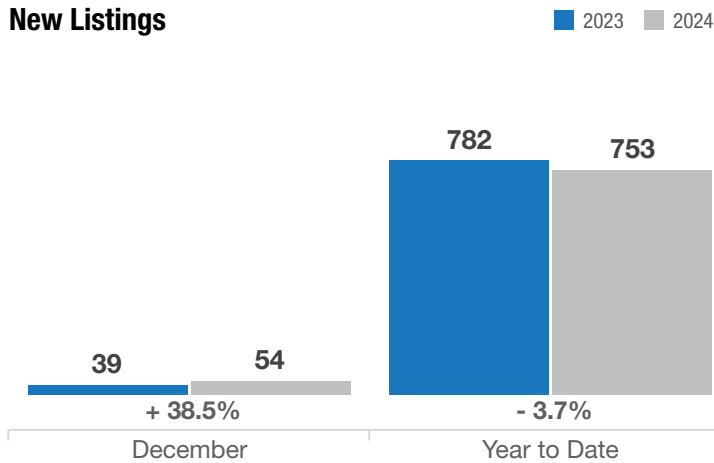
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Hixson

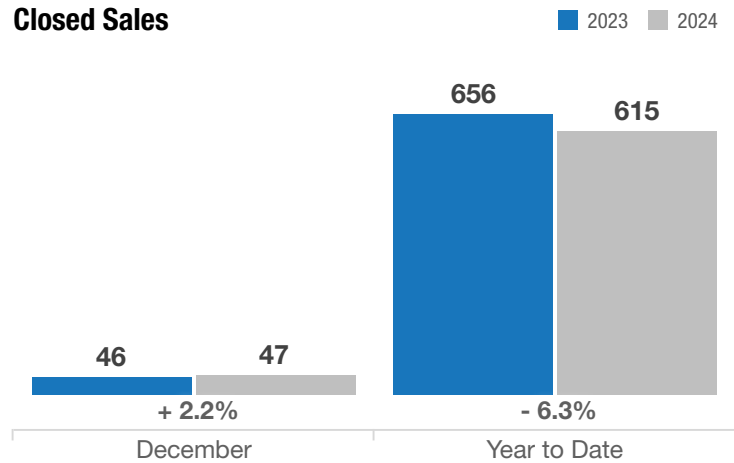
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	39	54	+ 38.5%	782	753	- 3.7%
Closed Sales	46	47	+ 2.2%	656	615	- 6.3%
Median Sales Price	\$352,500	\$385,000	+ 9.2%	\$350,000	\$373,000	+ 6.6%
Pct. of Orig. Price Received	96.2%	95.4%	- 0.8%	98.3%	97.6%	- 0.7%
Days on Market Until Sale	41	39	- 4.9%	28	35	+ 25.0%
Inventory of Homes for Sale	84	97	+ 15.5%	—	—	—
Months Supply of Inventory	1.5	1.9	+ 26.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

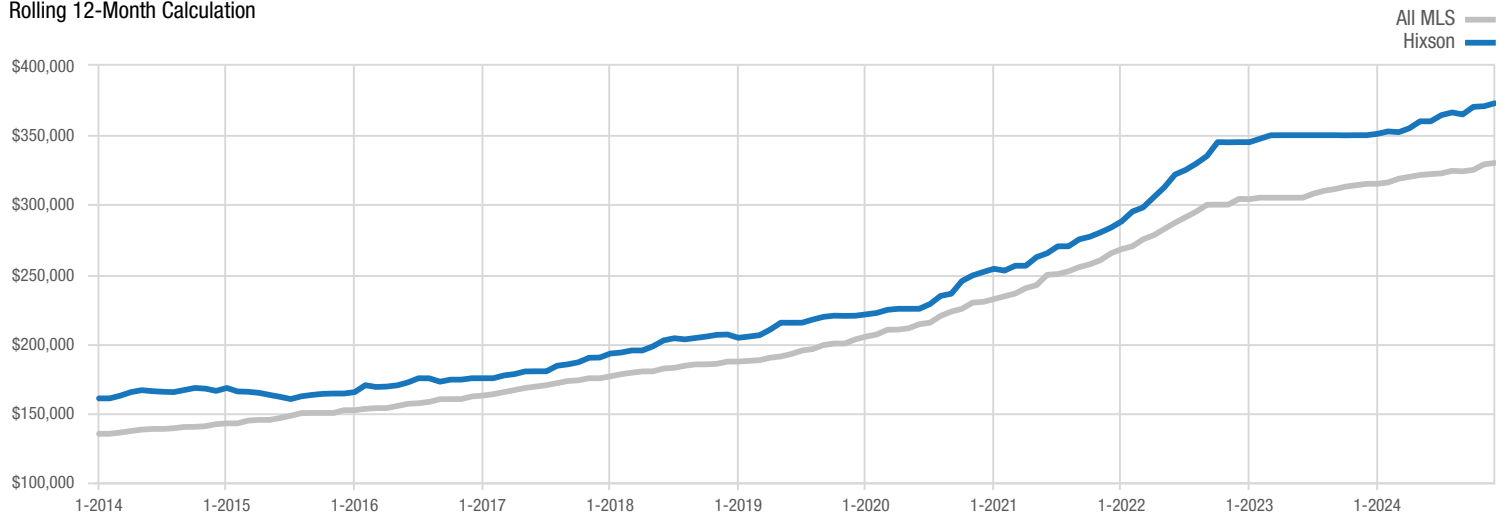


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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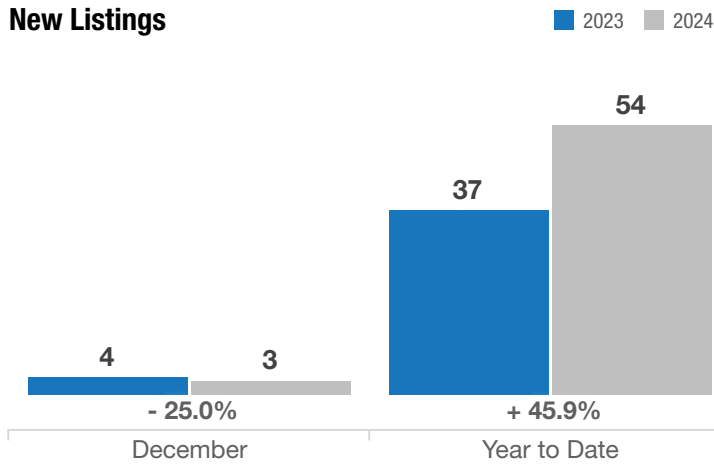
Lookout Mountain

Hamilton County Only

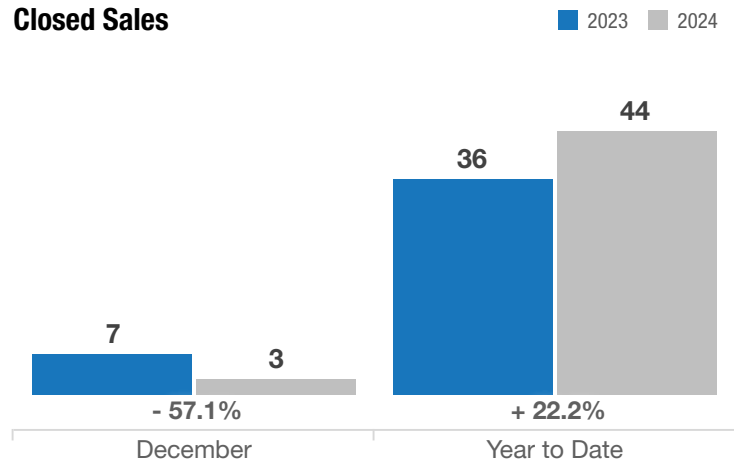
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	4	3	- 25.0%	37	54	+ 45.9%
Closed Sales	7	3	- 57.1%	36	44	+ 22.2%
Median Sales Price	\$800,000	\$915,000	+ 14.4%	\$870,000	\$960,000	+ 10.3%
Pct. of Orig. Price Received	89.0%	93.0%	+ 4.5%	94.6%	96.1%	+ 1.6%
Days on Market Until Sale	27	23	- 14.8%	31	18	- 41.9%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.0	1.3	+ 30.0%	—	—	—

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New Listings

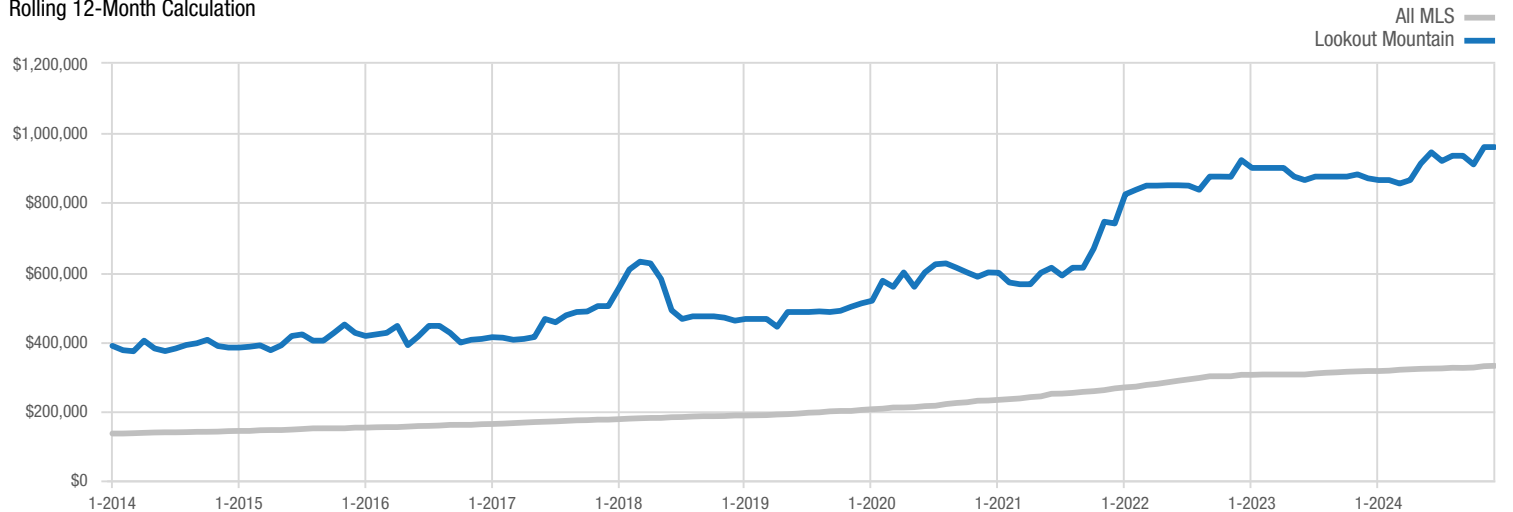


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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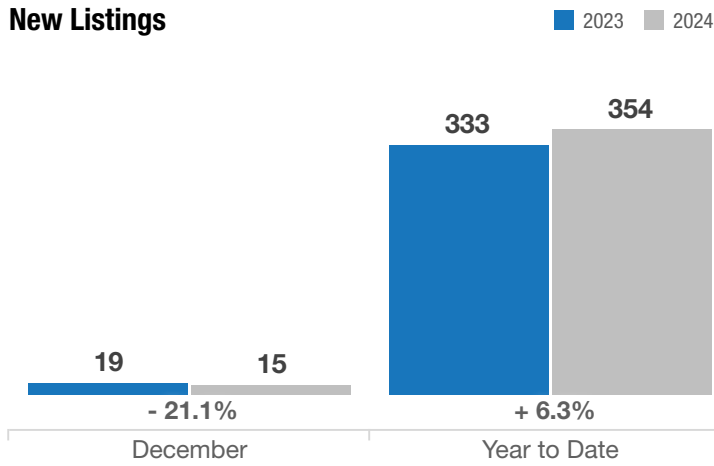
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Marion County

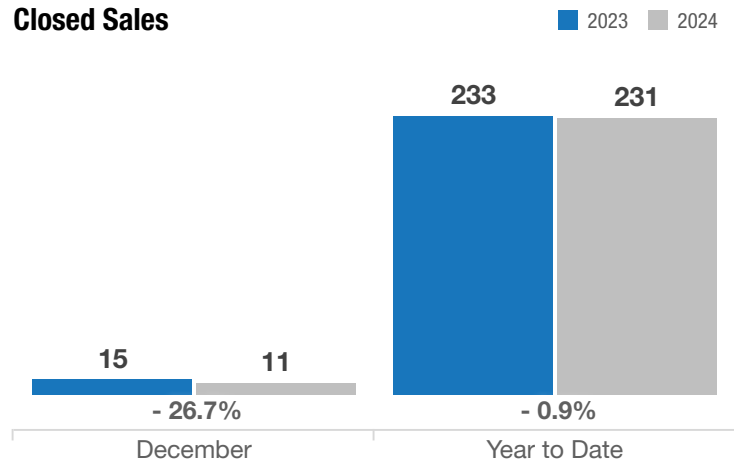
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	19	15	- 21.1%	333	354	+ 6.3%
Closed Sales	15	11	- 26.7%	233	231	- 0.9%
Median Sales Price	\$275,000	\$257,000	- 6.5%	\$265,000	\$275,500	+ 4.0%
Pct. of Orig. Price Received	96.5%	87.3%	- 9.5%	93.4%	93.0%	- 0.4%
Days on Market Until Sale	34	83	+ 144.1%	55	55	0.0%
Inventory of Homes for Sale	66	82	+ 24.2%	—	—	—
Months Supply of Inventory	3.2	4.3	+ 34.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

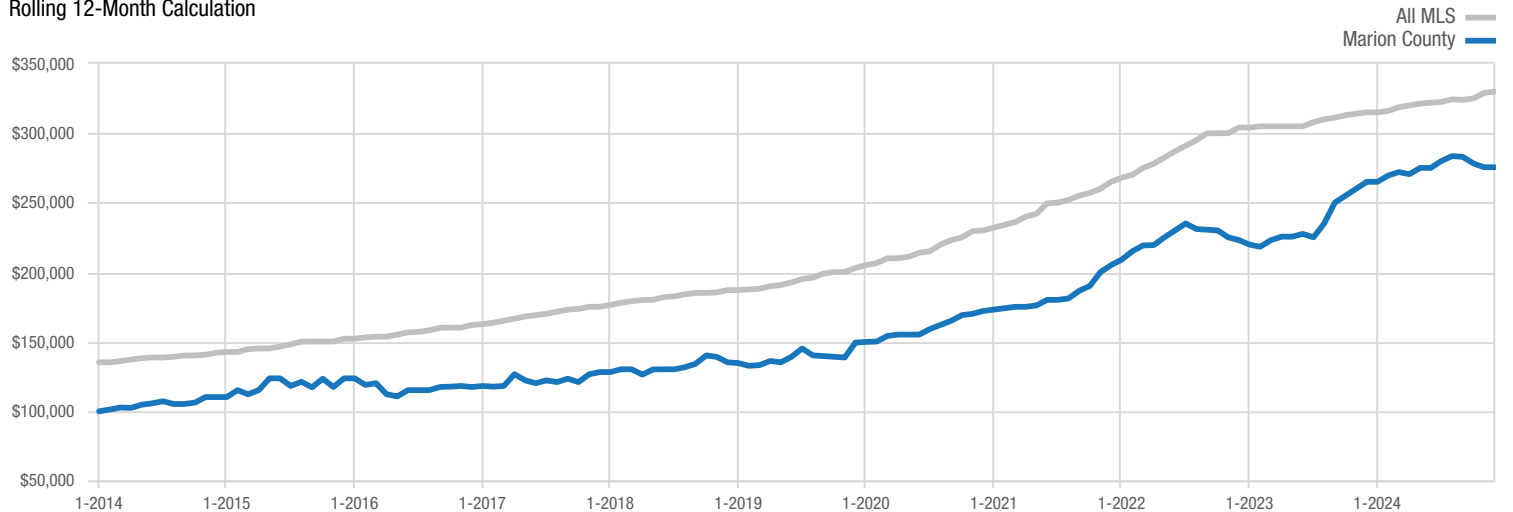


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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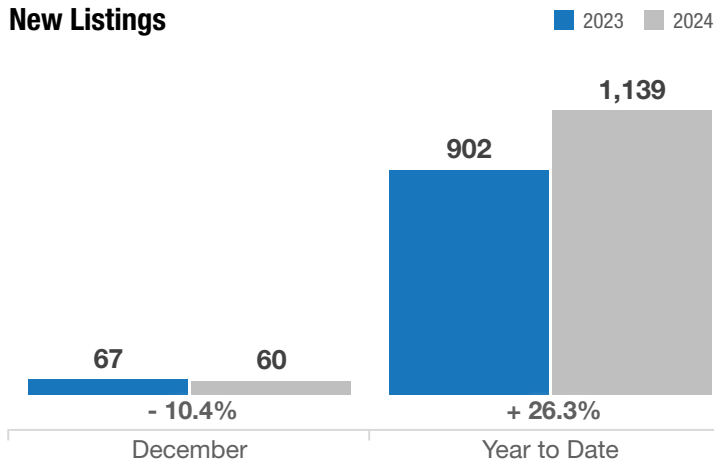
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Ooltewah

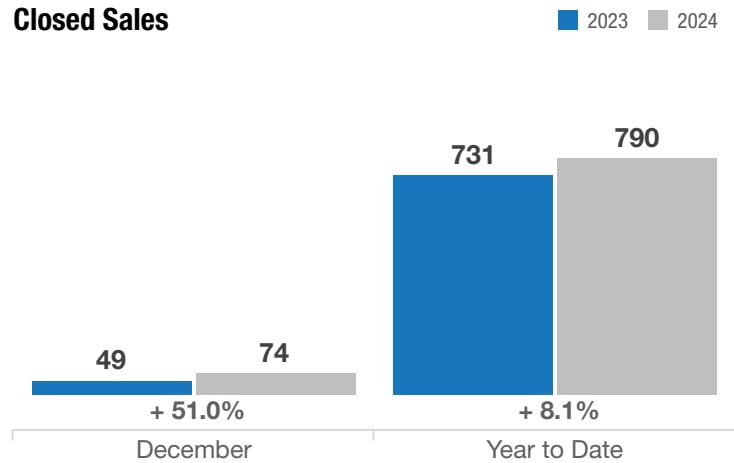
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	67	60	- 10.4%	902	1,139	+ 26.3%
Closed Sales	49	74	+ 51.0%	731	790	+ 8.1%
Median Sales Price	\$475,000	\$436,380	- 8.1%	\$450,000	\$460,000	+ 2.2%
Pct. of Orig. Price Received	97.3%	97.3%	0.0%	98.0%	97.7%	- 0.3%
Days on Market Until Sale	57	44	- 22.8%	44	51	+ 15.9%
Inventory of Homes for Sale	167	218	+ 30.5%	—	—	—
Months Supply of Inventory	2.9	3.1	+ 6.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

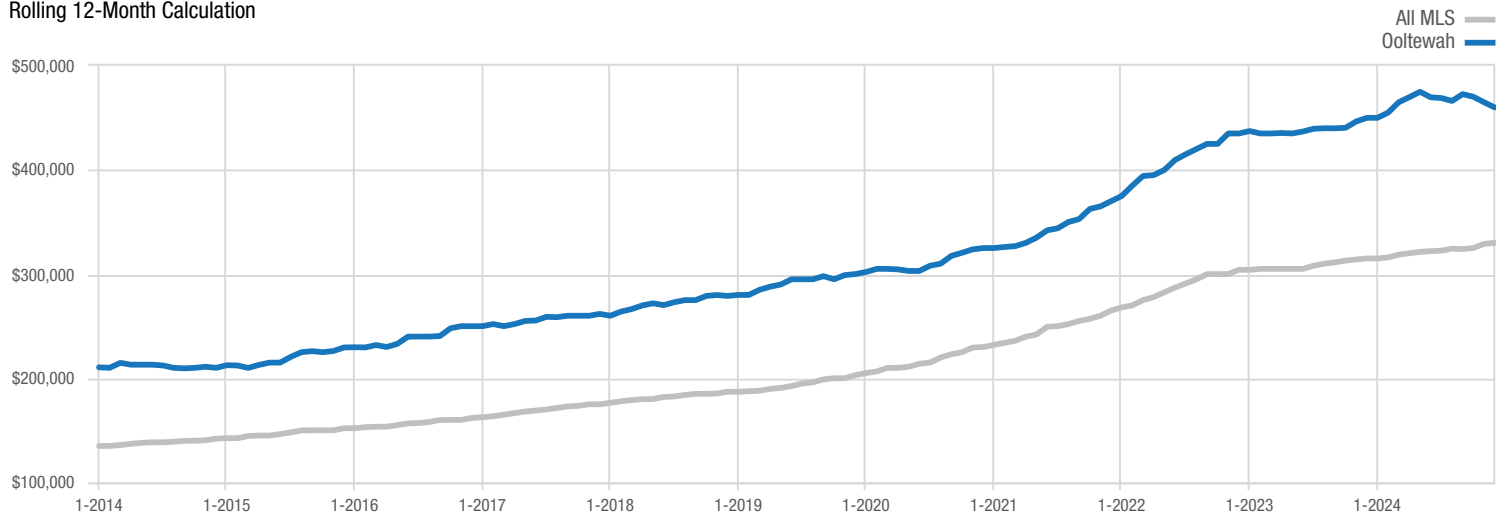


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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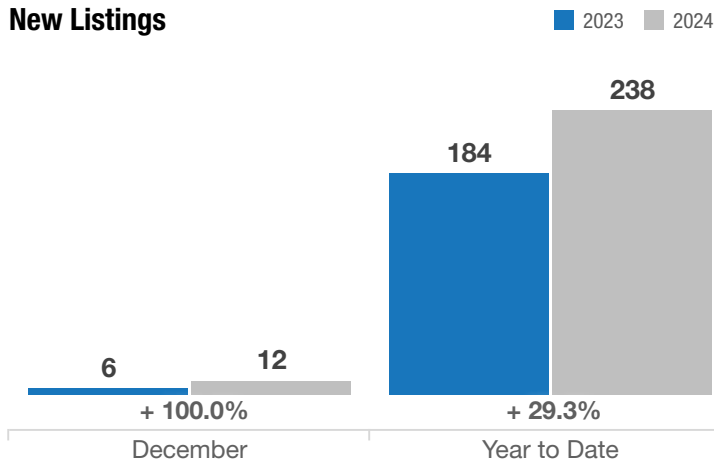
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Red Bank

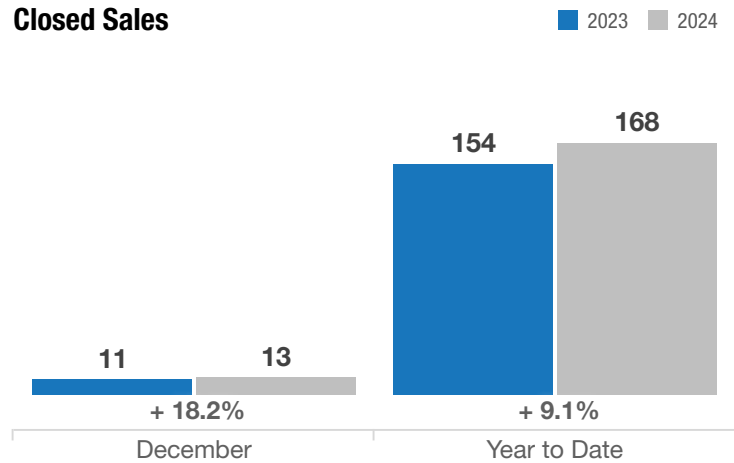
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	6	12	+ 100.0%	184	238	+ 29.3%
Closed Sales	11	13	+ 18.2%	154	168	+ 9.1%
Median Sales Price	\$355,000	\$287,500	- 19.0%	\$303,000	\$330,000	+ 8.9%
Pct. of Orig. Price Received	96.1%	94.5%	- 1.7%	98.6%	96.4%	- 2.2%
Days on Market Until Sale	28	31	+ 10.7%	26	30	+ 15.4%
Inventory of Homes for Sale	19	23	+ 21.1%	—	—	—
Months Supply of Inventory	1.5	1.7	+ 13.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

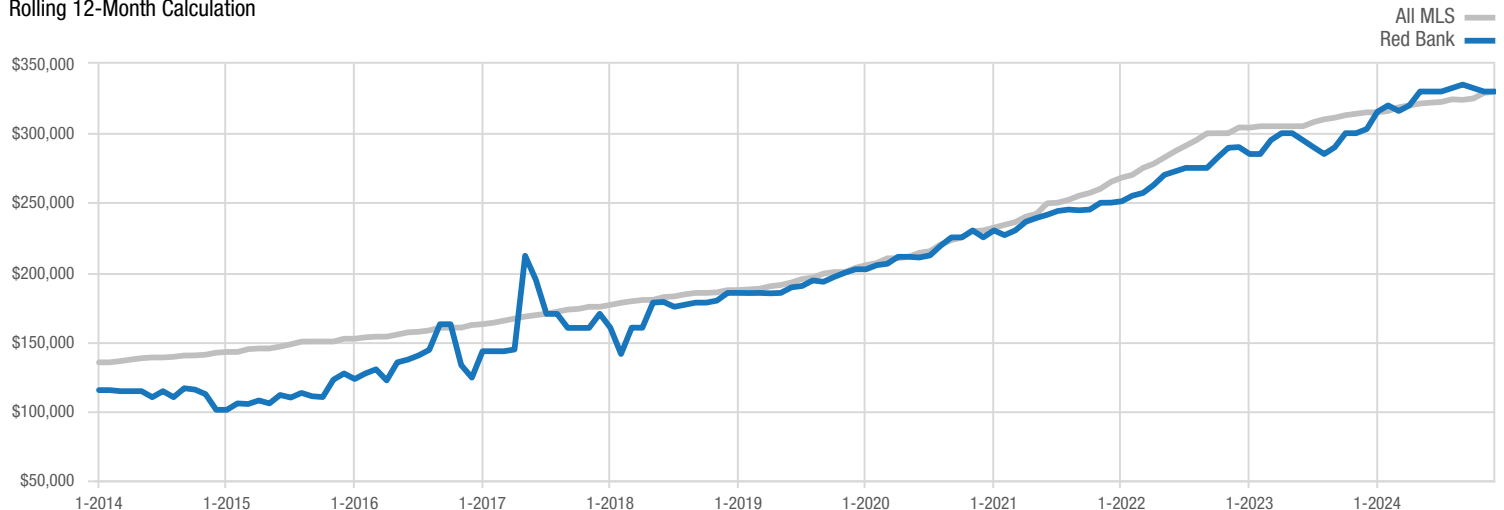


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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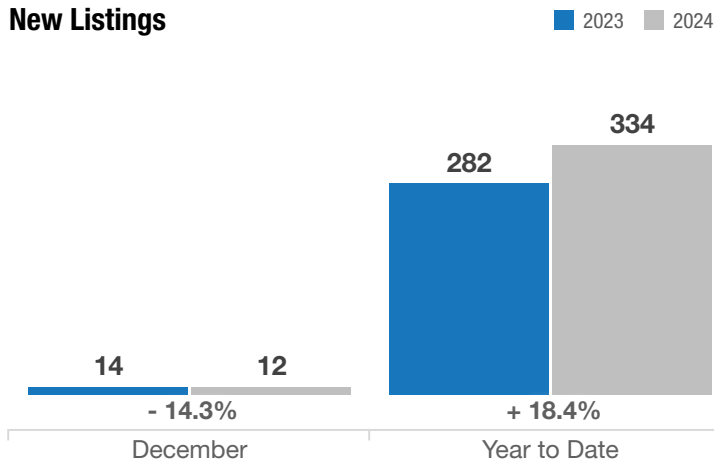
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Rhea County

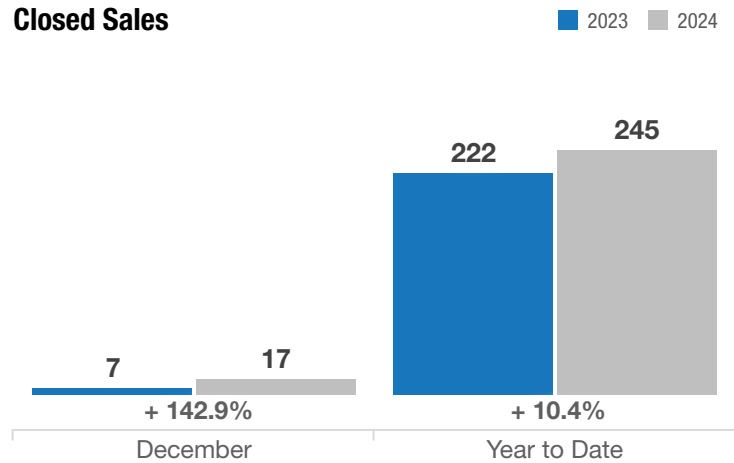
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	14	12	- 14.3%	282	334	+ 18.4%
Closed Sales	7	17	+ 142.9%	222	245	+ 10.4%
Median Sales Price	\$215,000	\$285,000	+ 32.6%	\$279,000	\$296,000	+ 6.1%
Pct. of Orig. Price Received	88.7%	92.5%	+ 4.3%	96.3%	95.0%	- 1.3%
Days on Market Until Sale	51	91	+ 78.4%	42	54	+ 28.6%
Inventory of Homes for Sale	51	60	+ 17.6%	—	—	—
Months Supply of Inventory	2.7	2.8	+ 3.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

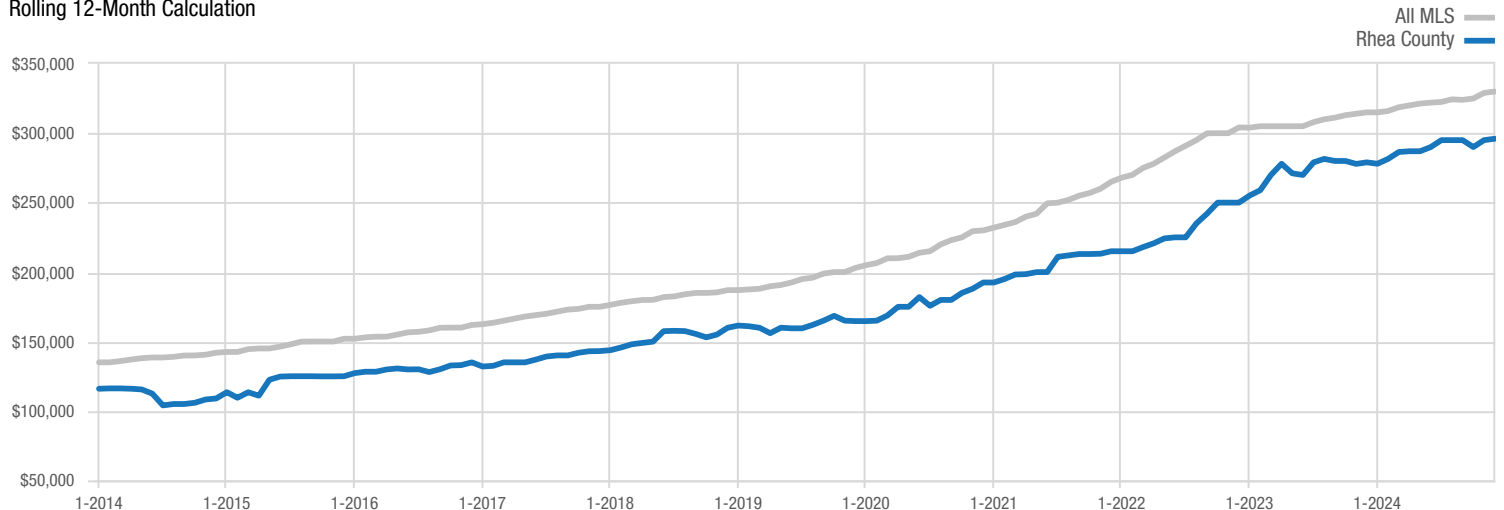


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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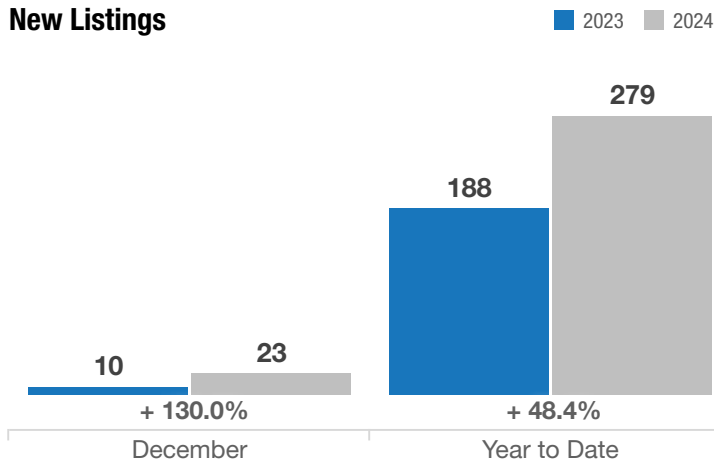
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Sequatchie County

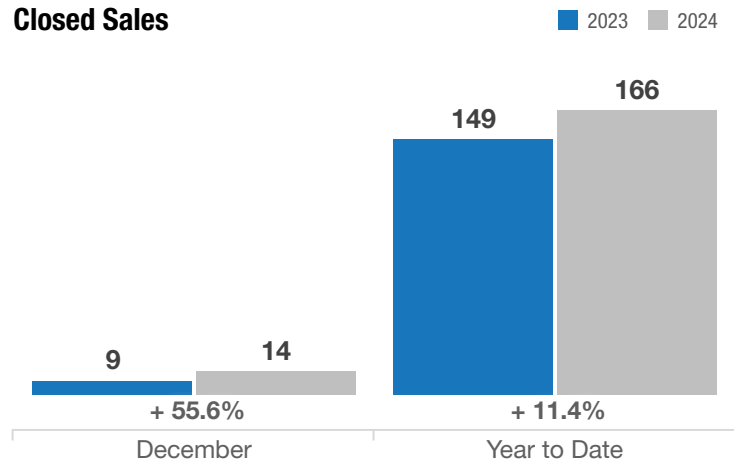
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	10	23	+ 130.0%	188	279	+ 48.4%
Closed Sales	9	14	+ 55.6%	149	166	+ 11.4%
Median Sales Price	\$349,960	\$322,500	- 7.8%	\$299,950	\$297,500	- 0.8%
Pct. of Orig. Price Received	97.5%	91.5%	- 6.2%	94.7%	93.5%	- 1.3%
Days on Market Until Sale	44	68	+ 54.5%	46	51	+ 10.9%
Inventory of Homes for Sale	35	74	+ 111.4%	—	—	—
Months Supply of Inventory	2.7	5.3	+ 96.3%	—	—	—

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New Listings

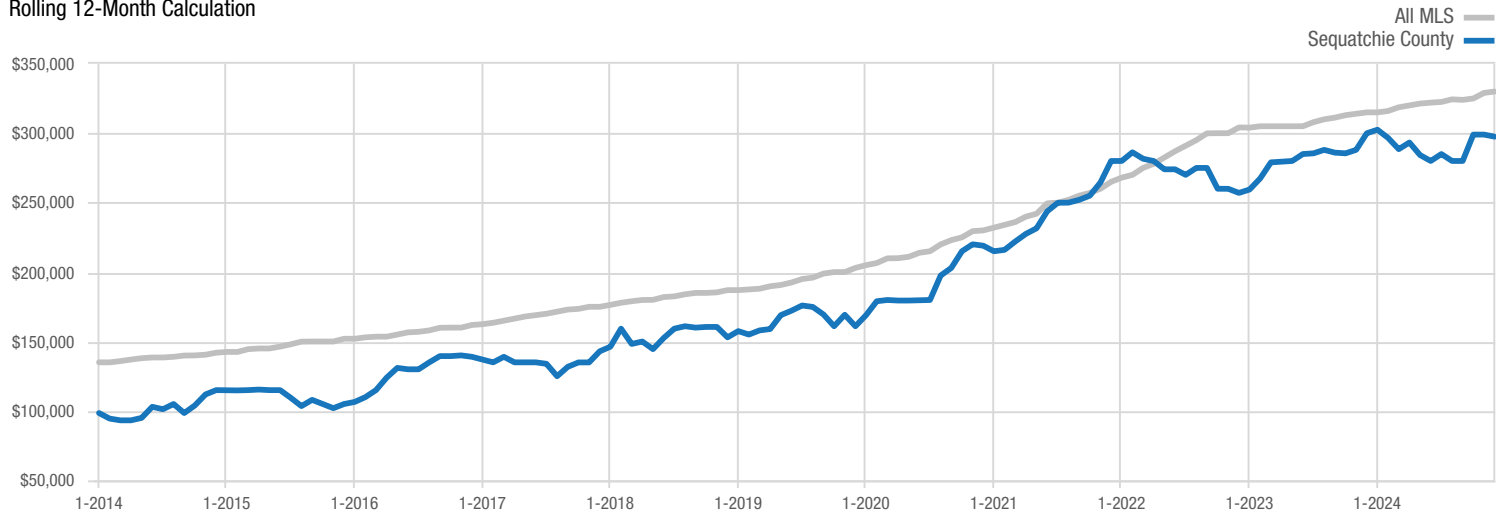


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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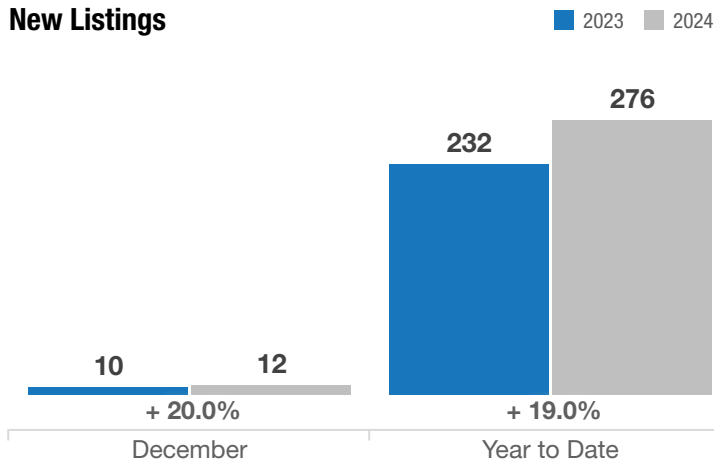
Signal Mountain

Hamilton County Only

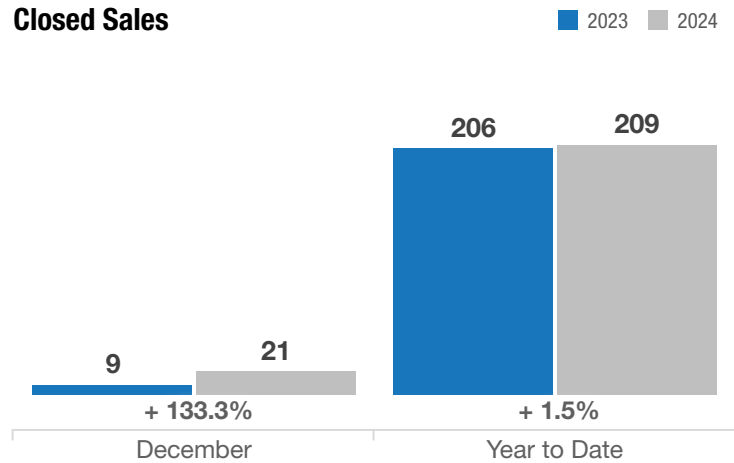
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	10	12	+ 20.0%	232	276	+ 19.0%
Closed Sales	9	21	+ 133.3%	206	209	+ 1.5%
Median Sales Price	\$589,000	\$615,000	+ 4.4%	\$642,170	\$688,000	+ 7.1%
Pct. of Orig. Price Received	99.9%	94.1%	- 5.8%	96.7%	97.8%	+ 1.1%
Days on Market Until Sale	23	38	+ 65.2%	28	34	+ 21.4%
Inventory of Homes for Sale	21	41	+ 95.2%	—	—	—
Months Supply of Inventory	1.2	2.4	+ 100.0%	—	—	—

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New Listings

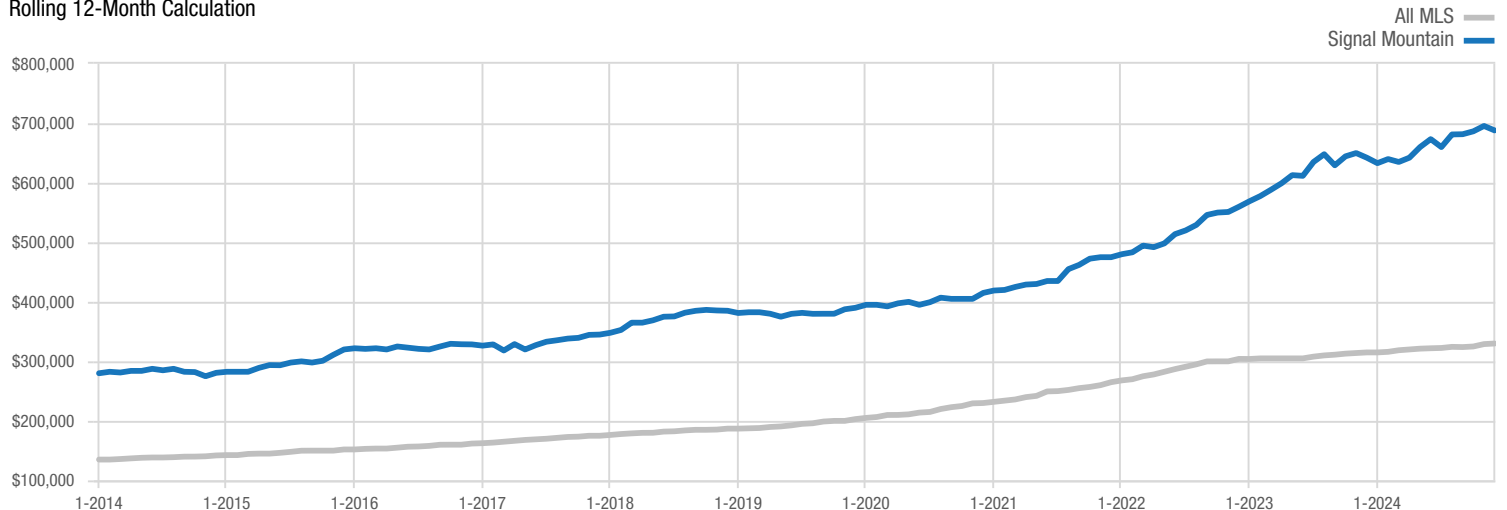


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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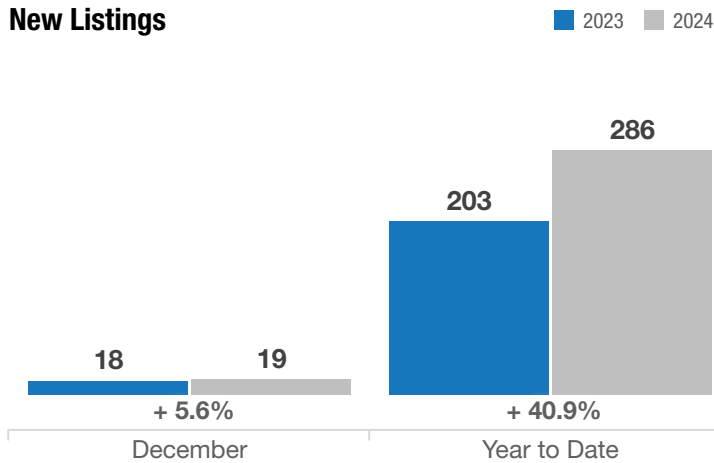
St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

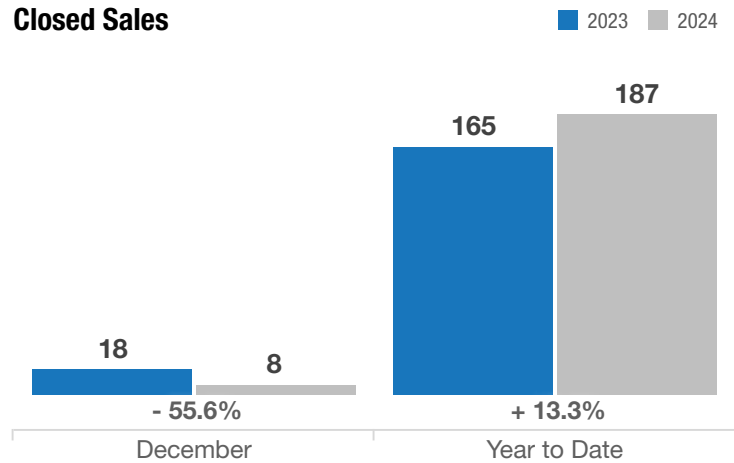
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	18	19	+ 5.6%	203	286	+ 40.9%
Closed Sales	18	8	- 55.6%	165	187	+ 13.3%
Median Sales Price	\$176,200	\$390,970	+ 121.9%	\$224,350	\$229,000	+ 2.1%
Pct. of Orig. Price Received	96.1%	93.1%	- 3.1%	95.4%	96.8%	+ 1.5%
Days on Market Until Sale	31	33	+ 6.5%	29	27	- 6.9%
Inventory of Homes for Sale	28	54	+ 92.9%	—	—	—
Months Supply of Inventory	2.2	3.4	+ 54.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

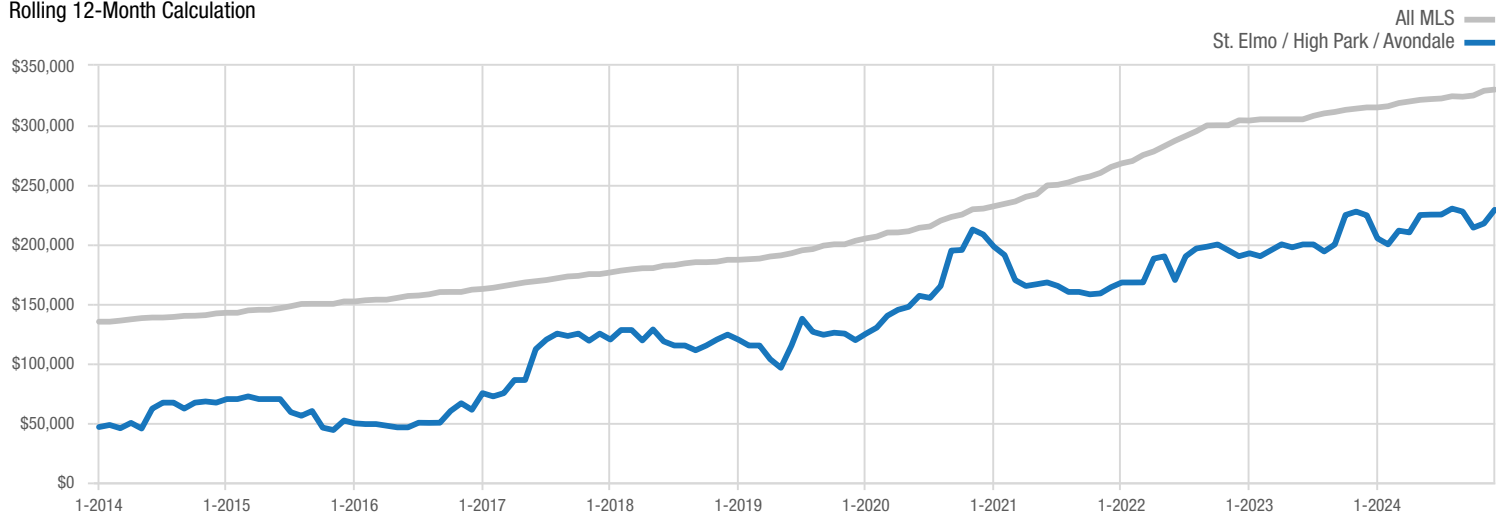


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – December 2024

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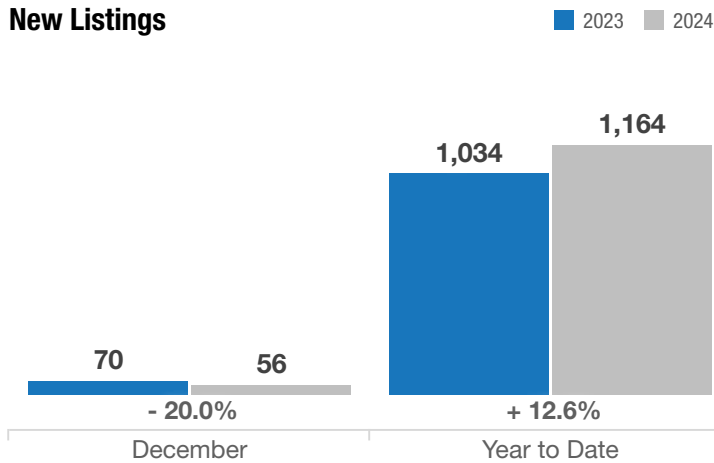
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Walker County

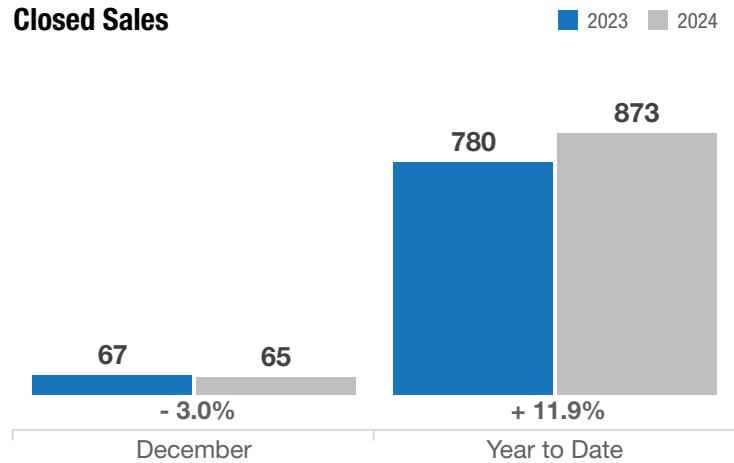
Key Metrics	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	70	56	- 20.0%	1,034	1,164	+ 12.6%
Closed Sales	67	65	- 3.0%	780	873	+ 11.9%
Median Sales Price	\$208,500	\$275,000	+ 31.9%	\$230,000	\$254,700	+ 10.7%
Pct. of Orig. Price Received	95.2%	93.0%	- 2.3%	96.1%	95.2%	- 0.9%
Days on Market Until Sale	39	61	+ 56.4%	37	45	+ 21.6%
Inventory of Homes for Sale	166	210	+ 26.5%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

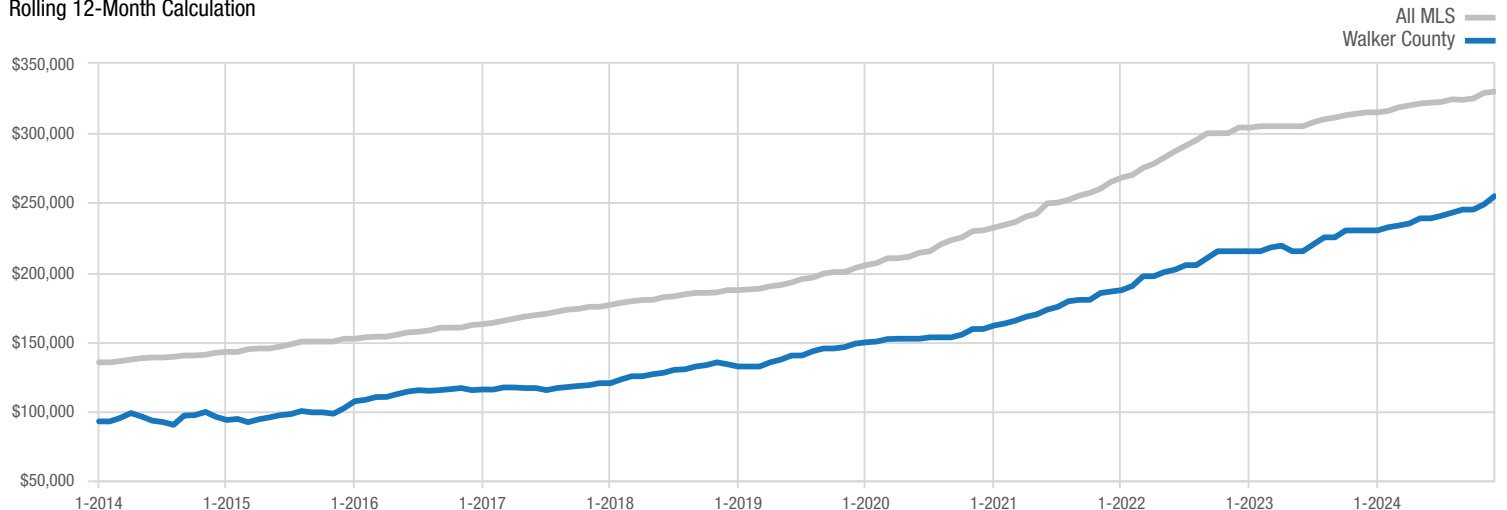


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.