

Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



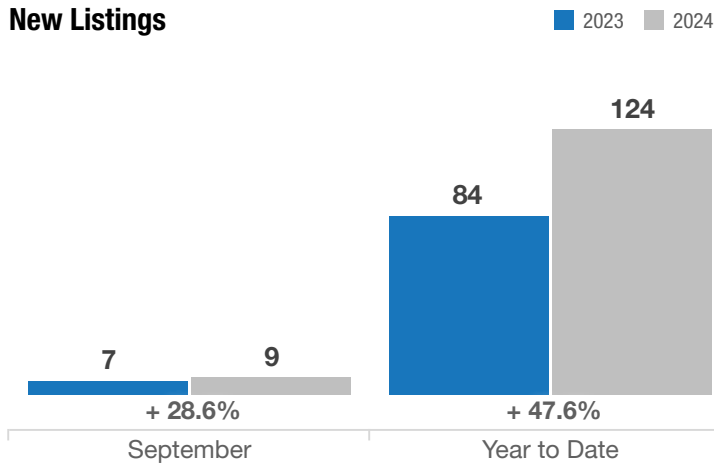
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Apison

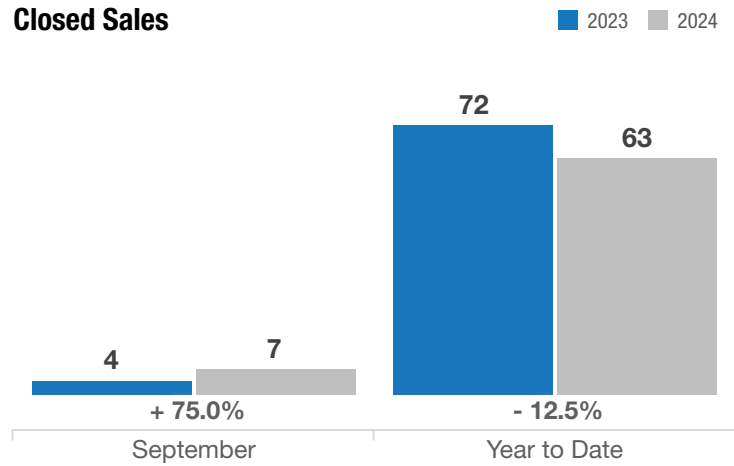
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	7	9	+ 28.6%	84	124	+ 47.6%
Closed Sales	4	7	+ 75.0%	72	63	- 12.5%
Median Sales Price	\$562,500	\$565,000	+ 0.4%	\$555,000	\$540,000	- 2.7%
Pct. of Orig. Price Received	94.3%	96.5%	+ 2.3%	99.2%	96.9%	- 2.3%
Days on Market Until Sale	144	50	- 65.3%	78	62	- 20.5%
Inventory of Homes for Sale	32	59	+ 84.4%	—	—	—
Months Supply of Inventory	4.1	8.3	+ 102.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

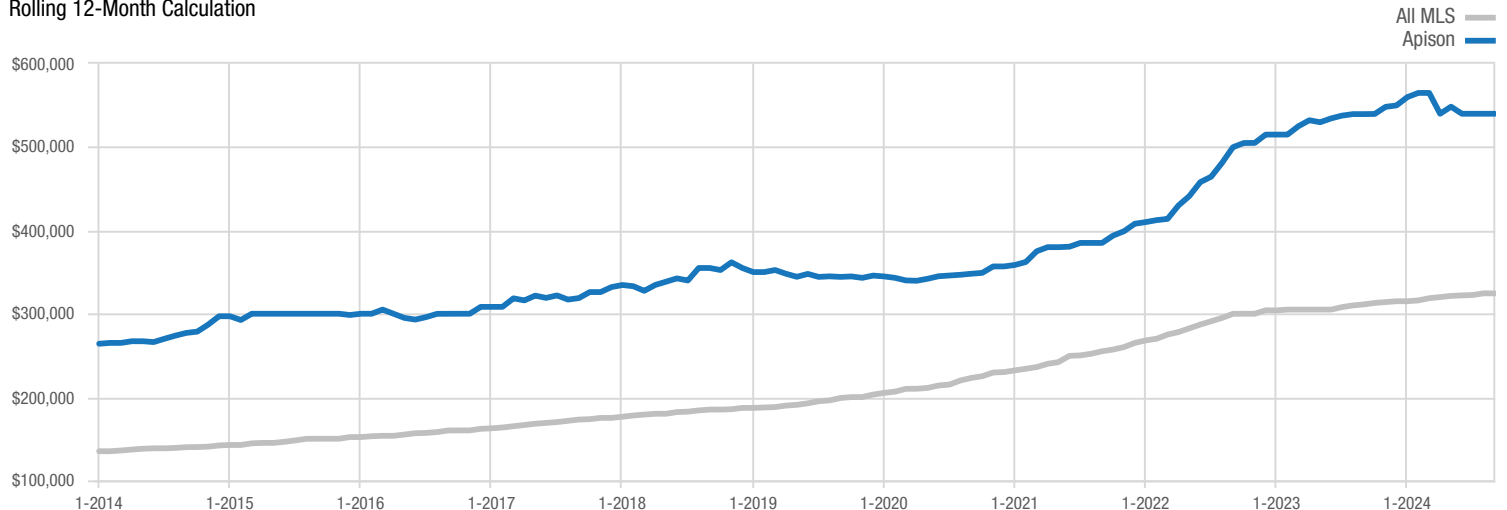


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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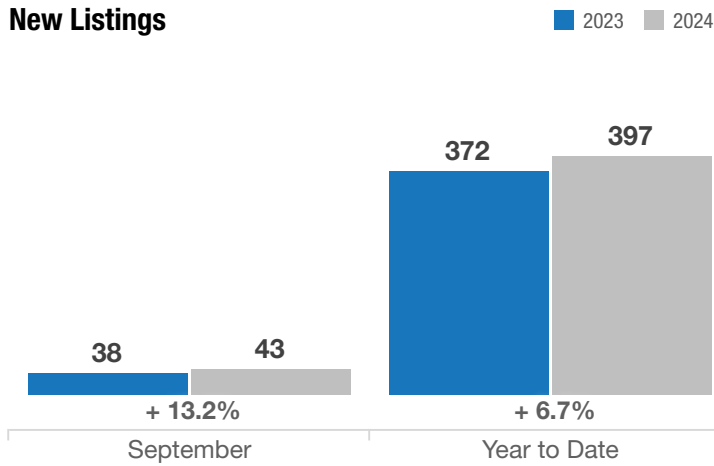
Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

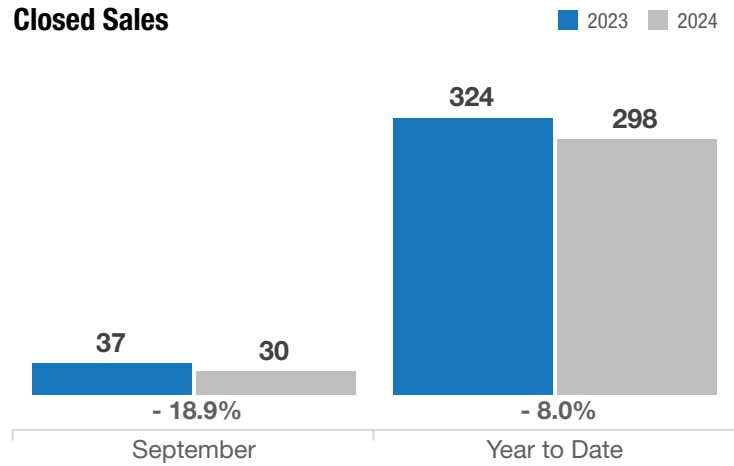
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	38	43	+ 13.2%	372	397	+ 6.7%
Closed Sales	37	30	- 18.9%	324	298	- 8.0%
Median Sales Price	\$390,000	\$387,500	- 0.6%	\$350,000	\$380,000	+ 8.6%
Pct. of Orig. Price Received	98.9%	96.0%	- 2.9%	98.1%	97.8%	- 0.3%
Days on Market Until Sale	29	52	+ 79.3%	35	42	+ 20.0%
Inventory of Homes for Sale	59	88	+ 49.2%	—	—	—
Months Supply of Inventory	1.7	2.8	+ 64.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

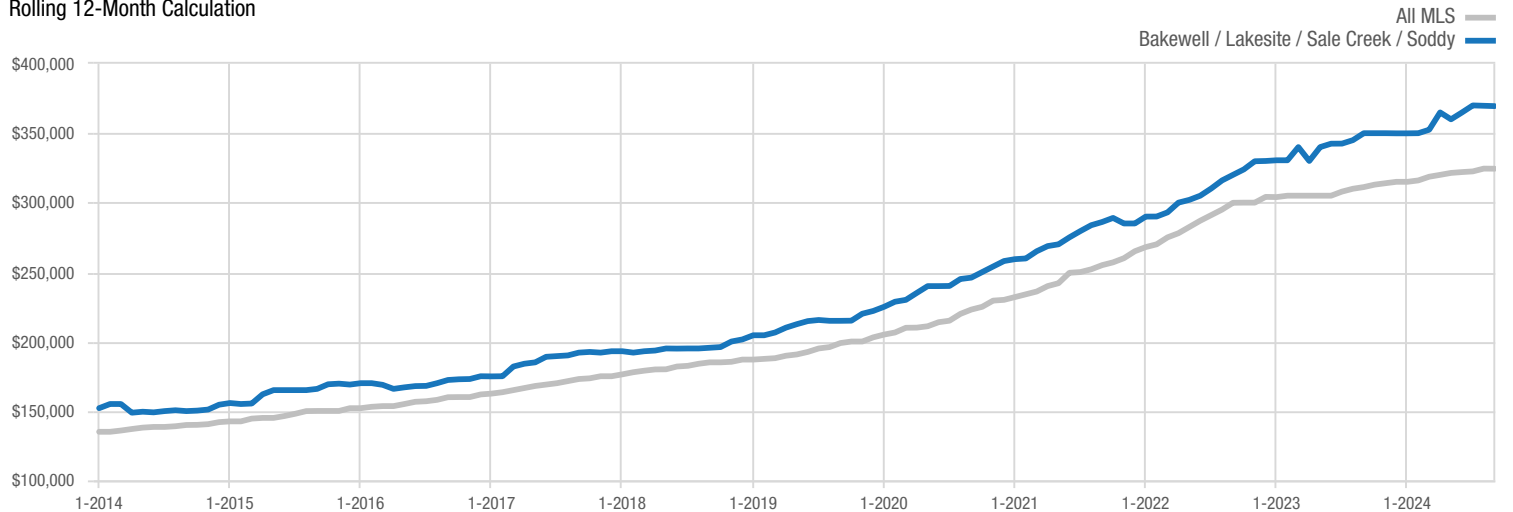


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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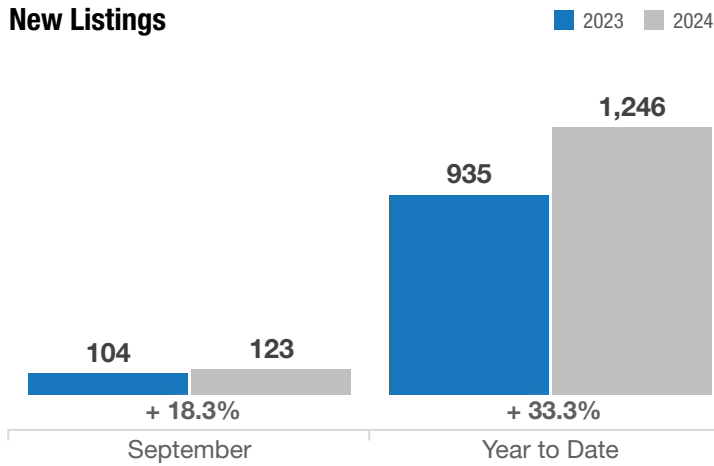
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Bradley County

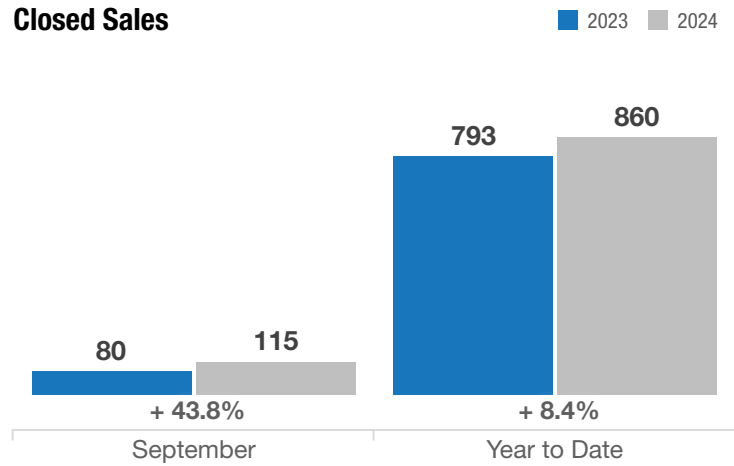
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	104	123	+ 18.3%	935	1,246	+ 33.3%
Closed Sales	80	115	+ 43.8%	793	860	+ 8.4%
Median Sales Price	\$305,000	\$322,250	+ 5.7%	\$310,000	\$324,000	+ 4.5%
Pct. of Orig. Price Received	97.6%	96.4%	- 1.2%	96.4%	96.6%	+ 0.2%
Days on Market Until Sale	32	39	+ 21.9%	45	43	- 4.4%
Inventory of Homes for Sale	157	318	+ 102.5%	—	—	—
Months Supply of Inventory	1.8	3.4	+ 88.9%	—	—	—

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New Listings

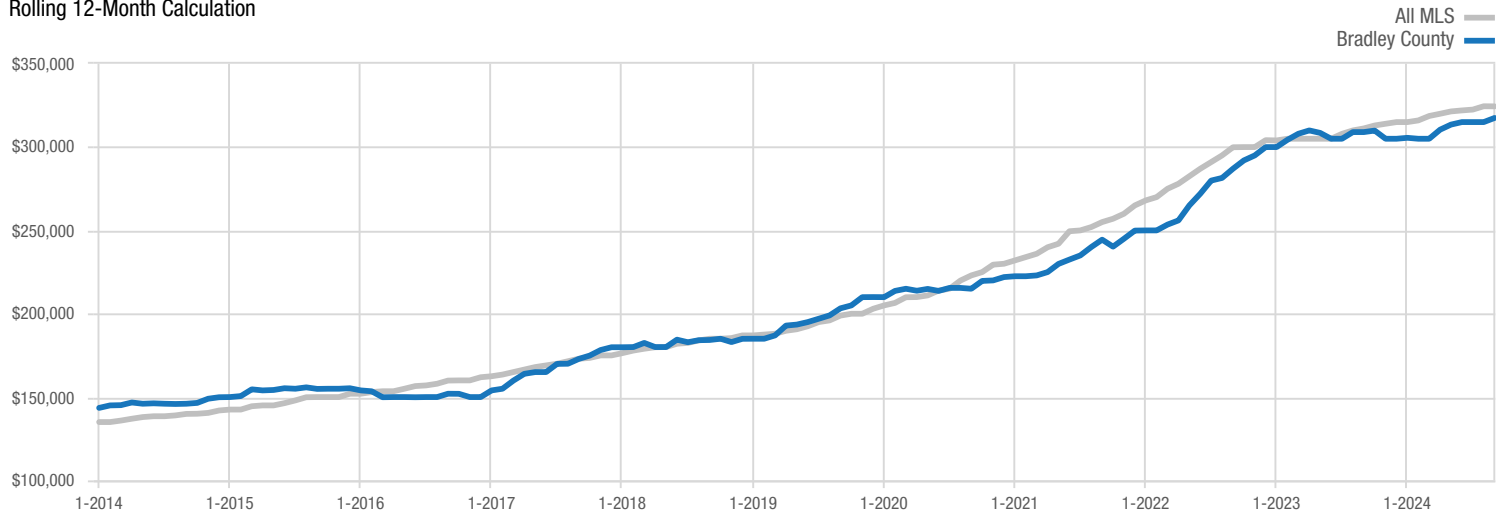


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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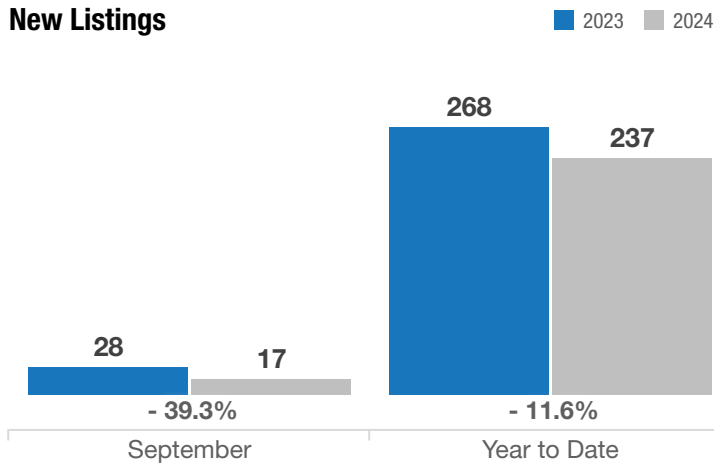
Brainerd

Includes the Ridgeside Community

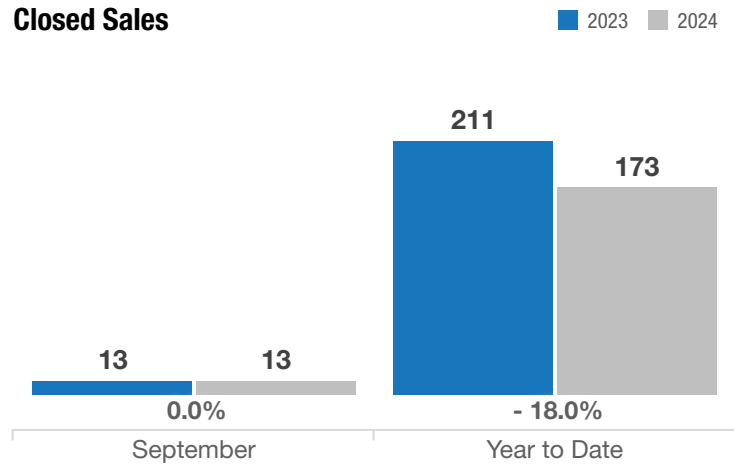
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	28	17	- 39.3%	268	237	- 11.6%
Closed Sales	13	13	0.0%	211	173	- 18.0%
Median Sales Price	\$260,000	\$235,000	- 9.6%	\$240,000	\$250,000	+ 4.2%
Pct. of Orig. Price Received	97.5%	94.0%	- 3.6%	97.9%	97.2%	- 0.7%
Days on Market Until Sale	37	37	0.0%	23	31	+ 34.8%
Inventory of Homes for Sale	35	56	+ 60.0%	—	—	—
Months Supply of Inventory	1.6	2.9	+ 81.3%	—	—	—

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New Listings

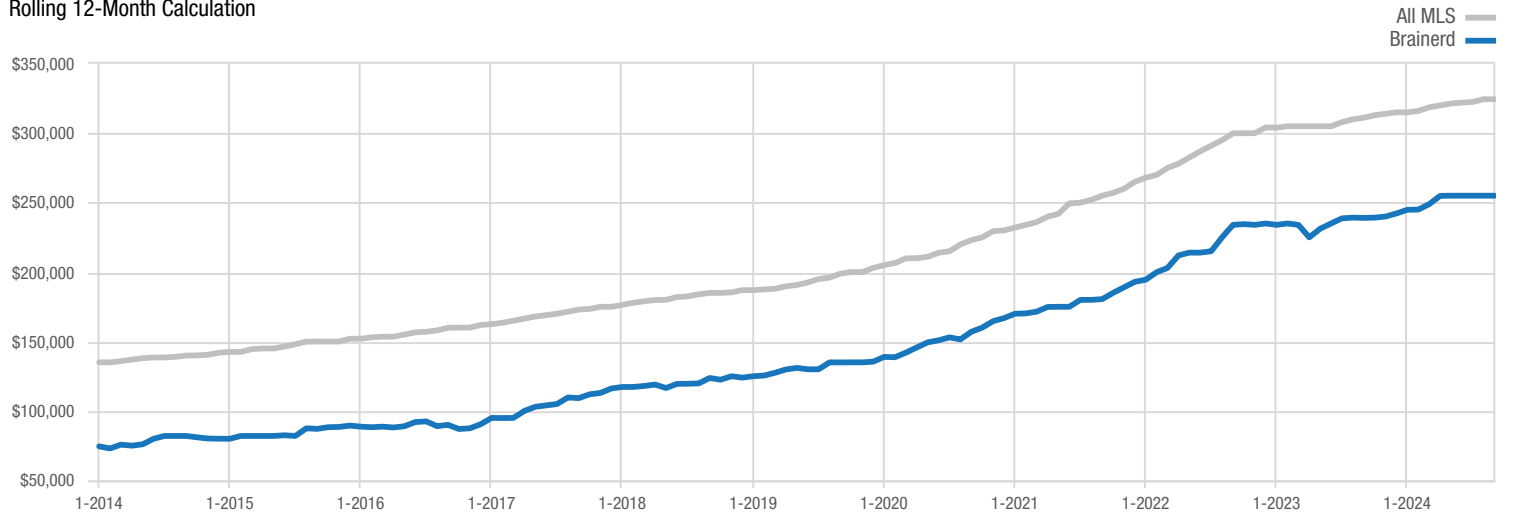


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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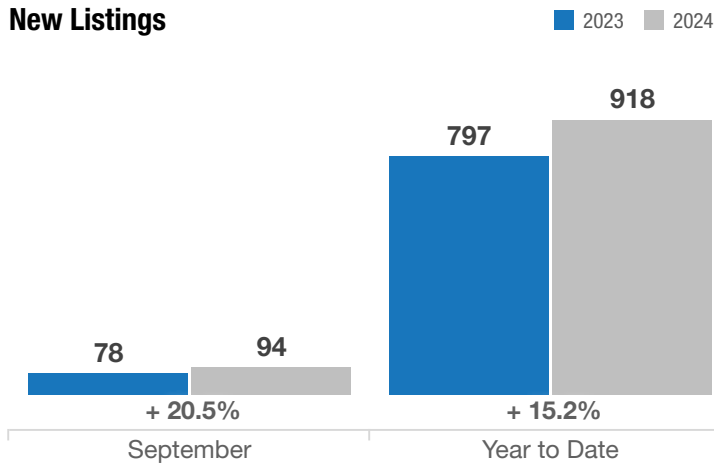
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Catoosa County

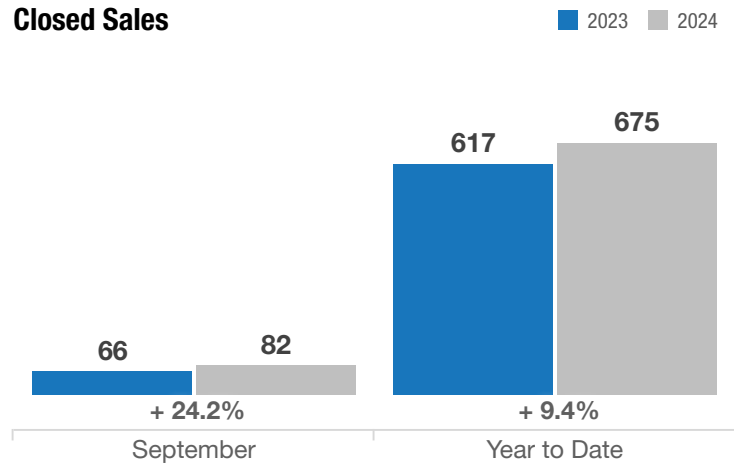
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	78	94	+ 20.5%	797	918	+ 15.2%
Closed Sales	66	82	+ 24.2%	617	675	+ 9.4%
Median Sales Price	\$290,000	\$285,000	- 1.7%	\$287,900	\$295,000	+ 2.5%
Pct. of Orig. Price Received	97.6%	94.7%	- 3.0%	97.2%	96.8%	- 0.4%
Days on Market Until Sale	35	42	+ 20.0%	40	43	+ 7.5%
Inventory of Homes for Sale	153	215	+ 40.5%	—	—	—
Months Supply of Inventory	2.3	2.9	+ 26.1%	—	—	—

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New Listings

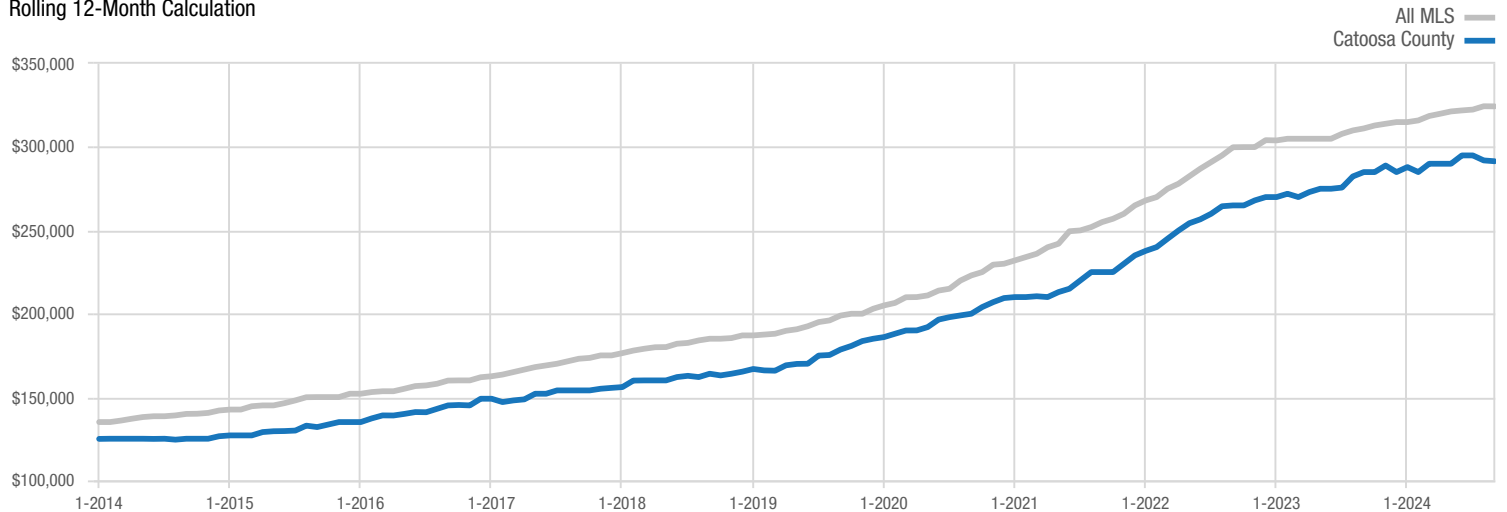


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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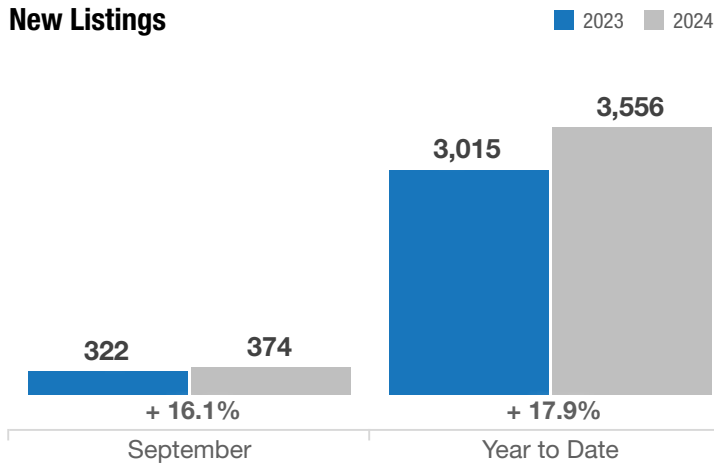
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Chattanooga

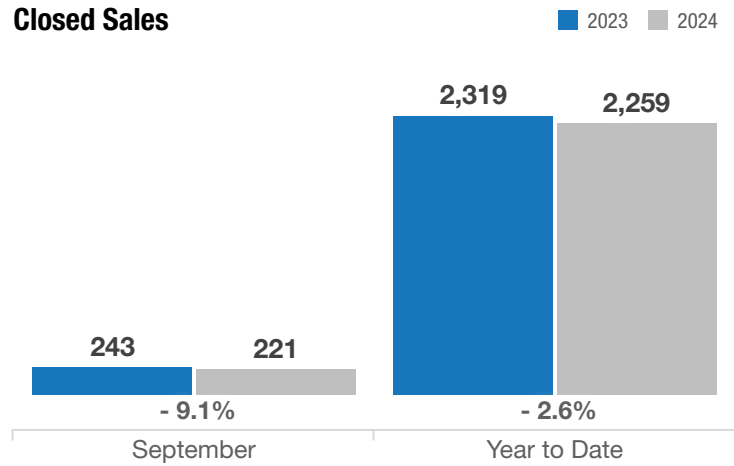
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	322	374	+ 16.1%	3,015	3,556	+ 17.9%
Closed Sales	243	221	- 9.1%	2,319	2,259	- 2.6%
Median Sales Price	\$318,000	\$326,200	+ 2.6%	\$320,000	\$328,150	+ 2.5%
Pct. of Orig. Price Received	97.1%	95.2%	- 2.0%	97.4%	96.5%	- 0.9%
Days on Market Until Sale	29	35	+ 20.7%	31	36	+ 16.1%
Inventory of Homes for Sale	547	807	+ 47.5%	—	—	—
Months Supply of Inventory	2.3	3.3	+ 43.5%	—	—	—

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New Listings

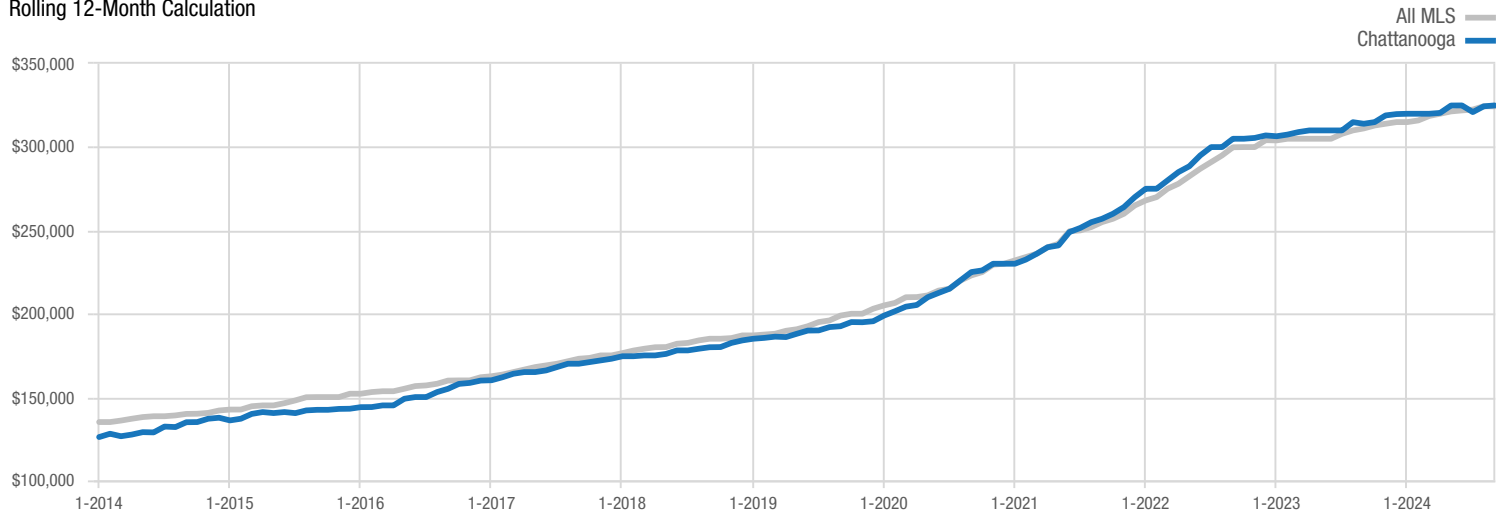


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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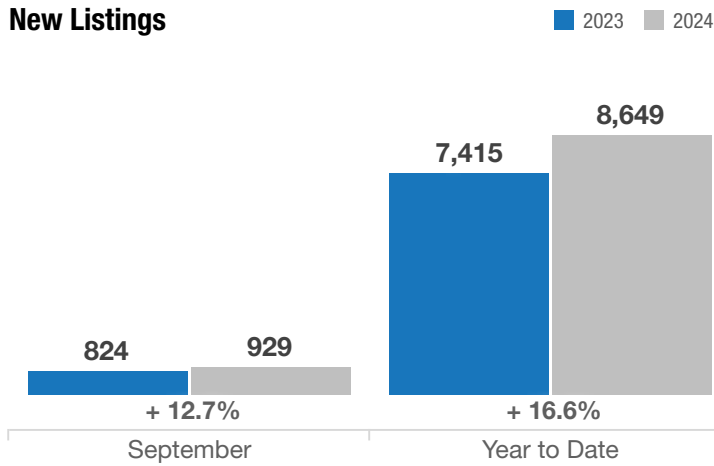
Chattanooga MSA

Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

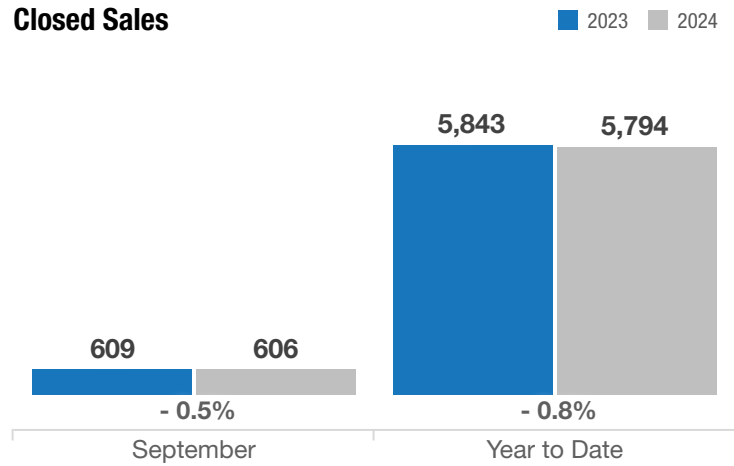
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	824	929	+ 12.7%	7,415	8,649	+ 16.6%
Closed Sales	609	606	- 0.5%	5,843	5,794	- 0.8%
Median Sales Price	\$330,000	\$332,000	+ 0.6%	\$330,000	\$340,000	+ 3.0%
Pct. of Orig. Price Received	96.9%	95.5%	- 1.4%	97.3%	96.6%	- 0.7%
Days on Market Until Sale	33	42	+ 27.3%	36	41	+ 13.9%
Inventory of Homes for Sale	1,419	2,117	+ 49.2%	—	—	—
Months Supply of Inventory	2.3	3.4	+ 47.8%	—	—	—

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New Listings

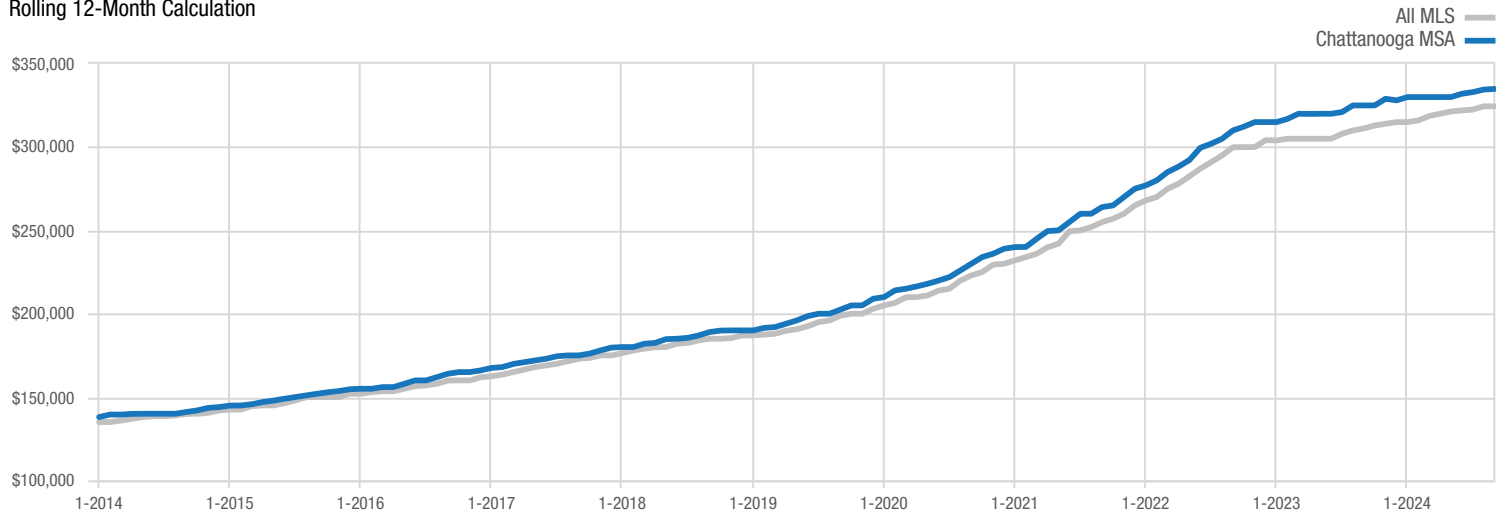


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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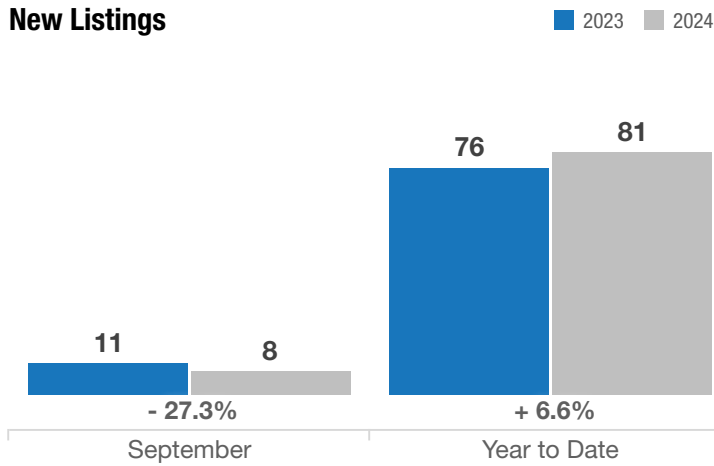


Chattooga County

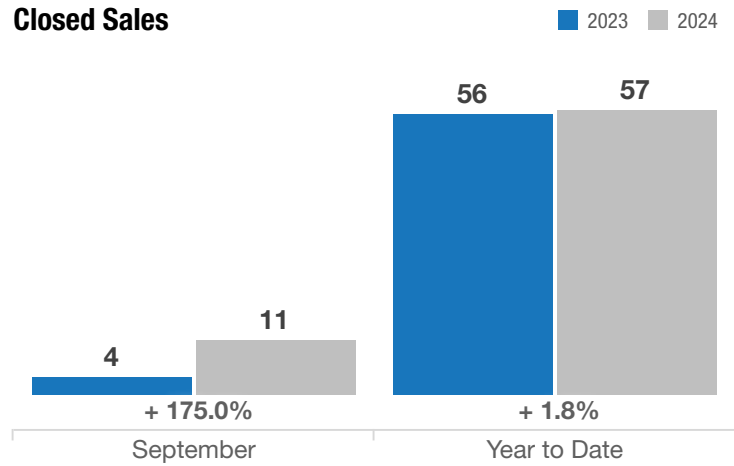
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	11	8	- 27.3%	76	81	+ 6.6%
Closed Sales	4	11	+ 175.0%	56	57	+ 1.8%
Median Sales Price	\$294,000	\$169,000	- 42.5%	\$194,250	\$207,000	+ 6.6%
Pct. of Orig. Price Received	97.1%	92.6%	- 4.6%	95.7%	94.8%	- 0.9%
Days on Market Until Sale	60	31	- 48.3%	35	30	- 14.3%
Inventory of Homes for Sale	18	32	+ 77.8%	—	—	—
Months Supply of Inventory	2.9	5.2	+ 79.3%	—	—	—

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New Listings

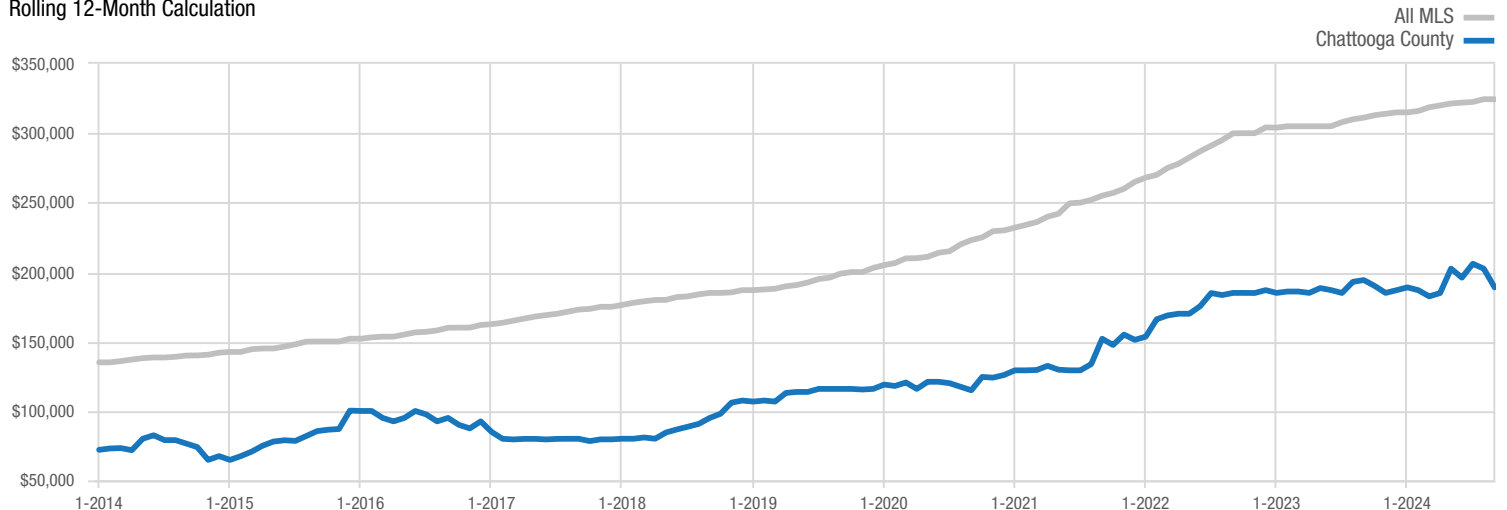


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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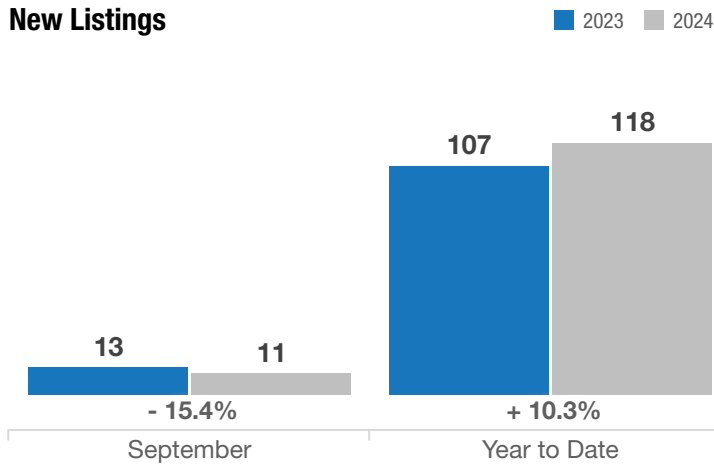
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Collegedale

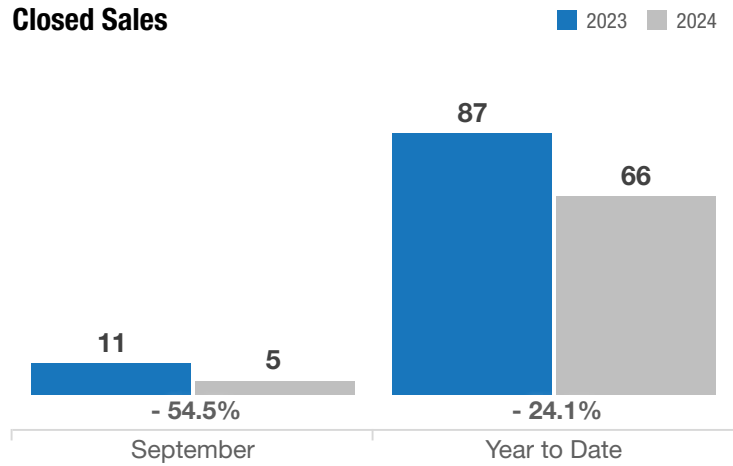
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	13	11	- 15.4%	107	118	+ 10.3%
Closed Sales	11	5	- 54.5%	87	66	- 24.1%
Median Sales Price	\$385,000	\$484,500	+ 25.8%	\$459,678	\$484,750	+ 5.5%
Pct. of Orig. Price Received	98.6%	97.4%	- 1.2%	97.8%	98.3%	+ 0.5%
Days on Market Until Sale	23	24	+ 4.3%	83	53	- 36.1%
Inventory of Homes for Sale	36	38	+ 5.6%	—	—	—
Months Supply of Inventory	3.9	5.1	+ 30.8%	—	—	—

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New Listings

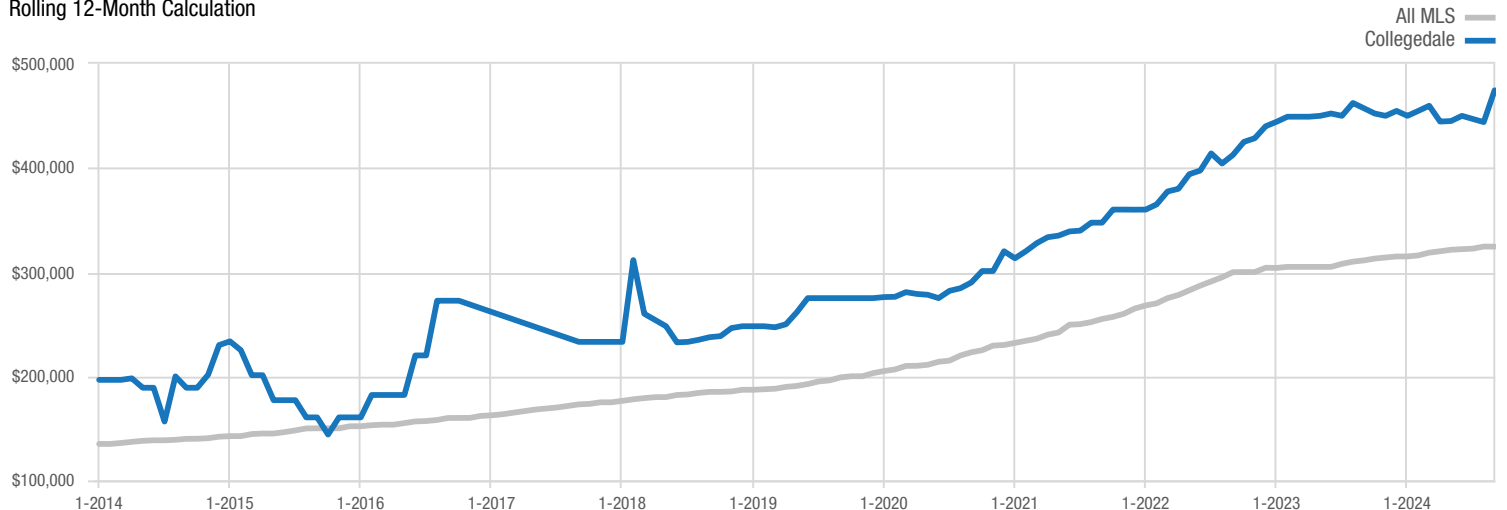


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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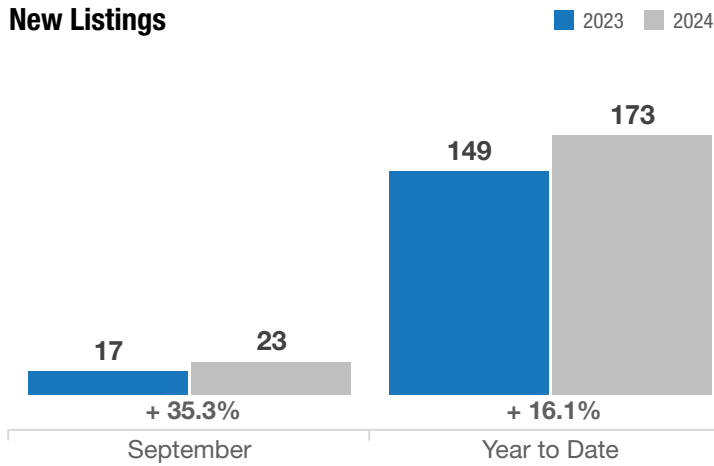
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Dade County

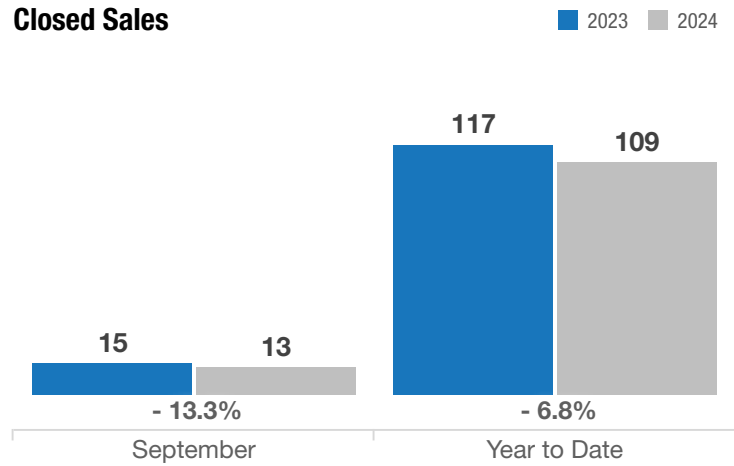
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	17	23	+ 35.3%	149	173	+ 16.1%
Closed Sales	15	13	- 13.3%	117	109	- 6.8%
Median Sales Price	\$235,000	\$290,000	+ 23.4%	\$250,000	\$279,999	+ 12.0%
Pct. of Orig. Price Received	95.2%	94.0%	- 1.3%	94.7%	94.3%	- 0.4%
Days on Market Until Sale	35	61	+ 74.3%	43	55	+ 27.9%
Inventory of Homes for Sale	33	60	+ 81.8%	—	—	—
Months Supply of Inventory	2.6	5.3	+ 103.8%	—	—	—

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New Listings

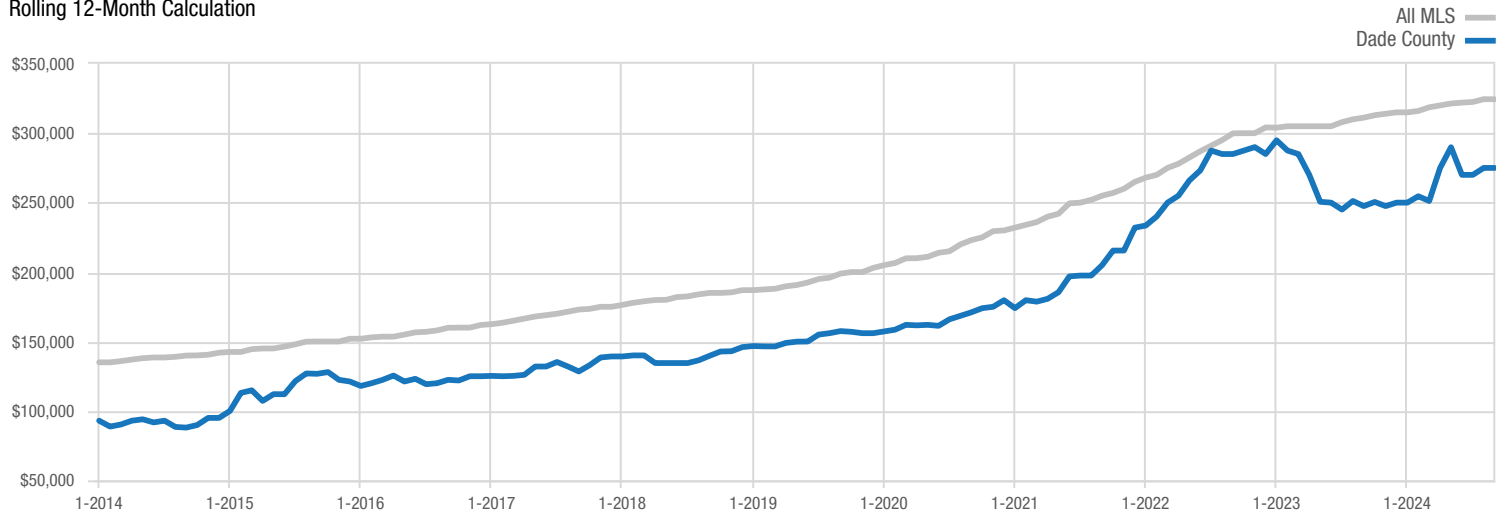


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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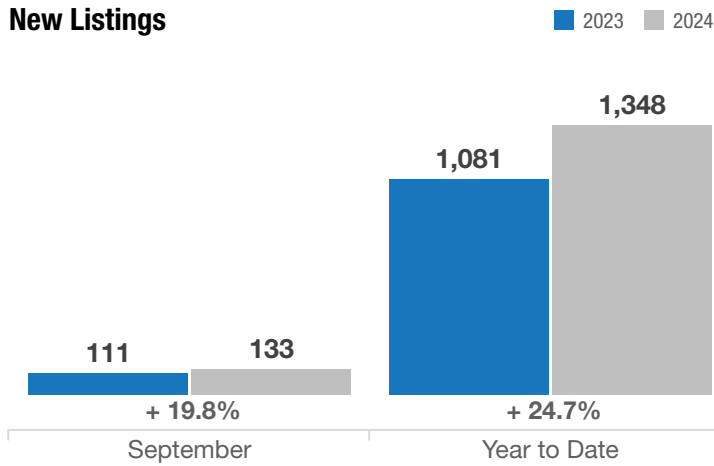
Downtown Chattanooga

ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

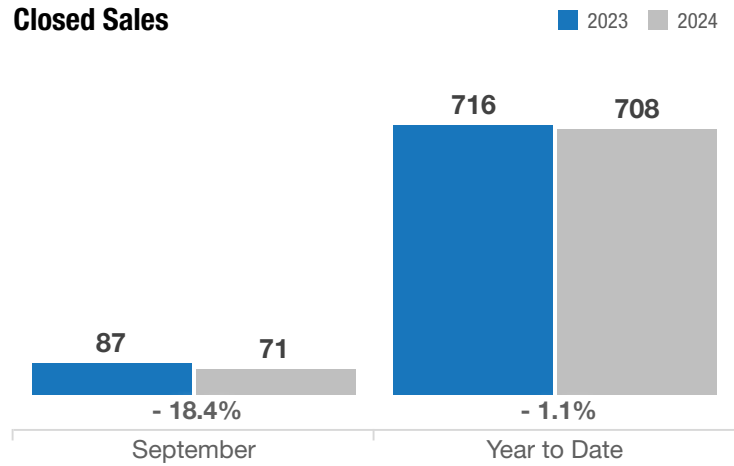
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	111	133	+ 19.8%	1,081	1,348	+ 24.7%
Closed Sales	87	71	- 18.4%	716	708	- 1.1%
Median Sales Price	\$331,000	\$385,000	+ 16.3%	\$347,500	\$345,000	- 0.7%
Pct. of Orig. Price Received	96.8%	93.3%	- 3.6%	96.3%	94.8%	- 1.6%
Days on Market Until Sale	32	40	+ 25.0%	36	45	+ 25.0%
Inventory of Homes for Sale	253	341	+ 34.8%	—	—	—
Months Supply of Inventory	3.4	4.5	+ 32.4%	—	—	—

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New Listings

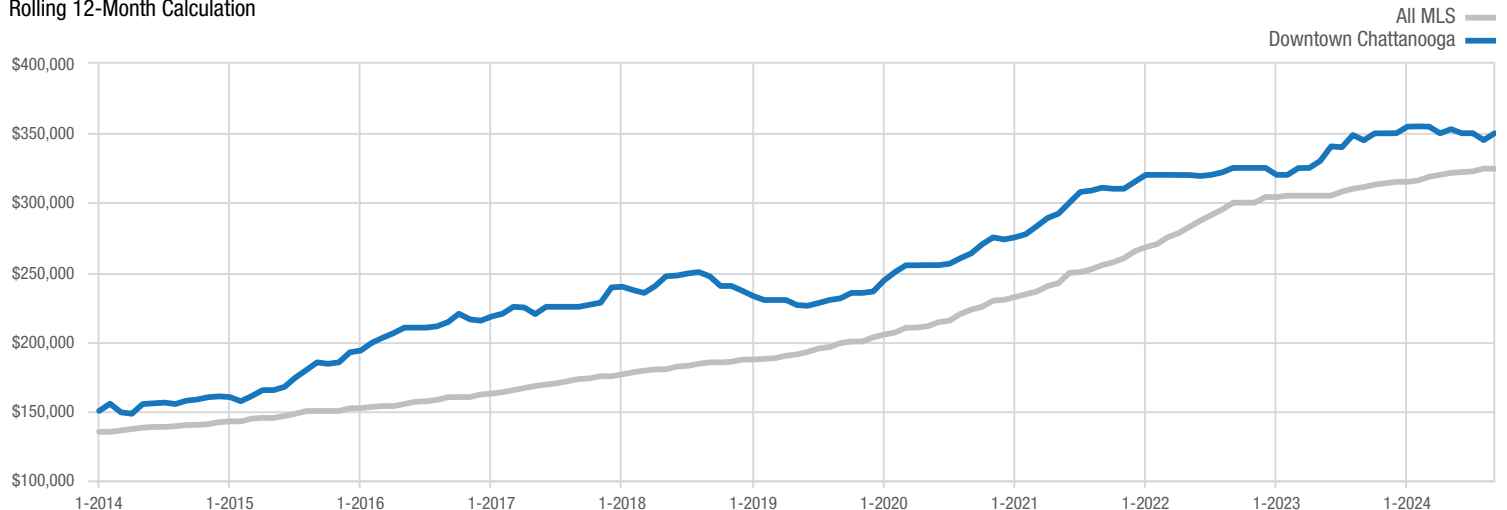


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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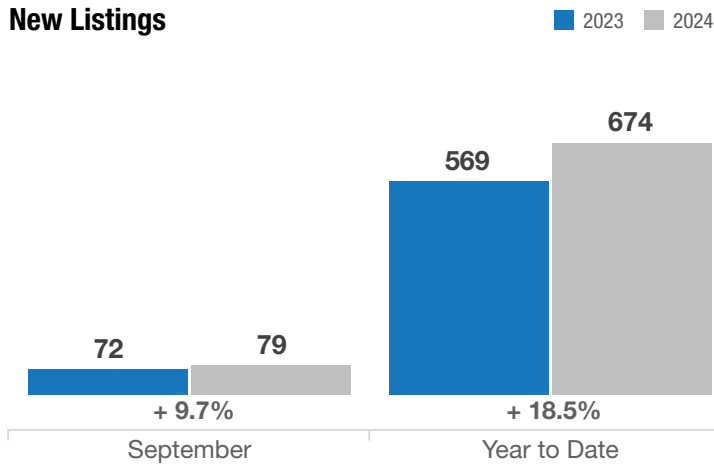
East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

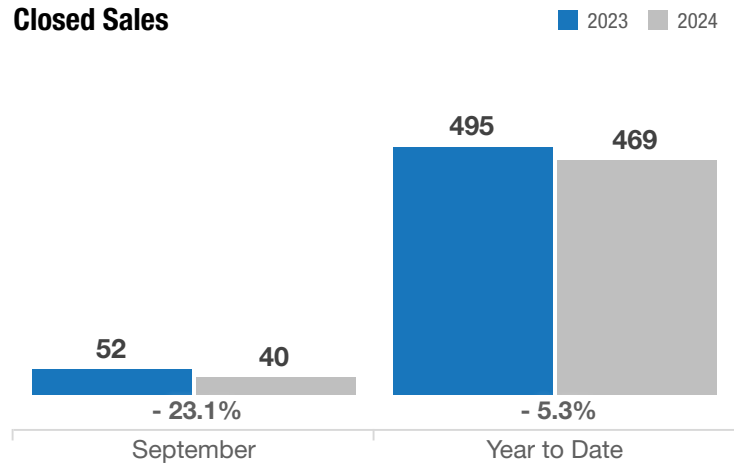
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	72	79	+ 9.7%	569	674	+ 18.5%
Closed Sales	52	40	- 23.1%	495	469	- 5.3%
Median Sales Price	\$346,500	\$358,500	+ 3.5%	\$356,000	\$376,000	+ 5.6%
Pct. of Orig. Price Received	97.1%	96.7%	- 0.4%	97.9%	97.1%	- 0.8%
Days on Market Until Sale	25	38	+ 52.0%	37	38	+ 2.7%
Inventory of Homes for Sale	95	139	+ 46.3%	—	—	—
Months Supply of Inventory	1.9	2.7	+ 42.1%	—	—	—

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New Listings

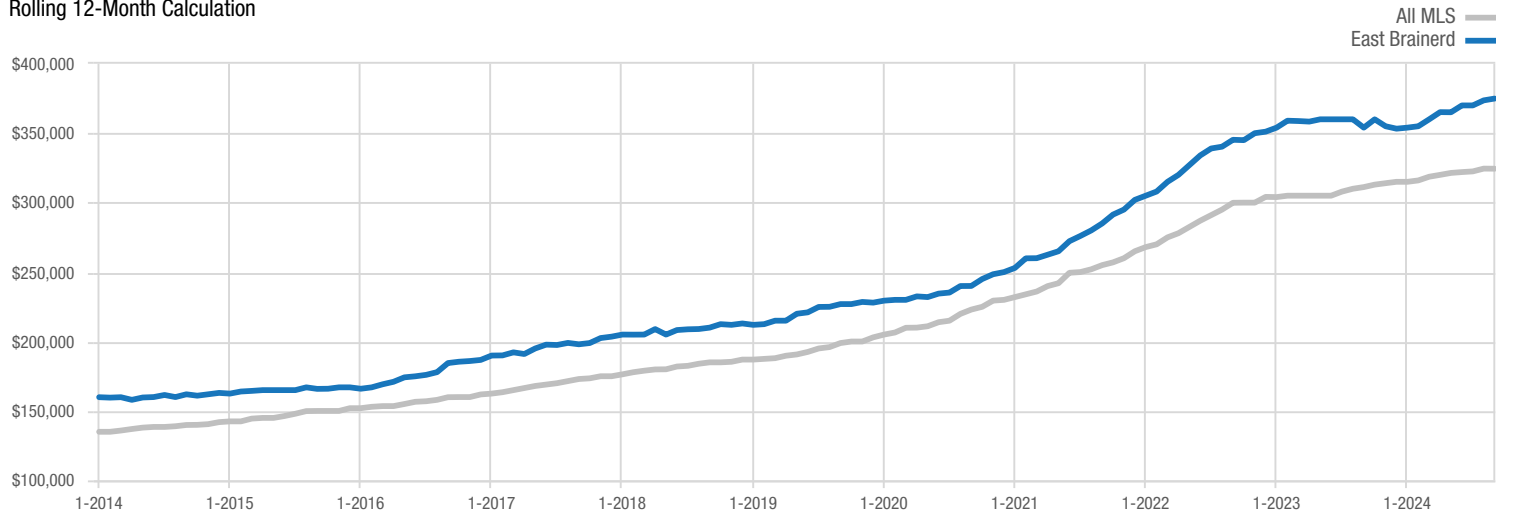


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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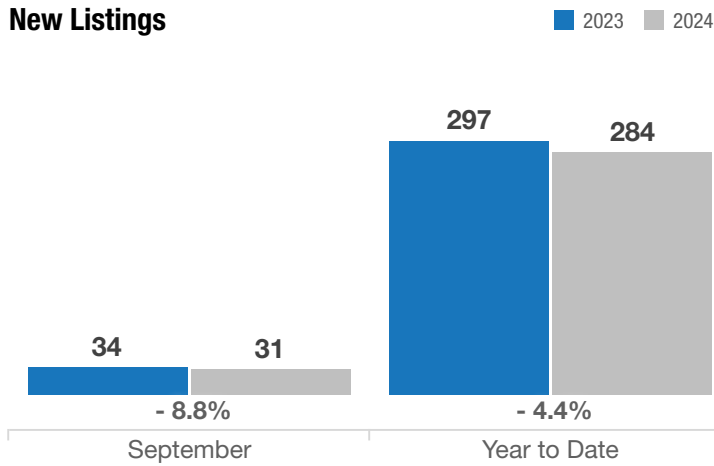
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East Ridge

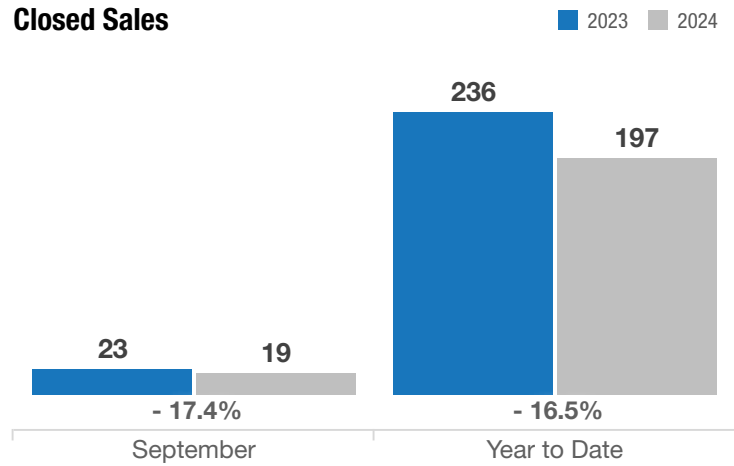
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	34	31	- 8.8%	297	284	- 4.4%
Closed Sales	23	19	- 17.4%	236	197	- 16.5%
Median Sales Price	\$258,000	\$280,000	+ 8.5%	\$266,000	\$269,000	+ 1.1%
Pct. of Orig. Price Received	96.0%	94.4%	- 1.7%	97.8%	97.0%	- 0.8%
Days on Market Until Sale	22	45	+ 104.5%	24	27	+ 12.5%
Inventory of Homes for Sale	46	65	+ 41.3%	—	—	—
Months Supply of Inventory	1.8	3.0	+ 66.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

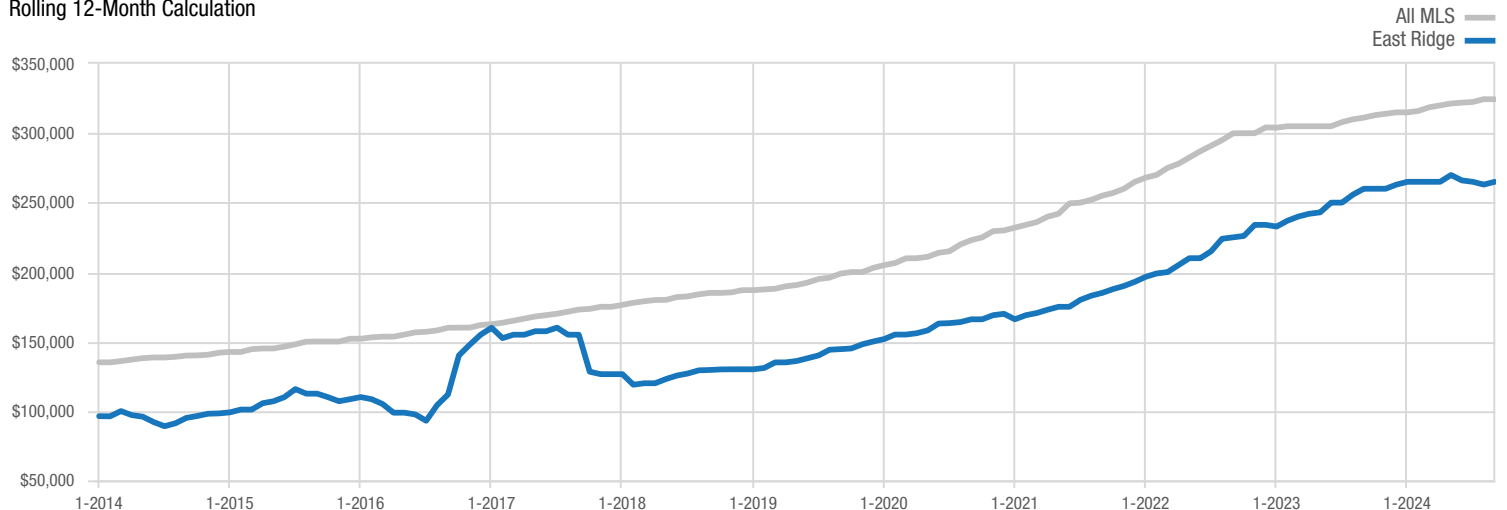


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2024

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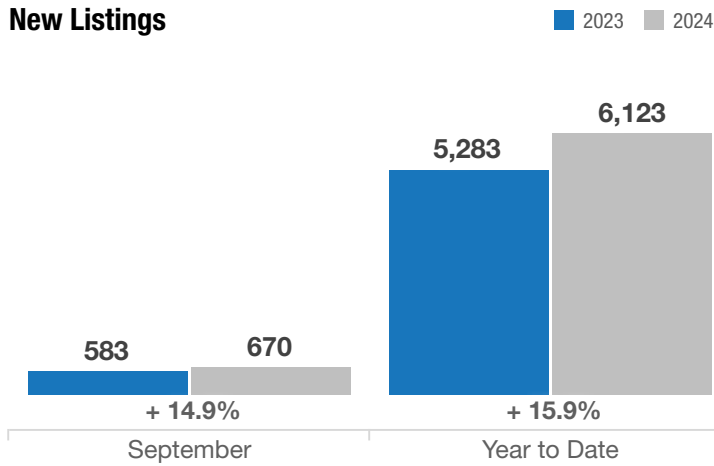
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Hamilton County

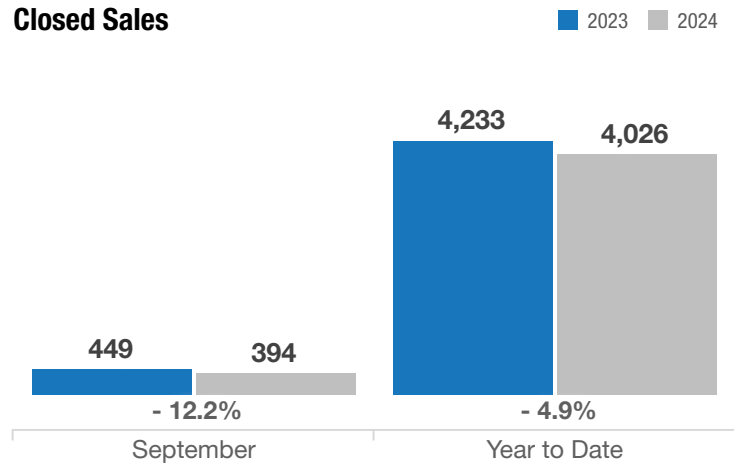
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	583	670	+ 14.9%	5,283	6,123	+ 15.9%
Closed Sales	449	394	- 12.2%	4,233	4,026	- 4.9%
Median Sales Price	\$352,900	\$375,000	+ 6.3%	\$355,950	\$375,000	+ 5.4%
Pct. of Orig. Price Received	97.7%	95.9%	- 1.8%	97.7%	97.1%	- 0.6%
Days on Market Until Sale	30	40	+ 33.3%	34	40	+ 17.6%
Inventory of Homes for Sale	978	1,453	+ 48.6%	—	—	—
Months Supply of Inventory	2.2	3.3	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

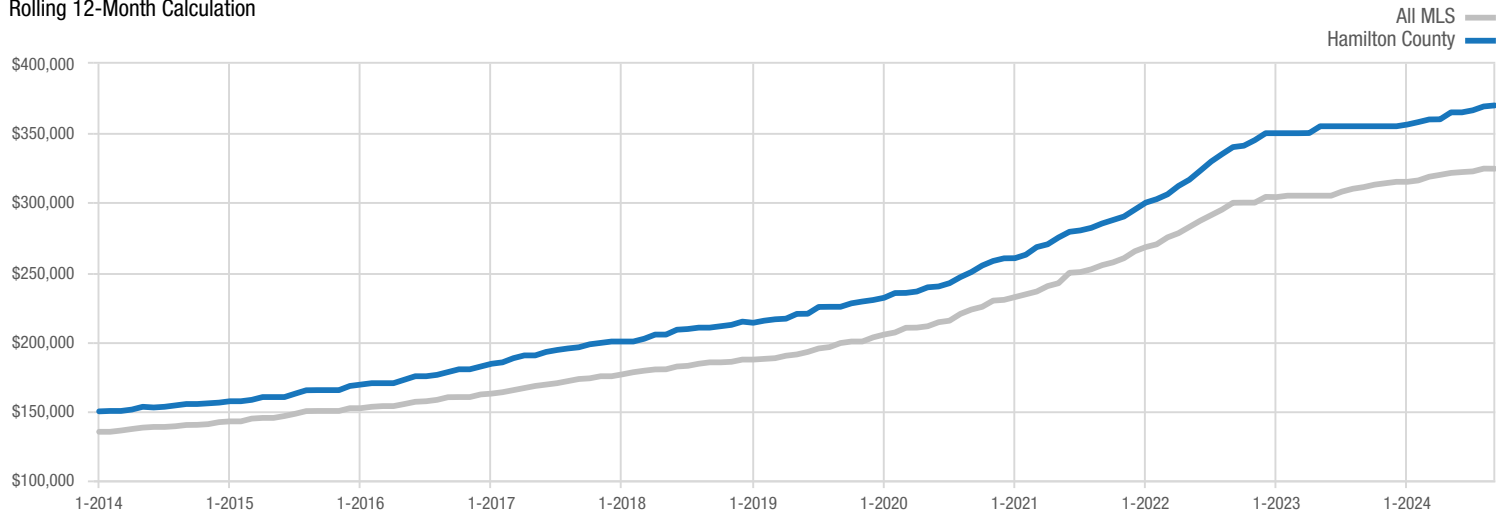


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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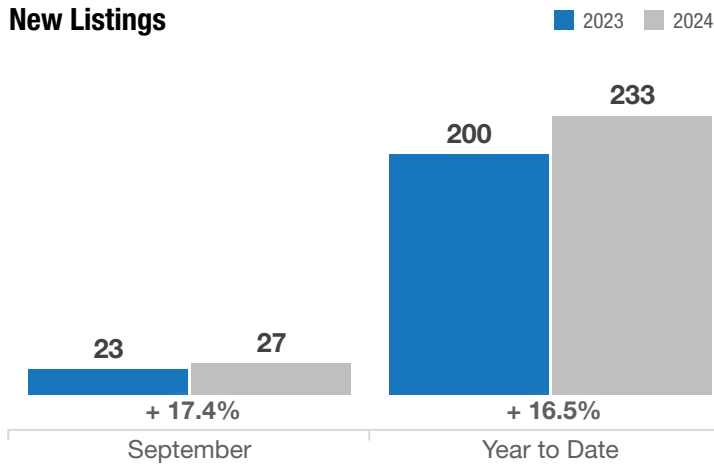
Harrison / Georgetown

ZIP Codes: 37341 and 37308

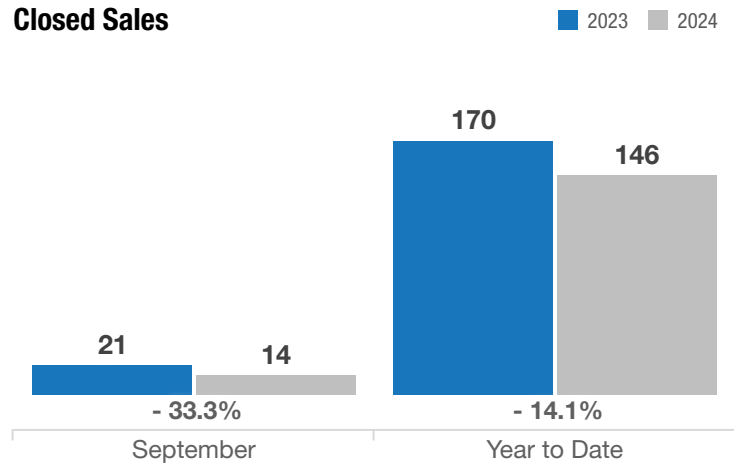
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	23	27	+ 17.4%	200	233	+ 16.5%
Closed Sales	21	14	- 33.3%	170	146	- 14.1%
Median Sales Price	\$321,000	\$324,600	+ 1.1%	\$356,500	\$356,500	0.0%
Pct. of Orig. Price Received	97.3%	94.9%	- 2.5%	97.3%	96.5%	- 0.8%
Days on Market Until Sale	35	44	+ 25.7%	54	43	- 20.4%
Inventory of Homes for Sale	33	60	+ 81.8%	—	—	—
Months Supply of Inventory	1.8	3.6	+ 100.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

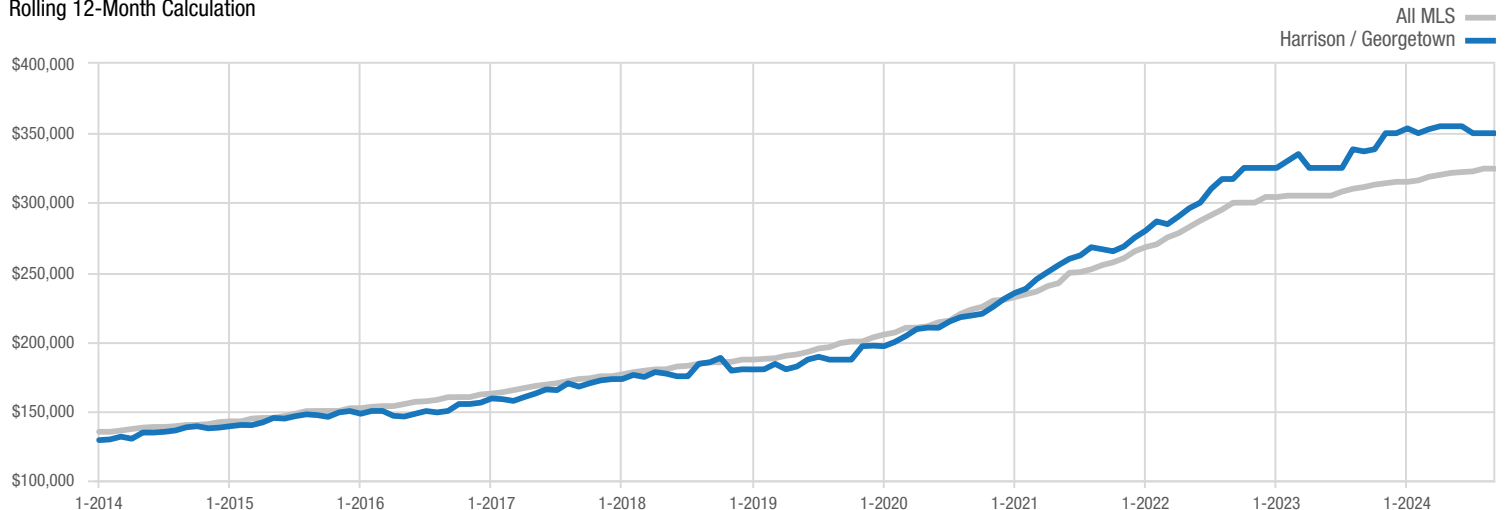


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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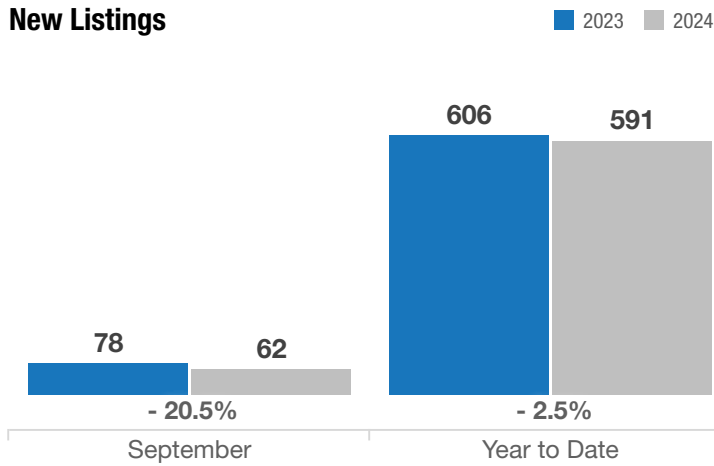
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Hixson

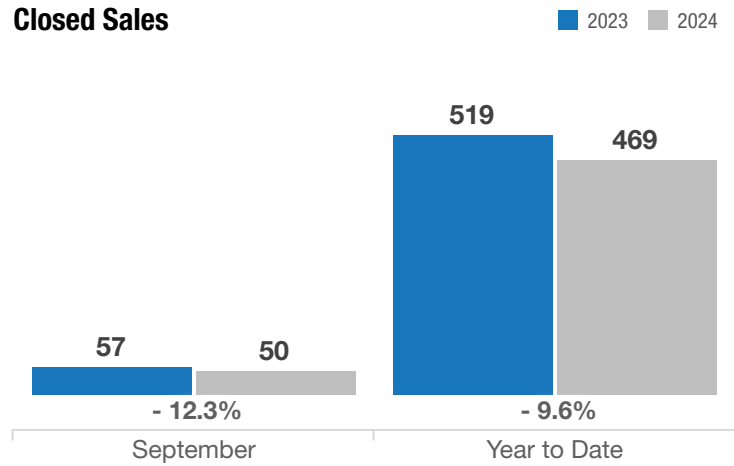
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	78	62	- 20.5%	606	591	- 2.5%
Closed Sales	57	50	- 12.3%	519	469	- 9.6%
Median Sales Price	\$375,000	\$338,888	- 9.6%	\$350,000	\$370,000	+ 5.7%
Pct. of Orig. Price Received	99.8%	97.2%	- 2.6%	98.6%	98.0%	- 0.6%
Days on Market Until Sale	27	26	- 3.7%	27	33	+ 22.2%
Inventory of Homes for Sale	90	113	+ 25.6%	—	—	—
Months Supply of Inventory	1.6	2.2	+ 37.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

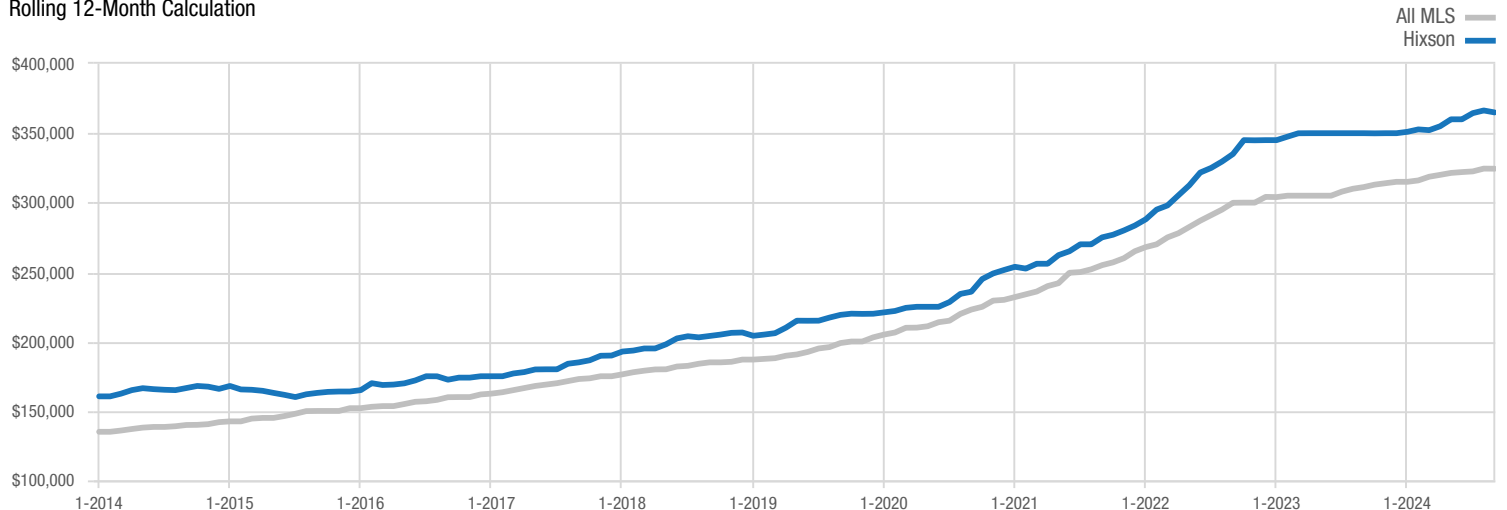


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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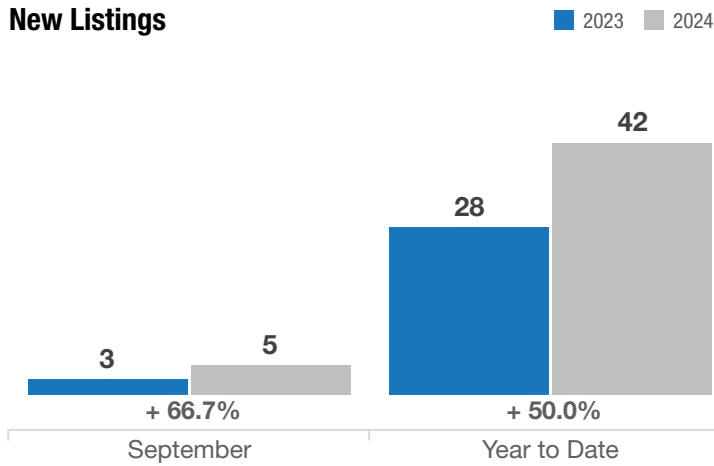
Lookout Mountain

Hamilton County Only

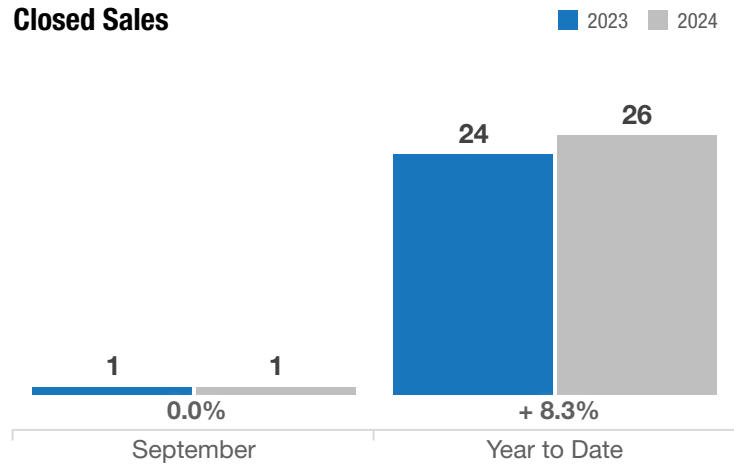
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	3	5	+ 66.7%	28	42	+ 50.0%
Closed Sales	1	1	0.0%	24	26	+ 8.3%
Median Sales Price	\$650,000	\$880,000	+ 35.4%	\$870,000	\$1,022,500	+ 17.5%
Pct. of Orig. Price Received	100.0%	112.8%	+ 12.8%	95.6%	96.4%	+ 0.8%
Days on Market Until Sale	7	2	- 71.4%	35	15	- 57.1%
Inventory of Homes for Sale	4	8	+ 100.0%	—	—	—
Months Supply of Inventory	1.4	2.3	+ 64.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

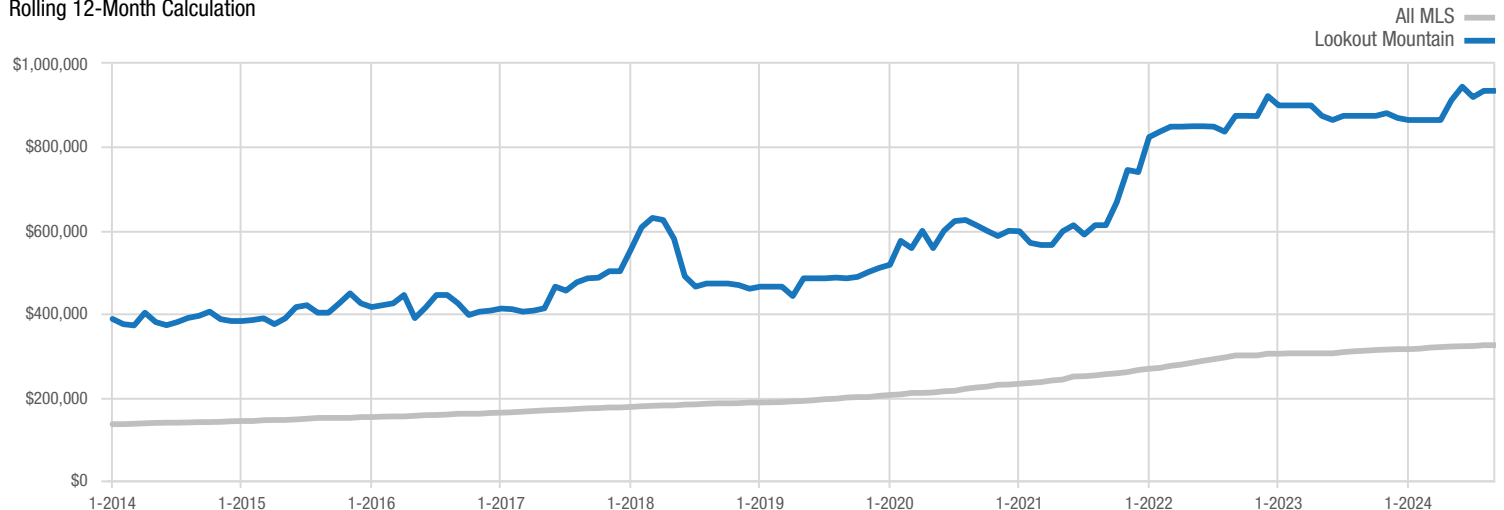


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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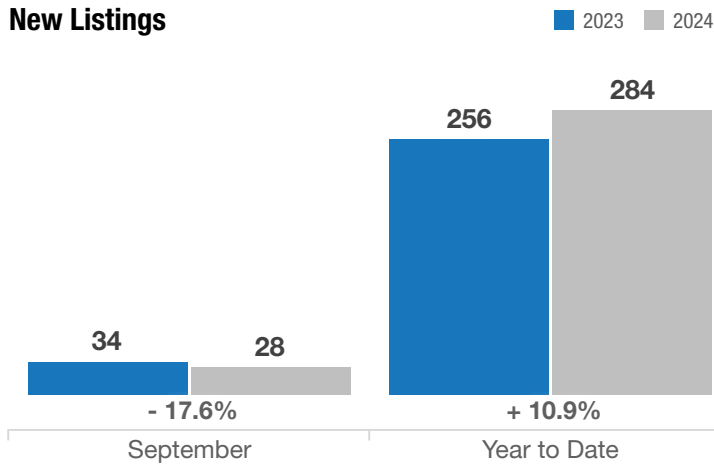
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Marion County

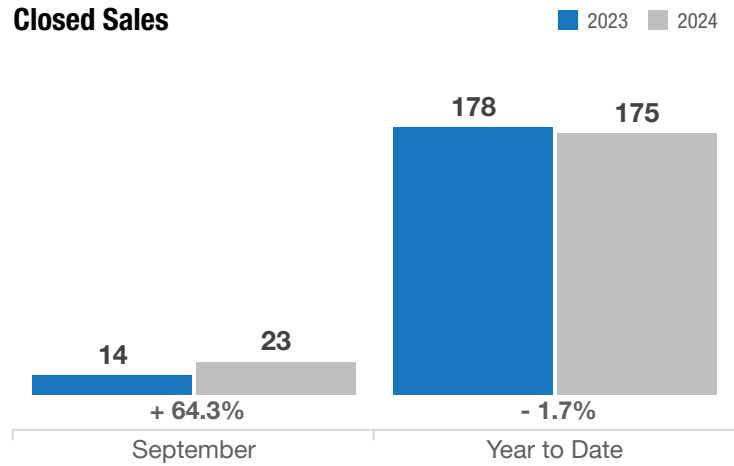
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	34	28	- 17.6%	256	284	+ 10.9%
Closed Sales	14	23	+ 64.3%	178	175	- 1.7%
Median Sales Price	\$301,000	\$300,000	- 0.3%	\$260,000	\$285,000	+ 9.6%
Pct. of Orig. Price Received	87.5%	92.1%	+ 5.3%	92.9%	93.6%	+ 0.8%
Days on Market Until Sale	65	44	- 32.3%	56	49	- 12.5%
Inventory of Homes for Sale	65	86	+ 32.3%	—	—	—
Months Supply of Inventory	3.4	4.3	+ 26.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

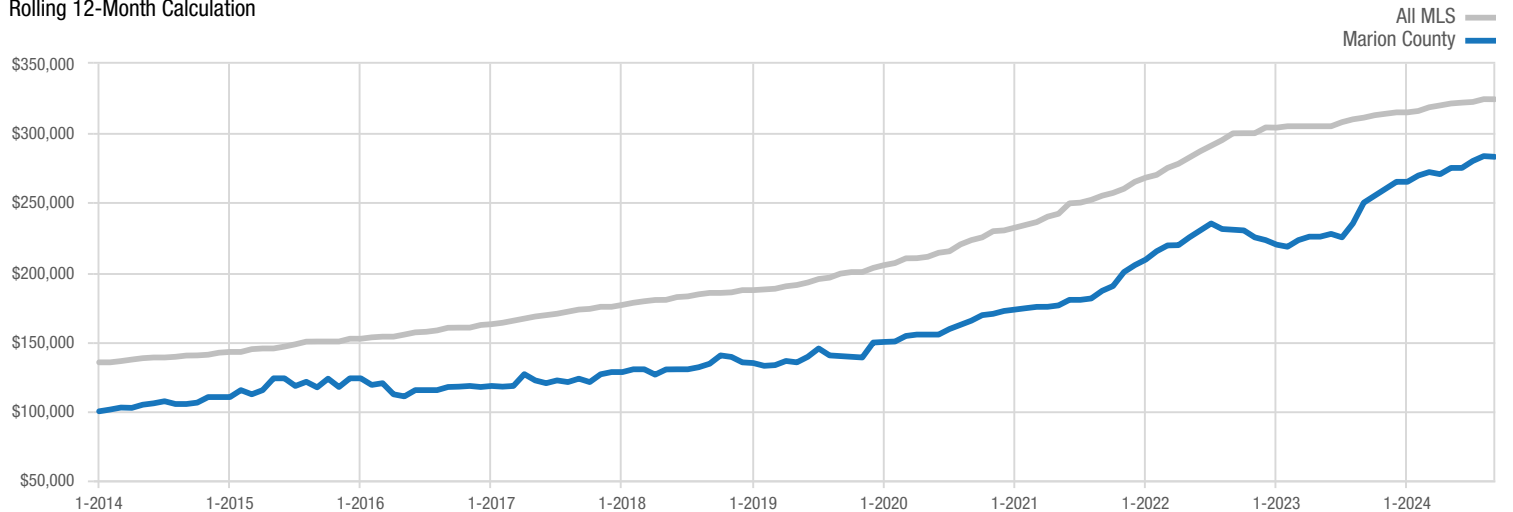


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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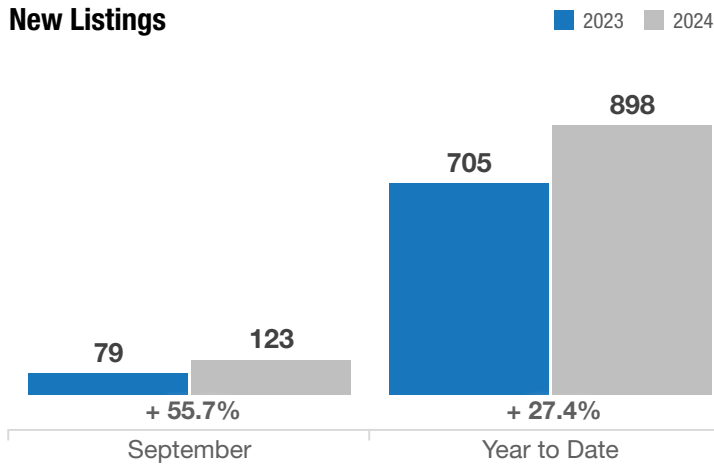
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Ooltewah

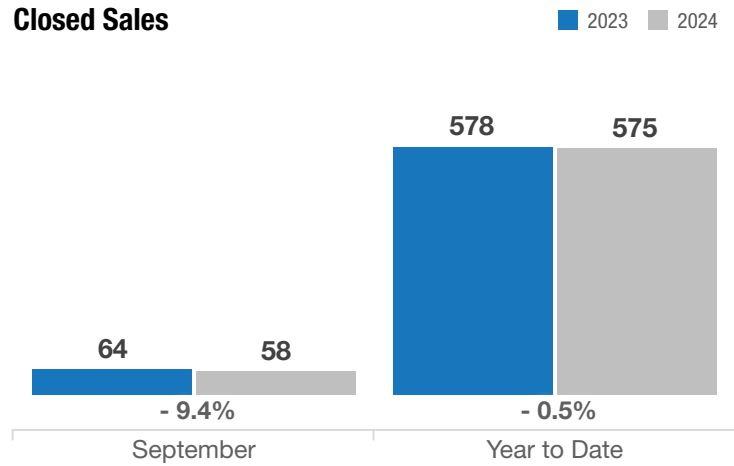
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	79	123	+ 55.7%	705	898	+ 27.4%
Closed Sales	64	58	- 9.4%	578	575	- 0.5%
Median Sales Price	\$403,260	\$478,670	+ 18.7%	\$441,060	\$469,000	+ 6.3%
Pct. of Orig. Price Received	97.6%	96.4%	- 1.2%	98.2%	97.9%	- 0.3%
Days on Market Until Sale	26	65	+ 150.0%	41	52	+ 26.8%
Inventory of Homes for Sale	163	250	+ 53.4%	—	—	—
Months Supply of Inventory	2.7	3.8	+ 40.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

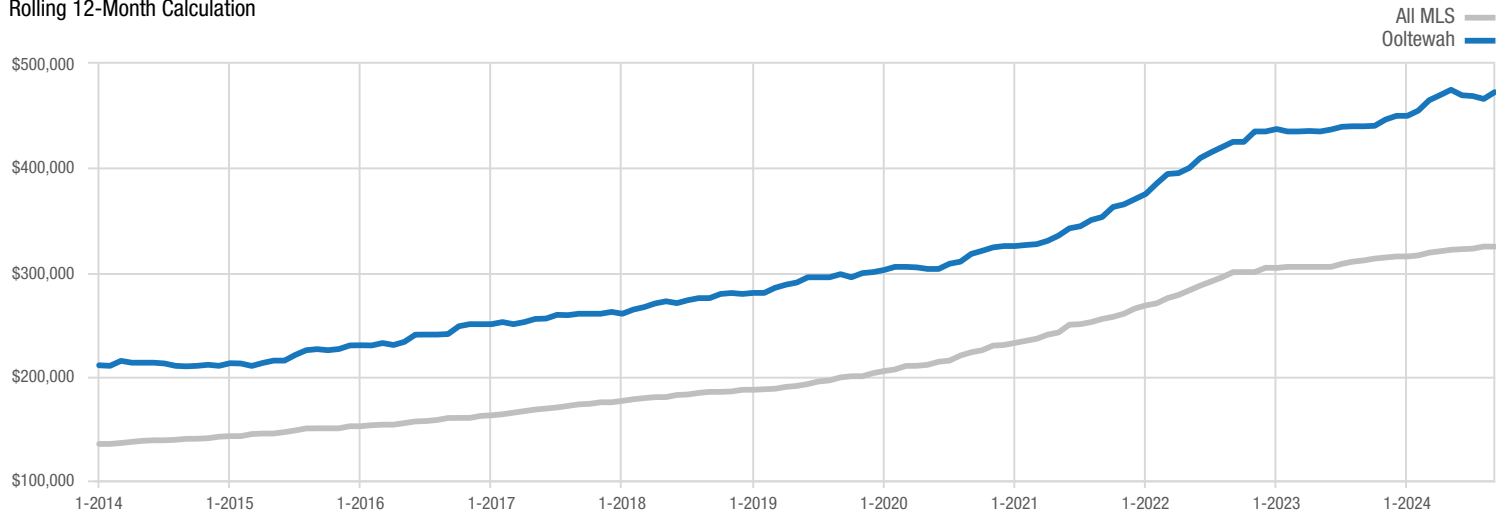


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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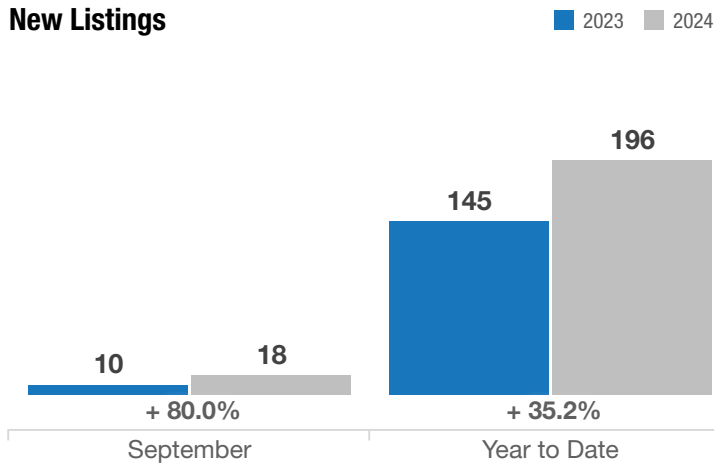
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Red Bank

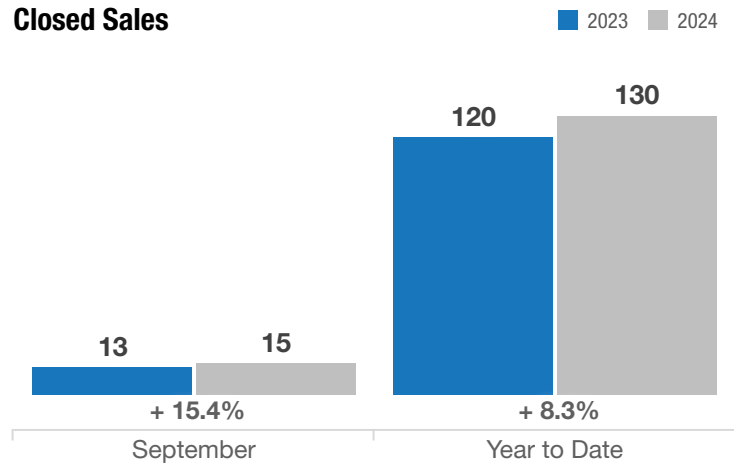
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	10	18	+ 80.0%	145	196	+ 35.2%
Closed Sales	13	15	+ 15.4%	120	130	+ 8.3%
Median Sales Price	\$403,000	\$405,000	+ 0.5%	\$289,450	\$330,000	+ 14.0%
Pct. of Orig. Price Received	95.9%	94.7%	- 1.3%	99.3%	96.7%	- 2.6%
Days on Market Until Sale	48	25	- 47.9%	24	30	+ 25.0%
Inventory of Homes for Sale	21	33	+ 57.1%	—	—	—
Months Supply of Inventory	1.6	2.4	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

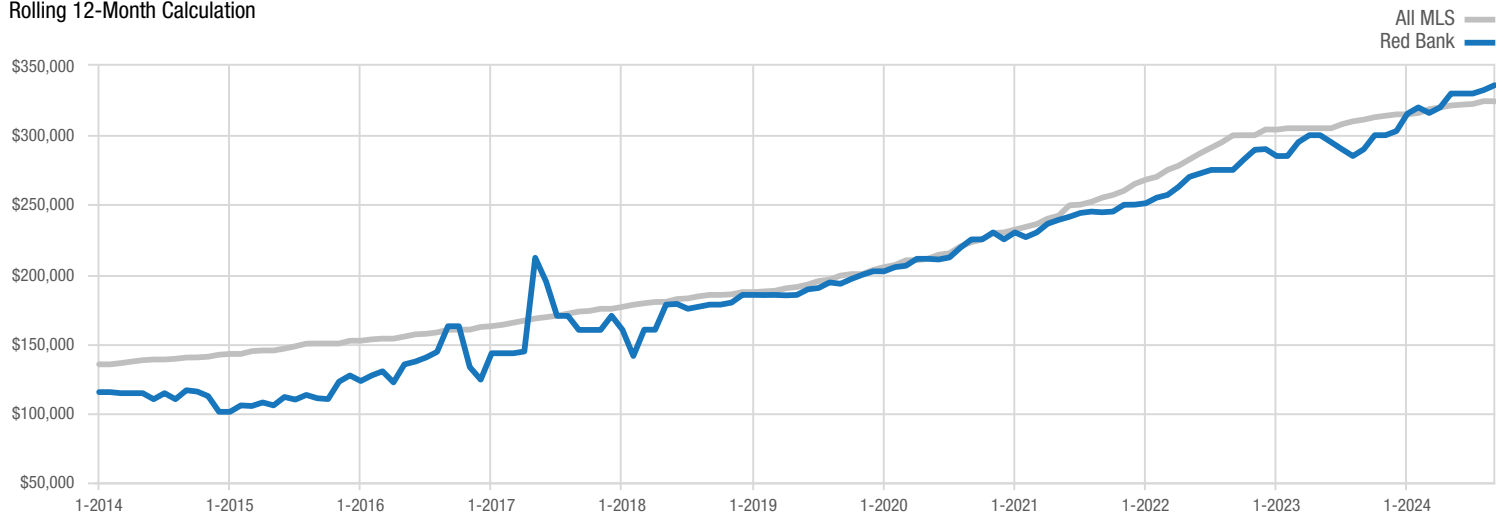


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2024

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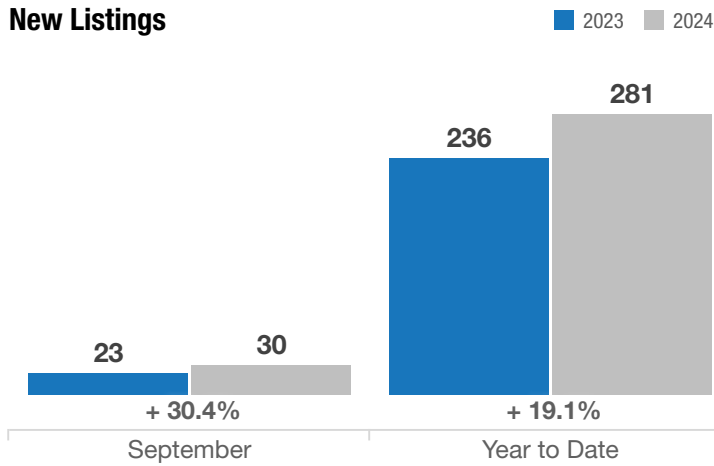
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Rhea County

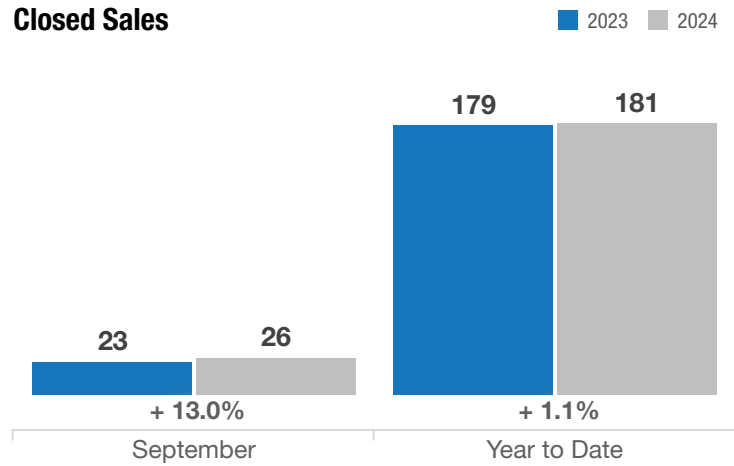
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	23	30	+ 30.4%	236	281	+ 19.1%
Closed Sales	23	26	+ 13.0%	179	181	+ 1.1%
Median Sales Price	\$260,000	\$298,950	+ 15.0%	\$280,000	\$299,900	+ 7.1%
Pct. of Orig. Price Received	93.7%	93.0%	- 0.7%	97.1%	95.3%	- 1.9%
Days on Market Until Sale	65	53	- 18.5%	42	50	+ 19.0%
Inventory of Homes for Sale	59	85	+ 44.1%	—	—	—
Months Supply of Inventory	3.2	4.3	+ 34.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

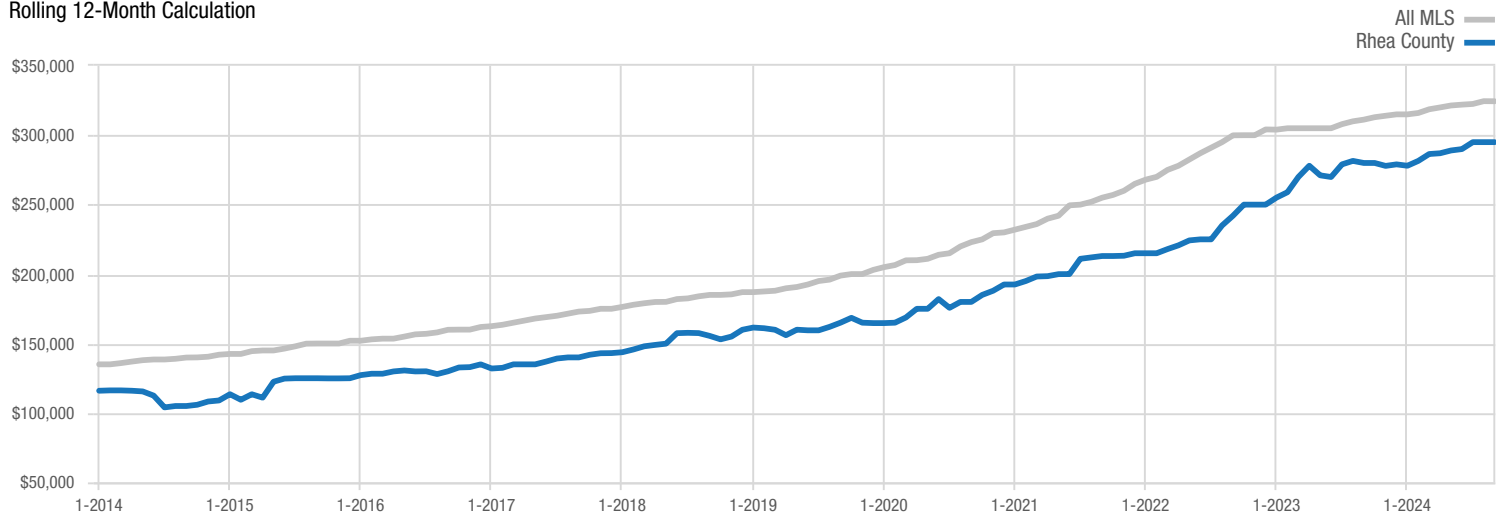


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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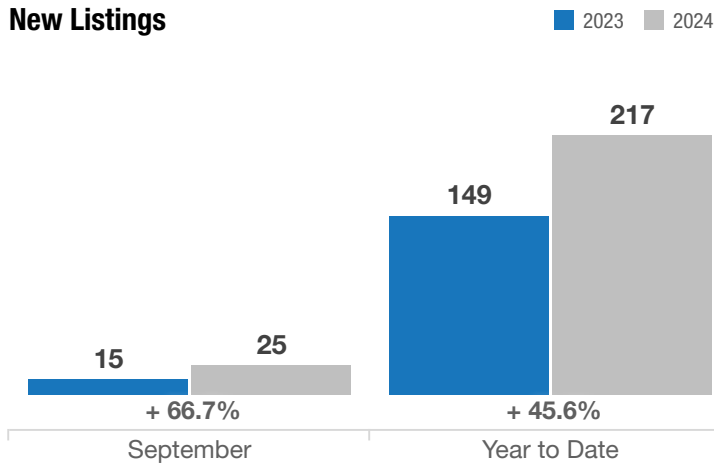
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Sequatchie County

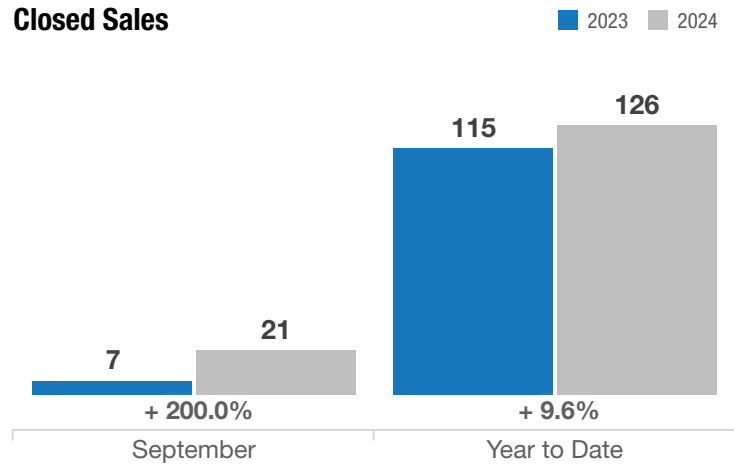
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	15	25	+ 66.7%	149	217	+ 45.6%
Closed Sales	7	21	+ 200.0%	115	126	+ 9.6%
Median Sales Price	\$217,500	\$250,000	+ 14.9%	\$299,950	\$272,500	- 9.2%
Pct. of Orig. Price Received	89.2%	94.8%	+ 6.3%	94.0%	93.9%	- 0.1%
Days on Market Until Sale	56	32	- 42.9%	49	49	0.0%
Inventory of Homes for Sale	39	72	+ 84.6%	—	—	—
Months Supply of Inventory	2.9	5.3	+ 82.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

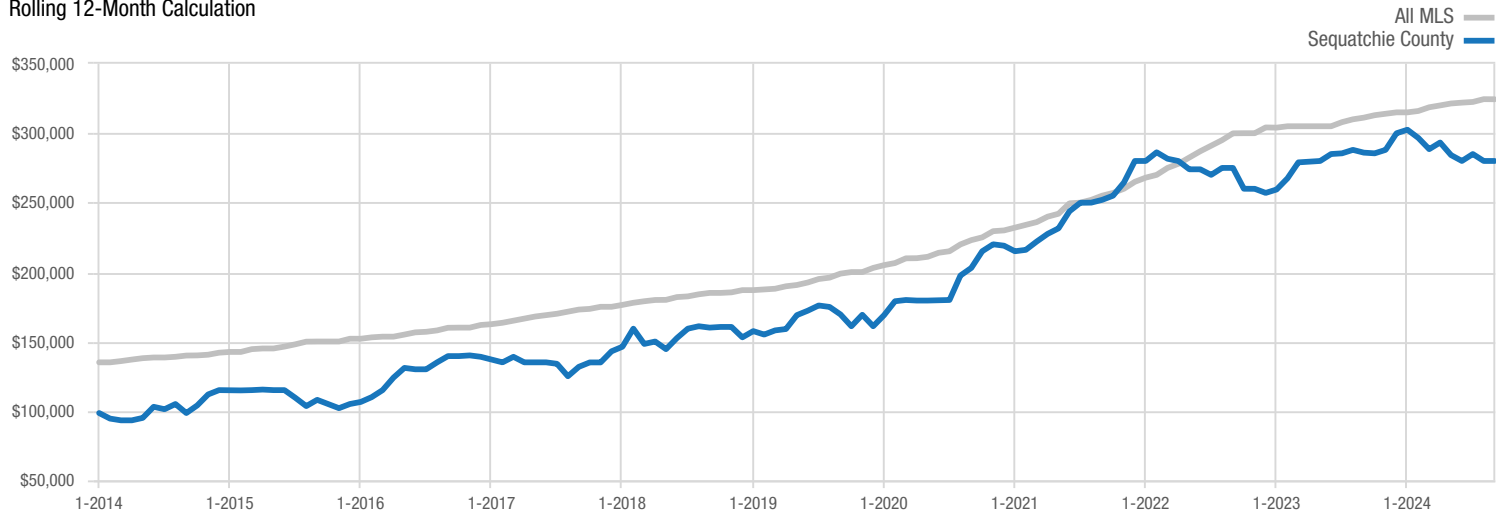


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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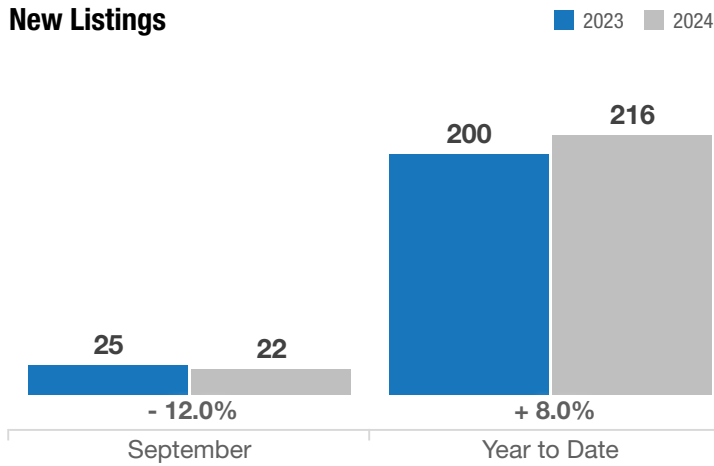
Signal Mountain

Hamilton County Only

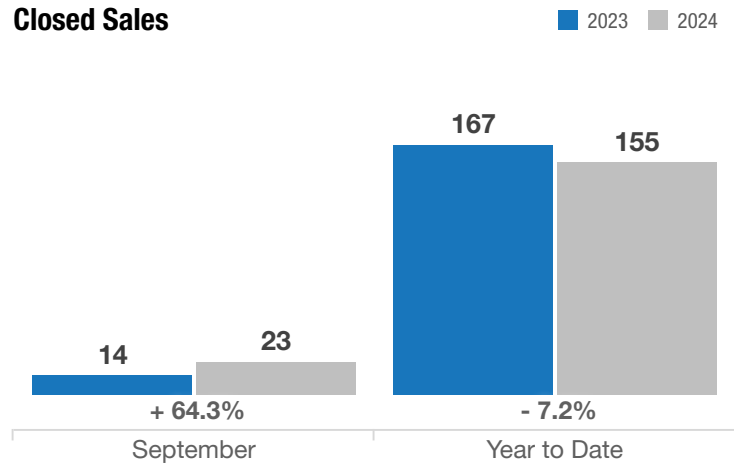
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	25	22	- 12.0%	200	216	+ 8.0%
Closed Sales	14	23	+ 64.3%	167	155	- 7.2%
Median Sales Price	\$550,000	\$664,000	+ 20.7%	\$650,000	\$688,000	+ 5.8%
Pct. of Orig. Price Received	97.4%	95.9%	- 1.5%	97.0%	98.4%	+ 1.4%
Days on Market Until Sale	15	40	+ 166.7%	28	33	+ 17.9%
Inventory of Homes for Sale	37	50	+ 35.1%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

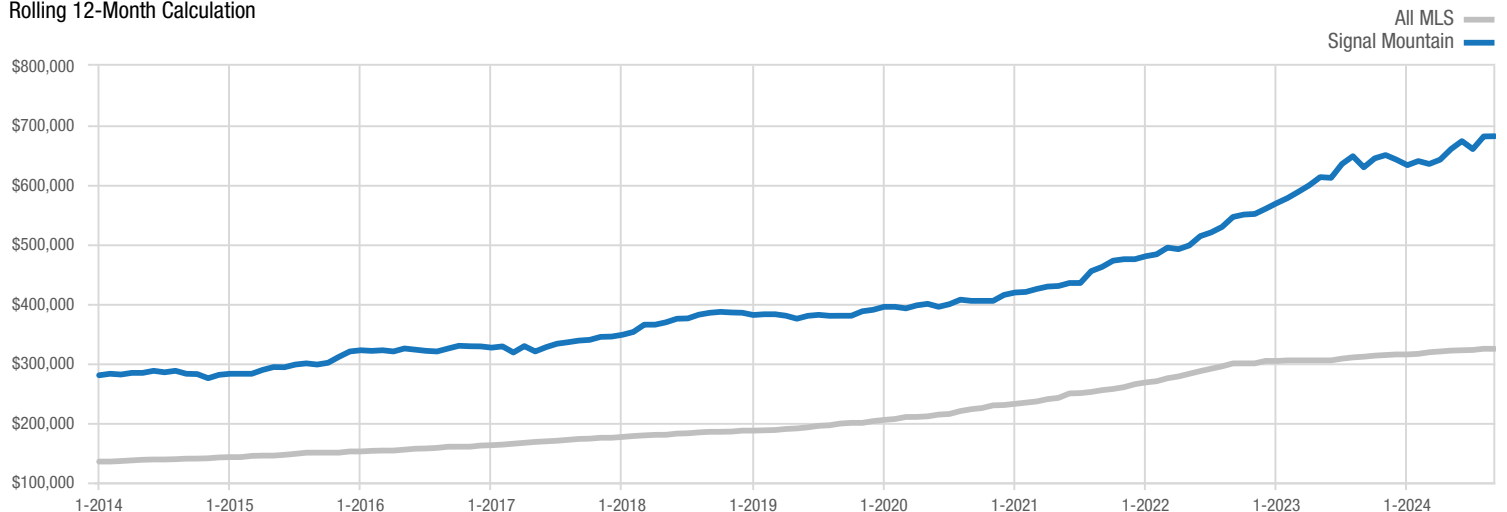


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Local Market Update – September 2024

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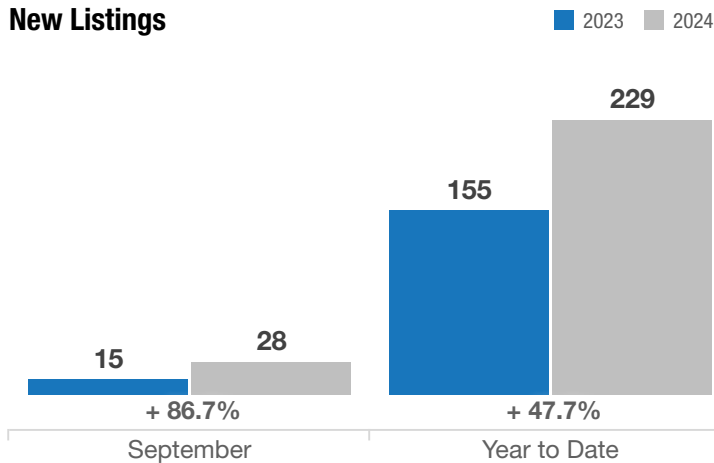
St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

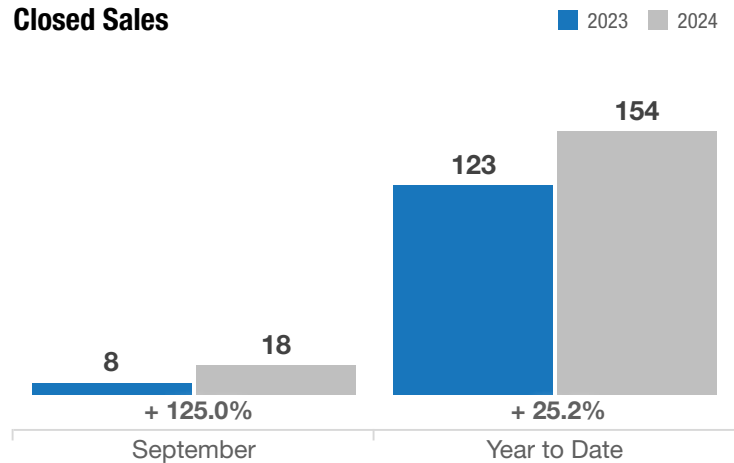
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	15	28	+ 86.7%	155	229	+ 47.7%
Closed Sales	8	18	+ 125.0%	123	154	+ 25.2%
Median Sales Price	\$298,500	\$165,000	- 44.7%	\$224,900	\$228,506	+ 1.6%
Pct. of Orig. Price Received	94.6%	99.4%	+ 5.1%	95.5%	96.8%	+ 1.4%
Days on Market Until Sale	33	19	- 42.4%	30	28	- 6.7%
Inventory of Homes for Sale	28	56	+ 100.0%	—	—	—
Months Supply of Inventory	2.2	3.4	+ 54.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

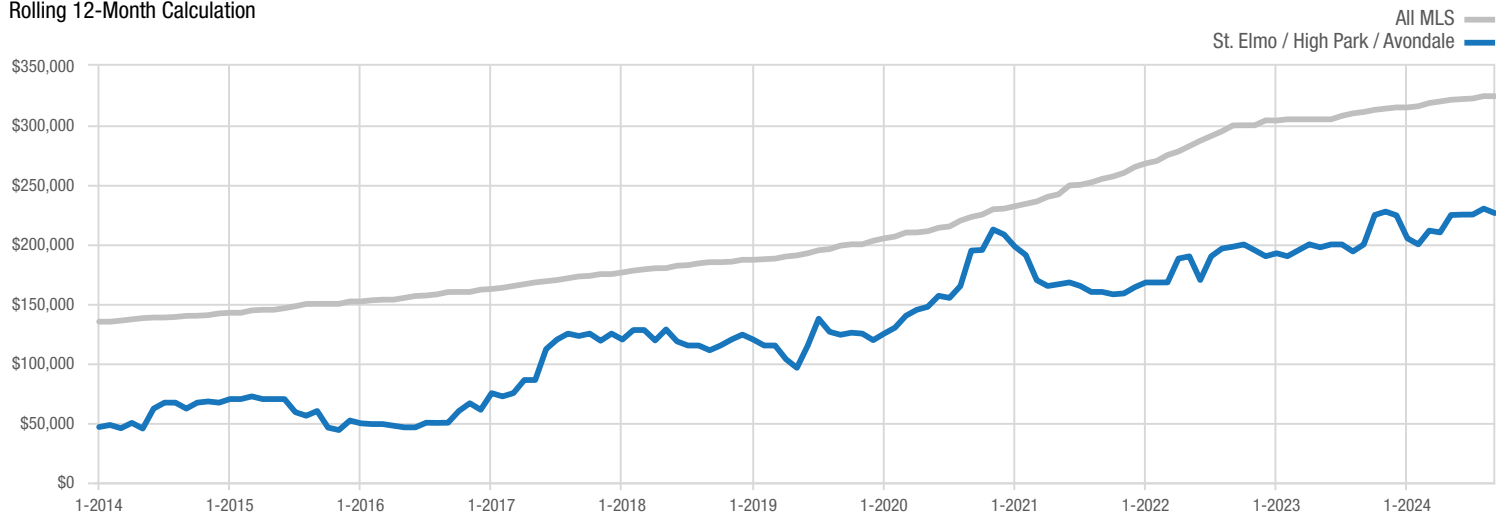


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – September 2024

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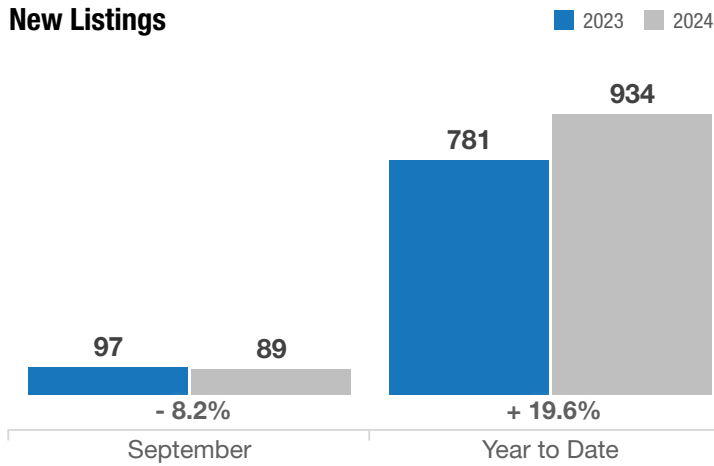
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Walker County

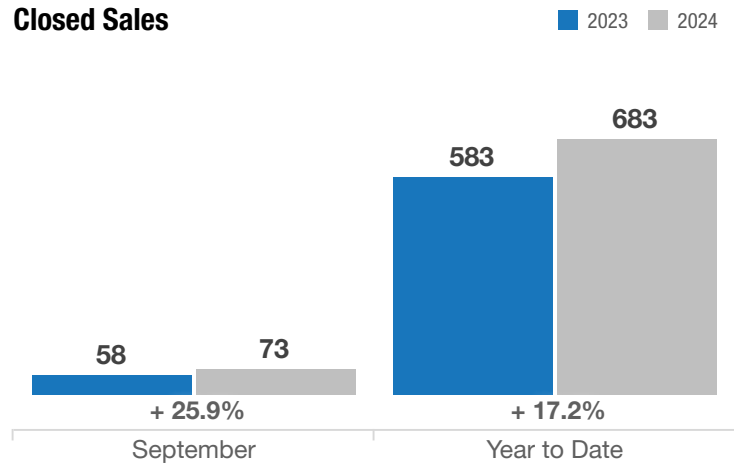
Key Metrics	September			Year to Date		
	2023	2024	% Change	Thru 9-2023	Thru 9-2024	% Change
New Listings	97	89	- 8.2%	781	934	+ 19.6%
Closed Sales	58	73	+ 25.9%	583	683	+ 17.2%
Median Sales Price	\$237,000	\$258,000	+ 8.9%	\$230,000	\$250,000	+ 8.7%
Pct. of Orig. Price Received	93.8%	95.4%	+ 1.7%	96.4%	95.5%	- 0.9%
Days on Market Until Sale	41	49	+ 19.5%	35	44	+ 25.7%
Inventory of Homes for Sale	151	231	+ 53.0%	—	—	—
Months Supply of Inventory	2.3	3.1	+ 34.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

New Listings

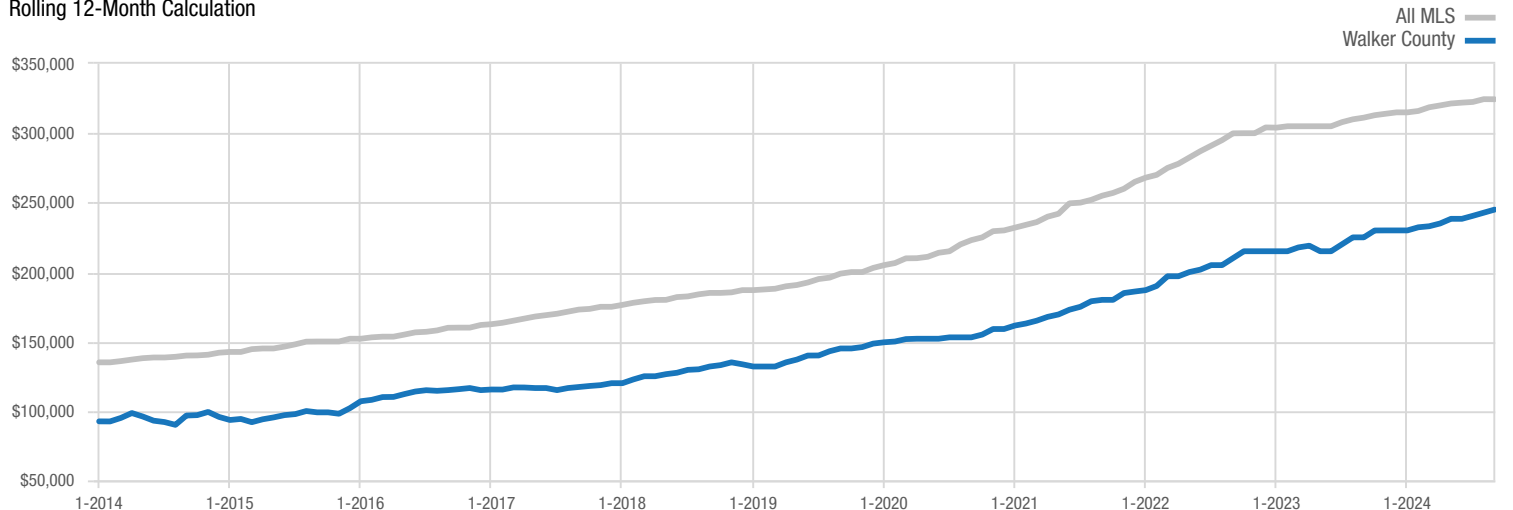


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.